

# Listed Investment Companies (LICs)

## Sector Report

### September 2019 performance review and update

**Top picks:** Our top picks refer to preferred exposures within each sector based on numerous quantitative and qualitative factors. They should not be treated as official stock recommendations but merely as a guide to where we would apportion funds at this point in time. The table on page 3 provides an update of the overall sector, as at 31 October 2019, with our estimated current net tangible assets (NTAs) derived from our model portfolios for the LICs.

**Traditional LICs:** On average, traditional LICs outperformed the All Ordinaries Accum. Index (XAOAI) by 2.5% in Oct-19. As a result, we estimate discount to NTAs narrowed during the month, with a number of LICs trading at or around NTA. As we approach the end of CY19 and interim dividend run-up period, we believe this discount re-rating could continue as investors pursue yield. Our current top picks include AFIC (AFI), trading at a 1.0% premium to NTA, and Diversified United Investment (DUI), trading at an estimated 3.5% discount to NTA.

**Large capitalisation:** Trading at an estimated 7.3% discount to NTA, top pick WAM Leaders (WLE) outperformed a broadly flat ASX200 Accum. Index (XJOAI), up 1.7% (TSR) in Oct-19. WLE has progressively increased its annual dividend since inception (FY19: 5.7cps). We believe risk is skewed to the upside for further dividend increases, noting WLE's estimated profit reserve of 13.0cps. Elsewhere, following a period of underperformance post-listing, L1 Long Short Fund (LSF) has outperformed the ASX200 Accum. Index (XJOAI) in CY19-TD, up 22.8% (NTA). Trading at an estimated 11.1% discount to NTA and with management committed to purchasing at least \$25m of LSF by 28-Feb 20, LSF is a top value pick.

**Small/Micro capitalisation:** WAM Microcap outperformed the ASX Small Ordinaries Accum Index (XSOAI) in Oct, up 1.6% (TSR). CY19 (to Sept) NTA growth of 22.3% has also outperformed the XSOAI (by 1.8%). After drifting to a 7.9% discount to NTA in Apr-19, WMI has re-rated to be trading in line with NTA. Noting WMI's track record of trading at a premium to NTA, WMI is a top pick. Elsewhere, we estimate ACQ's discount re-rated in Oct (with TSR up 8.8%) with its discount narrowing from 19.2% in Sept to an estimated 12.4% discount. We believe ACQ continues to trade above its one-year avg discount and with 28% of the portfolio invested in unlisted investments, ACQ is a top value pick.

**International:** MFF Capital Investments (MFF) and PM Capital Global Opportunities Fund (PGF) outperformed the MSCI World Index in Oct-19, up 7.3% and 7.0% respectively (TSR). Despite this outperformance, MFF and PGF currently trade at estimated 3.7% and 18.0% discounts to NTA, which we view as attractive entry points. On a regional basis, MFF provides exposure to predominately a US domiciled portfolio of securities whilst PGF provides more broad based global exposure.

**Specialist:** Hearts and Minds (HM1) is our top pick. Since inception (Nov-18) HM1 has outperformed the MSCI World Index AUD adj (+18.7%), up 22.8% (NTA). HM1 holds a concentrated portfolio of the highest conviction picks from some of Australia's leading fund managers (many of whom are not readily accessible to retail investors). Waiving all investment fees in favour of funding leading Australian medical research organisations and trading at an estimated 2.0% premium to NTA, HM1 is a top pick.

**Inclusions to coverage list:** We include Regal Investment Fund (RF1) to our coverage list.

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## Disclosure

The author owns no shares in any of the mentioned companies.

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## Updated sector snapshot

### EL&C BAILLIEU - EQUITY RESEARCH Listed Investment Companies Coverage by Sector

Figures as at: 31 October 2019

Traditional LICs	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct 1	Current Est. NTA	Current Estimated Disc/Prem	Sept NTA	Sept Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Australian Foundat.	AFI	6.54	7889.3	32.0	4.9%	7.0%	<b>2.5%</b>	6.47	<b>1.0%</b>	6.48	-1.5%	0.4%	0.5%	0.14%
Argo Investments	ARG	8.37	5984.0	33.0	3.9%	5.6%	<b>2.2%</b>	8.43	<b>-0.8%</b>	8.44	-3.0%	-1.3%	-0.4%	0.17%
Australian United In	AUI	9.56	1190.1	36.0	3.8%	5.4%	<b>2.8%</b>	9.92	<b>-3.6%</b>	9.92	-6.2%	-6.0%	-5.3%	0.10%
BKI Investment Ltd	BKI	1.66	1217.5	9.8	5.9%	8.5%	<b>3.1%</b>	1.65	<b>0.6%</b>	1.66	-3.0%	-3.1%	-0.4%	0.17%
Djerriwarrh	DJW	3.55	793.5	20.0	5.6%	8.0%	<b>0.9%</b>	3.25	<b>9.1%</b>	3.27	7.6%	4.7%	8.2%	0.46%
Diversified United	DUI	4.72	998.3	15.5	3.3%	4.7%	<b>0.9%</b>	4.89	<b>-3.5%</b>	4.85	-3.5%	-6.1%	-6.1%	0.13%
Milton Corporation	MLT	4.82	3230.6	21.9	4.5%	6.5%	<b>1.0%</b>	4.91	<b>-1.9%</b>	4.97	-4.0%	-3.7%	-2.1%	0.12%

Large Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct 1	Current Est. NTA	Current Estimated Disc/Prem	Sept NTA	Sept Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Australian Leaders	ALF	0.95	228.2	2.0	2.1%	3.0%	<b>-2.1%</b>	n.a	<b>n.a</b>	1.18	-17.8%	-18.4%	-9.2%	1.00%
Concentrated Leaders	CLF	1.28	75.7	9.3	7.3%	10.4%	<b>1.2%</b>	n.a	<b>n.a</b>	1.33	-5.3%	-5.7%	-7.0%	0.75%
AMCIL Limited	AMH	0.92	256.2	7.0	7.6%	10.9%	<b>4.5%</b>	0.98	<b>-6.3%</b>	0.97	-9.3%	-7.1%	-4.6%	0.65%
Clime Capital	CAM	0.91	103.8	5.0	5.5%	7.8%	<b>-1.9%</b>	n.a	<b>n.a</b>	0.99	-5.1%	-2.8%	-7.6%	0.83%
Cadence Capital	CDM	0.74	237.0	5.0	6.8%	9.7%	<b>-6.3%</b>	0.87	<b>-14.9%</b>	0.90	-9.5%	-7.9%	1.4%	1.00%
Contango Inc Gen Ltd	CIE	0.87	90.4	5.2	6.0%	8.5%	<b>3.0%</b>	0.97	<b>-11.1%</b>	0.98	-14.1%	-14.2%	-8.4%	0.95%
Carlton Investments	CIN	31.90	844.5	133.0	4.2%	6.0%	<b>1.3%</b>	37.11	<b>-14.0%</b>	37.98	-17.1%	-13.9%	-12.8%	0.09%
Future Gen Ltd	FGX	1.13	450.0	4.7	4.2%	5.9%	<b>1.2%</b>	n.a	<b>n.a</b>	1.27	-10.4%	-0.8%	-1.6%	0.00%
L1 Long Short Fnd Ltd	LSF	1.60	1063.7	0.0	0.0%	0.0%	<b>2.9%</b>	1.80	<b>-11.1%</b>	1.74	-10.5%	-9.2%	-4.9%	1.25%
Mirrabooka Invest.	MIR	2.63	424.0	20.0	7.6%	10.9%	<b>5.2%</b>	2.43	<b>8.4%</b>	2.43	2.9%	7.0%	11.2%	0.65%
Ophir High Conviction	OPH	2.49	498.0	0.0	na	na	<b>0.0%</b>	2.67	<b>-6.7%</b>	2.70	-7.8%	-1.9%	na	1.23%
Perpetual Equity Ltd	PIC	1.03	354.3	6.5	6.3%	9.1%	<b>0.0%</b>	1.10	<b>-6.6%</b>	1.12	-5.6%	-3.7%	-3.9%	1.00%
Plato Income Max.	PLB	1.17	501.3	9.0	7.7%	11.0%	<b>3.1%</b>	n.a	<b>n.a</b>	1.10	3.4%	-1.5%	-1.4%	0.80%
Qv Equities Limited	QVE	1.01	278.5	4.4	4.4%	6.2%	<b>-1.5%</b>	1.12	<b>-10.0%</b>	1.13	-9.3%	-7.3%	0.5%	0.90%
WAM Capital Limited	WAM	2.20	1586.8	15.5	7.0%	10.1%	<b>-0.2%</b>	n.a	<b>n.a</b>	2.00	14.2%	16.5%	19.6%	1.00%
WAM Leaders Limited	WLE	1.18	926.5	5.7	4.8%	6.8%	<b>1.8%</b>	1.27	<b>-7.3%</b>	1.27	-6.6%	-5.6%	-2.9%	1.00%
Whitefield Ltd	WHF	5.14	473.5	19.8	3.8%	5.5%	<b>3.0%</b>	5.40	<b>-4.8%</b>	5.41	-7.8%	-7.9%	-8.0%	0.25%

Small Capitalisation	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct 1	Current Est. NTA	Current Estimated Disc/Prem	Sept NTA	Sept Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Acorn Cap Inv Fund	ACQ	1.18	62.3	3.5	3.0%	3.5%	<b>8.8%</b>	1.34	<b>-12.4%</b>	1.34	-19.2%	-11.7%	-12.3%	0.95%
Barrack St Invest	BST	0.96	17.6	3.8	3.9%	4.6%	<b>-4.0%</b>	1.31	<b>-27.0%</b>	1.34	-25.6%	-22.7%	-18.8%	1.00%
Naos Small Cap Opp	NSC	0.75	122.3	4.0	5.4%	6.3%	<b>2.8%</b>	n.a	<b>n.a</b>	0.90	-19.4%	-16.6%	-11.2%	1.25%
Forager Aust. Shares	FOR	1.24	141.2	0.9	0.8%	0.8%	<b>3.3%</b>	1.41	<b>-12.1%</b>	1.41	-14.9%	-3.5%	6.0%	1.00%
Glennon SML Co Ltd	GC1	0.89	42.6	3.0	3.4%	4.0%	<b>4.1%</b>	n.a	<b>n.a</b>	0.95	-10.5%	-11.3%	-10.5%	1.00%
Naos Emerg Opp	NCC	1.07	65.3	7.3	6.8%	9.7%	<b>3.0%</b>	n.a	<b>n.a</b>	1.17	-8.5%	-2.9%	0.5%	1.25%
NGE Capital	NGE	0.60	22.3	0.0	n.a	n.a	<b>-1.6%</b>	n.a	<b>n.a</b>	0.81	-24.9%	-17.5%	-21.5%	1.90%
Ozgrowth Limited	OZG	0.17	58.7	0.5	3.0%	4.3%	<b>-2.9%</b>	0.21	<b>-22.5%</b>	0.21	-20.2%	-19.4%	-19.5%	1.00%
Ryder Capital	RYD	1.52	90.0	4.0	2.6%	3.8%	<b>3.4%</b>	n.a	<b>n.a</b>	1.63	-10.1%	-13.9%	-10.1%	1.25%
Spheria Emerging Co	SEC	1.68	111.4	6.0	3.6%	5.1%	<b>-5.1%</b>	2.04	<b>-17.5%</b>	2.01	-11.7%	-12.3%	-9.2%	1.00%
WAM Research Ltd	WAX	1.42	271.9	9.7	6.9%	9.8%	<b>-1.8%</b>	n.a	<b>n.a</b>	1.27	17.8%	19.9%	22.3%	1.00%
Westoz Inv Ltd	WIC	1.07	143.6	6.0	5.6%	8.0%	<b>-0.9%</b>	1.23	<b>-12.9%</b>	1.24	-13.2%	-10.0%	-10.8%	1.00%
WAM Microcap Ltd	WMI	1.42	200.8	6.8	4.8%	6.8%	<b>3.3%</b>	n.a	<b>n.a</b>	1.43	-0.7%	-0.2%	4.7%	1.00%

International	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct 1	Current Est. NTA	Current Estimated Disc/Prem	Sept NTA	Sept Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Argo Global Ltd	ALI	2.39	338.3	6.5	2.7%	2.7%	<b>2.6%</b>	2.60	<b>-8.1%</b>	2.62	-11.1%	-12.4%	-13.1%	1.25%
Antipodes Global	APL	0.94	518.5	4.5	4.8%	4.8%	<b>-1.6%</b>	1.12	<b>-16.0%</b>	1.12	-14.7%	-10.0%	-2.5%	1.10%
Ellerston Asian	EAI	0.98	143.3	2.5	2.6%	2.6%	<b>5.4%</b>	1.13	<b>-13.3%</b>	1.11	-16.0%	-10.2%	-9.9%	0.75%
Ellerston Global Inv	EGI	1.01	111.2	3.0	3.0%	4.2%	<b>5.8%</b>	n.a	<b>n.a</b>	1.17	-18.5%	-12.8%	-11.3%	0.75%
Future Glb Invest Co	FGG	1.28	500.4	1.5	1.2%	1.7%	<b>-0.8%</b>	n.a	<b>n.a</b>	1.42	-8.4%	-0.9%	-2.1%	0.00%
Global Value Fnd Ltd	GVF	1.05	154.7	6.1	5.8%	8.3%	<b>3.0%</b>	1.10	<b>-5.1%</b>	1.08	-5.8%	-3.5%	-0.4%	1.50%
Pengana International	PIA	1.13	285.8	3.5	3.1%	4.4%	<b>2.3%</b>	1.27	<b>-11.6%</b>	1.26	-12.9%	-10.4%	-6.8%	1.50%
MFF Capital Invest.	MFF	3.38	1832.2	3.5	1.0%	1.5%	<b>7.3%</b>	3.51	<b>-3.7%</b>	3.46	-8.2%	-6.6%	-9.8%	1.25%
Magellan Global Trust	MGG	1.81	2237.5	6.0	3.3%	3.3%	<b>-0.3%</b>	1.86	<b>-3.0%</b>	1.85	-2.2%	-0.8%	-0.7%	1.35%
Pm Capital Asian Ops	PAF	0.83	47.5	3.5	4.2%	6.0%	<b>4.4%</b>	1.04	<b>-20.1%</b>	1.00	-20.5%	-4.4%	-3.7%	1.00%
Platinum Asia Ltd	PAI	0.99	357.6	4.0	4.1%	5.8%	<b>4.8%</b>	1.08	<b>-8.8%</b>	1.07	-12.1%	0.9%	-0.8%	1.10%
Pm Capital Fund	PGF	1.14	401.3	3.8	3.3%	4.8%	<b>6.5%</b>	1.39	<b>-18.0%</b>	1.33	-19.8%	-11.4%	-8.6%	1.00%
Platinum Capital Ltd	PMC	1.56	450.3	10.0	6.4%	9.2%	<b>0.6%</b>	1.59	<b>-2.1%</b>	1.57	-1.6%	6.8%	6.4%	1.10%
Templeton Global	TGG	1.23	268.0	7.0	5.7%	8.1%	<b>1.2%</b>	1.46	<b>-15.5%</b>	1.43	-14.8%	-11.4%	-10.4%	1.20%
WAM Global	WGB	2.11	446.5	2.0	0.9%	1.4%	<b>-0.9%</b>	n.a	<b>n.a</b>	2.42	-11.2%	-10.5%	-8.1%	1.25%
VGI Partners Global	VGI	2.27	923.7	0.0	n.a	n.a	<b>-2.6%</b>	n.a	<b>n.a</b>	2.44	-4.5%	0.7%	na	1.50%

Specialist	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct 1	Current Est. NTA	Current Estimated Disc/Prem	Sept NTA	Sept Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Blue Sky Alt Access	BAF	0.86	174.6	5.0	5.8%	8.3%	<b>10.3%</b>	1.12	<b>-23.0%</b>	1.12	-30.1%	-26.1%	-10.1%	1.20%
Bailador Tech Inv	BTI	0.99	119.0	0.0	n.a	n.a	<b>4.2%</b>	1.18	<b>-16.1%</b>	1.18	-19.5%	-27.1%	-21.7%	1.75%
Hearts and Minds	HMT	3.13	626.0	0.0	n.a	n.a	<b>4.3%</b>	3.07	<b>2.0%</b>	3.00	0.0%	0.3%	na	0.00%
Lowell Resource Fund	LRT	4.96	13.8	0.0	n.a	n.a	<b>-1.0%</b>	6.44	<b>-23.0%</b>	6.70	-25.2%	-21.2%	-15.7%	2.16%
Lion Selection Grp	LSX	0.40	59.3	0.0	n.a	n.a	<b>-6.0%</b>	n.a	<b>n.a</b>	0.47	-10.6%	-15.2%	-4.9%	1.50%
Monash Absolute	MA1	0.96	42.5	2.0	2.1%	3.0%	<b>0.0%</b>	n.a	<b>n.a</b>	1.17	-17.9%	-18.1%	-11.7%	1.50%
NAOS ex-50 Opport.	NAC	0.93	47.5	5.2	5.6%	8.0%	<b>0.0%</b>	n.a	<b>n.a</b>	1.15	-19.1%	-14.9%	-8.5%	1.75%
Regal Investment Fund	RF1	2.71	305.4	0.0	n.a	n.a	<b>1.1%</b>	2.69	<b>0.7%</b>	2.80	-4.3%	na	na	1.50%
Sandon Capital Ltd	SNC	0.83	87.8	7.0	8.5%	12.1%	<b>3.0%</b>	n.a	<b>n.a</b>	0.97	-13.5%	-9.0%	-4.3%	1.25%
Tribeca Glb Resources	TGF	1.90	119.7	0.0	n.a	n.a	<b>-1.6%</b>	n.a	<b>n.a</b>	2.29	-15.7%	-5.3%	na	1.50%
Thorney Opp Ltd	TOP	0.67	136.4	1.8	2.7%	3.8%	<b>-1.5%</b>	n.a	<b>n.a</b>	0.85	-20.4%	-18.2%	-12.6%	0.75%
URB Investments	URB	1.10	80.4	5.0	4.6%	6.5%	<b>6.3%</b>	n.a	<b>n.a</b>	1.19	-13.4%	-13.3%	na	0.50%
WAM Active Limited	WAA	1.07	49.4	5.9	5.5%	7.9%	<b>-2.3%</b>	n.a	<b>n.a</b>	1.08	3.7%	0.1%	3.8%	1.0%

Source: Company releases, Bloomberg, EL&C Baillieu estimates

## LIC basics

### What is a LIC?

- A LIC has characteristics of both managed funds and stock exchange-listed companies.
- Essentially a LIC is a company that invests in other companies, with the purpose of giving its shareholders exposure to a variety of shares via its investment portfolio.
- LICs may also invest in cash or fixed income instruments, although in many cases this will form only a relatively small proportion of their investment portfolio.
- Income from LICs takes the form of semi-annual dividend payments that are linked to the profitability of the portfolio. Capital gains can arise where the investor sells the shares in the LIC for more than they originally bought them for.

### Benefits of investing in LICs

#### Diversification

- Investment in just one LIC can potentially give an investor exposure to more than 100 different companies in a range of industries.
- This therefore reduces the risk to capital losses as losses connected to one company may be offset by gains by others in the portfolio.
- A LIC is a cost-effective method of achieving such a degree of diversification.

### LICs are managed by investment professionals

- Each LIC is managed by full-time investment professionals whose goal it is to optimise returns on the investment portfolio for shareholders within strictly enforced risk parameters.
- In this respect, LICs are passive investments. Once the shares in the LIC have been purchased, the investor leaves investment decisions to the managers of the LIC.
- Some LICs have operated for more than 50 years while others, although only recently listed, are operated and managed by investment firms that have built strong reputations over many years.

### Transparent investment philosophy

- All LICs are transparent as to how they invest their funds. Investors can choose the relevant LIC based on their own investment goals and risk preferences.
- Some LICs focus on specific geographic areas (such as Australia or overseas), may invest in a range of industries or focus on just one (such as resources), or are geared towards providing investors with annual income streams or longer-term capital gains (or a combination of both).
- In this document, we briefly describe each of the 51 selected LICs as well as list the main investments of each and their recent performance.

### Ease of investment

- Investing in a LIC is done in exactly the same manner as any other company on the ASX, by placing an order with your stockbroker to buy shares in it.
- Exiting the investment is just as straightforward: the investor sells the shares on-Market during trading hours through their stockbroker.
- The majority of LICs are highly 'liquid', meaning that there are a relatively large number of willing buyers and sellers on the ASX ready to allow the investor to enter or exit the investment at any time they want and without having to buy in at a premium or sell at a discount to "Market price".

## Costs involved in investing in a LIC

### Entry costs

- Investing in the ASX via a LIC is highly cost-effective relative to other methods of investing in a 'portfolio' of investments.
- The initial cost comes in the form of brokerage paid to acquire the shares. Investing in a LIC allows the investor to effectively buy shares in more than 50 companies (depending on the LIC), but only pay brokerage to invest in one (the LIC). A LIC is therefore an efficient method of diversification.
- The entry costs to LIC investments are generally lower than retail managed funds, which utilise a "front-end load" charge that can be up to 4% of the Market value of the units in the fund at the date of purchase.

Investing in the ASX via a LIC is highly cost-effective relative to other methods of investing in a "portfolio" of investments

### Ongoing costs

- There are two types of fees that the manager of the LIC charges during the investment period: management fees and performance fees.
- The LIC uses management fees to cover costs incurred in running the portfolio. These fees are taken out of the profits of the LIC, which are a function of the performance of the investment portfolio of the company (including dividends paid and capital gains/losses on shares that are sold). They are paid regardless of the profitability of the investment portfolio.
- These fees range from 0.0%-1.75% of assets per year. This is much lower than average fees charged for retail managed funds, which are approximately 1.5-3.0%. The effect of this cost-saving on a longer-term investment, where returns compound over a number of years, can be quite substantial. One reason for this lower cost is that LICs do not incur back-office or distribution costs, reducing their cost of operation. The fees (calculated as a "management expense ratio" or MER) of our selected LICs are shown in the graph below.
- Unlike management fees, performance fees are paid only if the LIC's investment portfolio outperforms a predetermined benchmark and is linked to the size of this outperformance. Not all LICs charge performance fees.
- These fees provide an incentive for the manager of the fund to optimise returns for shareholders of the LIC. They are generally paid not just if the fund is profitable, but when it is more profitable than the Market as a whole. Unlike management fees, they will generally not deteriorate low returns or worsen investment losses.
- Performance fees for our selected LICs are shown in the table overleaf. The benchmark index is the S&P/ASX All Ordinaries Accumulation Index unless otherwise stated below.

## NTA performance calculation methodology

\*\*NTA performance is calculated on pre-tax NTA basis which refers to net tangible assets after tax paid but before tax on unrealised gains as well as cash dividends paid during the relevant period. \*TSR performance figures from Bloomberg and calculated with re-invested dividends. \*Active return refers to TSR relative to that of the comparative index.

Disclaimer: LIC performance measurements reflect performance after all operating expenses and taxation. Using index benchmarks often understates performance as the indices used are before all operating expenses and tax. Total Shareholder Returns are often negatively impacted by capital events such as options, DRPs, Share Purchase Plans and placements. Dividend yields contained within are historical and are not an indication of future dividend payments.

## LIC performance fees

ACQ	20% of outperformance of S&P/ASX Small Ords Acc Index
AFI	None
ALF	20% above All Ordinaries Accumulation Index
ALI	None
ALR	None
AMH	None
APL	15% of net return in excess of MSCI World Index (\$AUD)
ARG	None
AUI	None
BKI	None
BST	20% of annual outperformance over 8.0%
BTI	On sale, a fee of 17.5% of the increase in value, subject to a compound 8% hurdle
CAM	20% of outperformance in excess of the All Ords Accum. Index
CDM	20% of returns above index or of portfolio return
CIE	None
CIN	None
DJW	None
DUI	None
EAI	15% of outperformance in excess of the MSCI AC Asia Ex Japan Index (\$AUD)
EGI	15% of outperformance in excess of MSCI World Index (Local)
FGG	None
FGX	None
FOR	10% of the net return in excess of 8% p.a. benchmark
GC1	20% of outperformance over the Small Ordinaries Accumulation Index
GVF	15% of outperformance in excess of a hurdle return being 4% above the 1 year swap rate
HM1	None
LRT	NTA change over a hurdle rate of 10% (calculated bi-annually)
LSF	20% of NTA growth subject to a high water mark
LSX	15% of outperformance above benchmark
MA1	20% of outperformance over the RBA cash rate, inclusive of a high watermark
MFF	\$1m pa if TSR exceeds 10% compounded annually over a three year period
MGG	10% of excess performance above the higher of MSCI World Index (AUD)/Yield of 10 Yr Aust Govt Bonds
MIR	None
MLT	None
NAC	20% of performance in excess of the RBA cash rate + 250bps
NCC	15% of performance in excess of Small Ordinaries Accumulation Index
OPH	20.5% (pa) of outperformance over the ASX Mid-Small Index
OZG	20% where performance exceeds 7% over 12 month period
PAF	15% of performance in excess of MSCI Asia (ex Japan) Index (AUD)
PAI	15% of performance in excess of MSCI Asia (ex Japan) Index (AUD)
PGF	15% of performance in excess of MSCI World Index (AUD)
PIC	None
PMC	15% of performance in excess of MSCI World Index (AUD)
QVE	None
RF1	20% of outperformance over the RBA cash rate, subject to a high water mark
RYD	20% (plus GST) of outperformance over the RBA cash rate +4.5% pa
SEC	20% of returns above ASX Small Ordinaries Accumulation Index
SNC	20% of outperformance over the Benchmark Reference Rate (BBSW)
TGF	20% of NTA growth
TGG	None
TOP	Greater of zero and 20% of the increase in asset value in each financial year
VG1	15% of the portfolio's performance
WAA	20% of portfolio growth over a high watermark
WHF	None
WAM & WAX	20% of returns above All Ordinaries Accumulation Index if index increased, or where the 20% of the index decreased over the period, 20% of positive portfolio perf (0% if negative)
WIC	20% where performance exceeds 10% over 12 month period
WDE	15% of outperformance over the S&P/ASX300 Accumulation Index
WMI	20% of outperformance over the ASX Small Ordinaries Accum. Index or the absolute performance if the XSOAI return is negative
WGB	20% of outperformance of the MSCI World Index (AUD adj) subject to recoupment of prior underperformance
WLE	20% outperformance of the S&P/ASX200 Accum. Index, subject to recoupment of prior underperformance

Source: Company reports, EL&C Baillieu

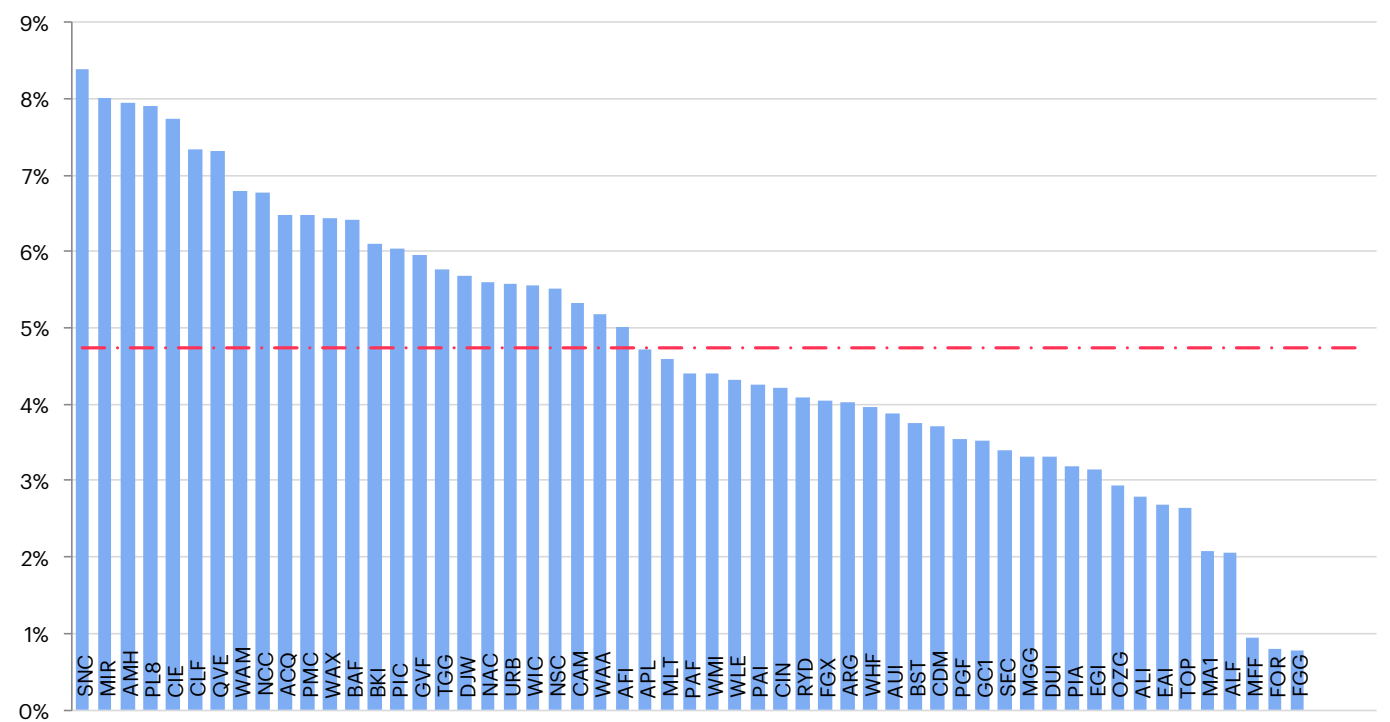
## Exit costs

- Exit costs from LICs are generally limited to the brokerage paid on selling the shares. This is unlike retail managed funds, which can generally be exited at no charge.
- Exiting a LIC investment can have tax consequences.

## What income do investors receive from a LIC?

- Annual investor income from a “buy-and-hold” investment strategy in a LIC takes the form of dividends, just like other share investments.
- However, because LICs utilise a company structure, payment of dividends is at the discretion of the management of the LIC. In other words, just because the investment portfolio of the LIC has made a profit in a given year, it does not mean that all, or even any, of that profit will be paid to shareholders in that year. This is unlike managers of retail managed funds, which are required to pay out the income to unitholders in the particular tax year that it is earned. Generally, LICs will pay out a high proportion of earnings as dividends.
- Most of our selected LICs focus on blue chip stocks and pay out a high proportion of earnings as a dividend. Accordingly, they have healthy dividend yields (as shown in the following graph).

Fig.1: Dividend yield for selected LICs



Source: Iress, Bloomberg, EL&C Baillieu



### **Taxation issues**

- The returns of the LIC are generally taxed at the company tax rate of 30%. Accordingly, when dividends are paid to shareholders of the LIC, they attach franking credits. These are a tax benefit for shareholders, as they receive a “credit” for the company tax already paid on the LIC income when the shareholder’s ordinary income is assessed.
- Capital gains are managed by the manager of the LIC. Where the dividend paid to a shareholder of a LIC contains income derived from a capital gain of the LIC, it will be treated as a capital gain, not ordinary income, in the hands of the shareholder. Under current tax rules, only 50% of this amount is taxable for many investors.
- This tax treatment contrasts with that of unlisted retail managed funds, where investors incur an annual tax liability on interest and capital gains that the fund earns each year.



### LICs versus managed funds

- LICs are listed on the stock exchange so entry and exit costs are limited to brokerage. This means that diversification is achieved at little cost. LICs also offer a tax-effective structure, whereby dividends are fully franked and assessed as a capital gain in the hands of the shareholder. Therefore, only 50% of this amount is taxable for many investors. Contrast this with managed funds where investors incur an annual tax liability on the interest and capital gains that the funds earn each year.
- The fee structures of LICs are also favourable in comparison with managed funds. Our selected LICs have management expense ratios ranging from 0.12% to 1.5%, whereas managed funds often charge at least 1.5%.

### LICs versus exchange traded funds (ETFs)

- LICs and ETFs both have low management fees and efficient tax structures compared with managed funds. However, ETFs have an open-ended structure, where units on offer can increase or decrease based on supply and demand, and trade at or close to their net asset value. ETFs are generally passive investment products and hence do not aim to outperform the Market in the same way many of the LICs do.
- ETFs are required to distribute any surplus income to security holders, whereas LICs have the ability to conserve surplus income and take advantage of Market opportunities as they see fit. This added flexibility is beneficial to the shareholder.
- Despite speculation that LICs will face increased competition from ETFs, we feel that for the majority of our clients LICs provide a superior investment vehicle with the added possibility of returns above that of the underlying asset.

Our selected LICs have management expense ratios ranging from 0.0%-2.5%, whereas managed funds often charge at least 1.5%

## Regal Investment Fund (RF1)

- **Regal Investment Fund:** Listed in Jun-19 following a \$282m raise, RF1 is an alternative (long/short) Listed Investment Trust (LIT), providing exposure to specialist alternative investment strategies.
- **About the manager:** Founded in 2004 and 100% owned by its staff, Regal Funds Management is a specialist alternative investment manager managing over \$2.3bn, with a primary focus on long/short investment strategies. Regal Funds Management employs a team of over 40 people, including 25 investment professionals across its different investment strategies.
- **Investment objective:** RF1 seeks to provide investors with attractive risk-adjusted absolute returns over a period of more than five years, with limited correlation to equity markets. RF1 holds a diversified portfolio of securities through a range of investments strategies.
- **About the strategy:** The RF1 strategy is newly incorporated and is constructed by the manager through the selection and allocation of funds to a number of existing Regal Funds (initially five). The Manager may adjust the Portfolio's strategy allocations at its discretion to achieve the RF1 investment objective. RF1's initial investments include:
  - **Market Neutral** (RF1 exposure: 40%-60%)
    - This strategy invests in listed securities utilising a long/short investment strategy.
  - **Global Alpha** (max RF1 exposure: 25%)
    - This strategy seeks to identify market inefficiencies (including events such as share price spikes, index inclusions, and mandate changes).
  - **Australian Small Companies** (max RF1 exposure: 25%)
    - This strategy invests in small and mid-cap securities utilising a 130/30 Long/Short strategy.
  - **Australian Long Short Equity** (max RF1 exposure: 25%)
    - This strategy invests in Australian equities utilising a long/short approach to benefit from the rise and fall of selected securities.
  - **Emerging Companies** (max RF1 exposure: 25%)
    - This strategy invests in unlisted, Pre-IPO, IPO, and listed microcap companies.

E. L. & C. Baillieu Limited has acted in a corporate advisory role for Regal Investment Fund and earned fees in relation to that activity in the past 12 months.

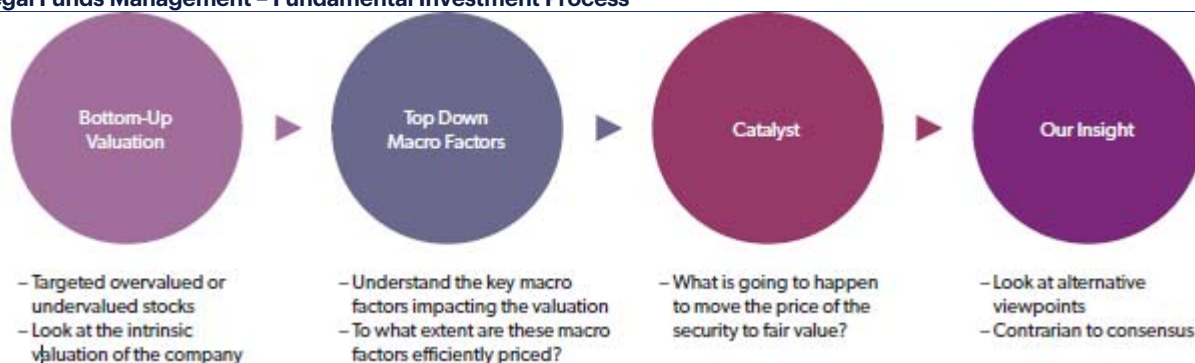
**Fig.2: RF1 portfolio – underlying Regal Funds performance**

Initial Regal Funds	Sept-19 weighting	Fund Performance pa (since inception)	Inception date	ASX300 5 year correlation (or since inception)
Market Neutral	51.0%	15%	May-07	0.21
Small Companies	17.0%	35%	Feb-15	0.84
Emerging Companies	14.0%	18%	Nov-16	0.42
Global Alpha	13.0%	21%	Mar-18	0.04
Long Short Equity	10.0%	16%	Aug-09	0.19

Source: Company, EL&C Baillieu

- **Regal investment process:** RF1 incorporates the underlying fundamental and market driven investment process utilised by Regal Funds Management through its allocation and exposure to Regal's investment strategies.
- **Fundamental investment process:** This process focuses on a four-step security selection process, which emphasises the bottom-up valuation of entities.

**Fig.3: Regal Funds Management – Fundamental Investment Process**

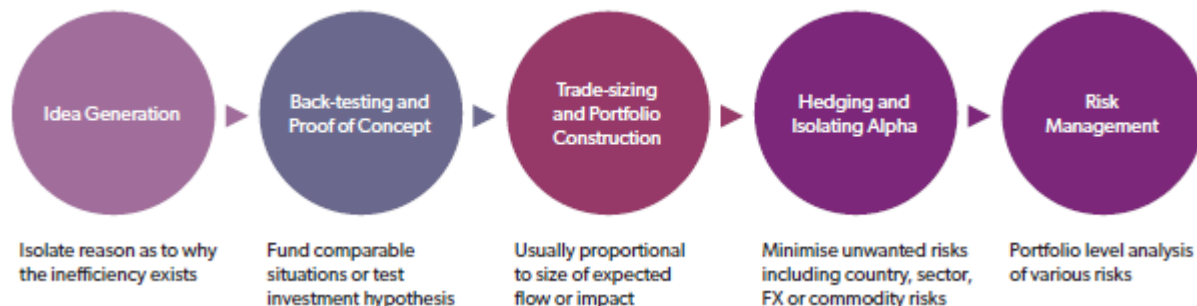


Source: Company, EL&C Baillieu

- This bottom-up process may involve the investment team spending considerable time meeting with management and talking to their suppliers, customers and competitors to gain a fundamental understanding of the business and industry.
- Once a potential investment is identified, a valuation assessment is generally undertaken by the investment team. This typically involves:
  - DCF modelling;
  - assessment of value based on historical and peer multiples such as PE, P/CF, EV/EBITDA, P/B or P/Sales; or
  - a combination of both.
- Coupled with this bottom-up analysis, the manager also seeks to identify the macro factors and trends affecting an entity's value.
- The manager also seeks to identify a catalyst that it believes could change the market's perception of value of the security and drive the price of the security up or down.
- Finally, the managers assesses its insight into a particular trade.

- **Market driven investment process:** This process seeks to take advantage of short-term mispricing opportunities in the equity market, rather than investing in any individual companies or a portfolio of companies for a prolonged period of time.

**Fig.4: Regal Funds Management – market driven investment process**



Source: Company, EL&C Baillieu

- The first step in the Global Alpha Process is to identify what the Manager perceives to be an inefficiency (such as a spike in a share price which may lead the Manager to undertake some analysis). The key in this step is to identify the underlying source of the share price movement.
- Sources of these inefficiencies may include mandate restrictions (often as a result of low-cost investment products), changes in government policies and regulations, capital market activities and other liquidity events.
- The second step involves analysing the inefficiency in greater detail and back-testing the investment hypothesis by using historical data and comparable situations.
- **RF1 fees:** The manager is entitled to a management fee of ~1.5% of NAV (plus GST) per annum. In addition to a management fee, the management may be entitled to a performance fee equal to 20% (plus GST) of the Portfolio's outperformance against the RBA cash rate, subject to a High Water Mark.

- **Performance since listing:** Since listing (Jun-19), RF1 has increased by 8.4% (TSR) with NTA growth of 7.6% (to 25-Oct).
- To address its discount to NTA, RF1 announced a buy-back in Sep-19.

**Fig.5: RF1 overview**

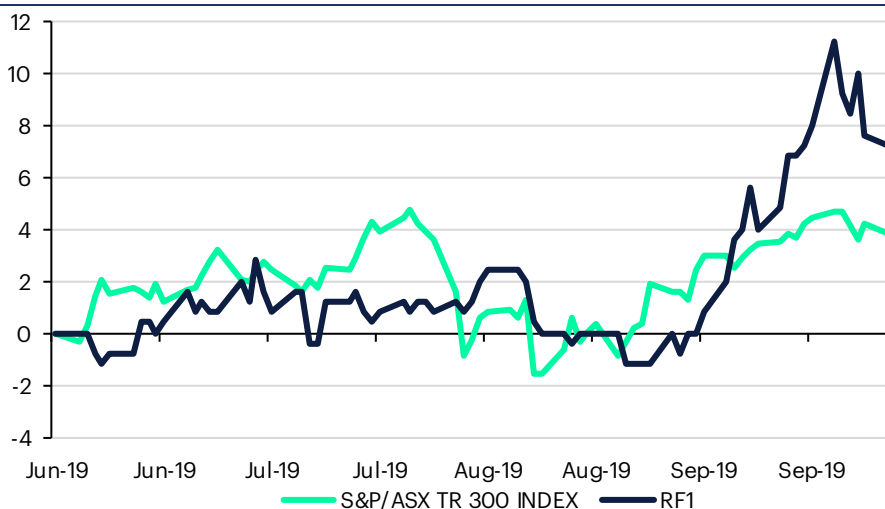
RF1 Snapshot				Top Holdings			
Price (30 September 2019)	\$2.68			<b>EXPOSURE BY STRATEGY</b>			
Share price range (12 months)	\$2.45- \$2.78			MARKET NEUTRAL		51.0%	
Shares on issue (Mn)	112.7			SMALL COMPANIES		17.0%	
Market capitalisation (\$Mn)	\$302			EMERGING MARKETS		14.0%	
Pre-tax asset backing*	\$2.84			GLOBAL ALPHA		13.0%	
Post-tax asset backing*	-			LONG SHORT		10.0%	
Premium/(Discount) to pre-tax NTA	-5.6%						
Premium/(Discount) to post-tax NTA	-						
Dividend yield	0.0%						
Dividend per share (cents)	0.0						
Franking	-						
Management expense ratio	1.50%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
RF1	7.2%	na	na	NTA growth	13.6%	na	na
Active return	3.4%	na	na	Active return	9.8%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures since inception (Jun-19). Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.6: RF1 TSR vs ASX300 Accum. Index**



Source: Bloomberg, EL&C Baillieu

Fig. 7: LIC Performance Table (Sept 2019)

Code	Company	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA performance	TSR Performance	Avg. Prem/Disc	NTA performance	TSR Performance	Avg. Prem/Disc	NTA performance	TSR Performance	Avg. Prem/Disc
AFI	Australian Foundat.	9.7%	7.6%	0.4%	9.1%	8.4%	0.5%	6.5%	5.7%	1.6%
ARG	Argo Investments	8.8%	7.5%	-1.3%	8.8%	8.5%	-0.4%	6.7%	5.6%	1.8%
AUI	Australian United In	11.4%	13.9%	-6.0%	11.7%	13.4%	-5.3%	7.3%	7.0%	-4.9%
BKI	BKI Investment Ltd	7.9%	11.8%	-3.1%	7.0%	6.4%	-0.4%	5.4%	5.5%	0.4%
DJW	Djerriwarrh	6.4%	9.0%	4.7%	7.4%	5.5%	8.2%	4.1%	0.8%	16.7%
DUI	Diversified United	11.5%	17.2%	-6.1%	14.7%	16.7%	-6.1%	9.8%	10.7%	-5.9%
MLT	Milton Corporation	8.8%	8.1%	-3.7%	9.3%	9.1%	-2.1%	7.4%	6.8%	-0.5%
Code		1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
ALF	Australian Leaders	0.0%	-5.6%	-18.4%	-0.5%	-9.6%	-9.2%	1.6%	-4.9%	-3.2%
CLF	Concentrated Leaders	3.8%	5.5%	-5.7%	7.8%	10.7%	-7.0%	7.2%	7.1%	-7.5%
AMH	AMCIL Limited	5.1%	2.4%	-7.1%	5.9%	1.2%	-4.6%	6.5%	4.5%	-3.5%
CAM	Clime Capital	6.1%	5.1%	-2.8%	7.4%	12.3%	-7.6%	3.5%	5.8%	-7.6%
CDM	Cadence Capital	-20.1%	-30.4%	-7.9%	0.0%	-7.8%	1.4%	-0.1%	-4.9%	3.9%
CIE	Contango Inc Gen Ltd	1.3%	-2.7%	-14.2%	4.7%	2.6%	-8.4%	na	na	na
CIN	Carlton Investments	2.3%	-2.1%	-13.9%	4.1%	3.6%	-12.8%	8.0%	6.8%	-12.1%
FGX	Future Gen Ltd	3.3%	-11.4%	-0.8%	6.2%	3.4%	-1.6%	6.3%	na	na
LSF	L1 Long Short Fund	4.2%	-5.8%	-9.2%	na	na	na	na	na	na
MIR	Mirraboooka Invest.	2.7%	1.6%	7.0%	5.9%	0.2%	11.2%	7.8%	5.6%	11.7%
OPH	Ophir High Cf	7.4%	15.4%	-1.9%	na	na	na	na	na	na
PIC	Perpetual Equity Ltd	1.6%	-3.0%	-3.7%	6.8%	8.1%	-3.9%	na	na	na
PL8	Plato Inc Max Ltd.	9.3%	23.2%	-1.5%	na	na	na	na	na	na
QVE	Qv Equities Limited	-1.2%	-6.0%	-7.3%	2.7%	-1.9%	0.5%	6.1%	na	na
WAM	WAM Capital Limited	5.1%	-1.4%	16.5%	7.9%	5.7%	19.6%	10.6%	9.6%	15.8%
WLE	WAM Leaders Limited	10.2%	3.4%	-5.6%	8.5%	4.5%	-2.9%	na	na	na
WHF	Whitefield Ltd	10.2%	10.7%	-7.9%	7.8%	9.4%	-8.0%	7.7%	7.6%	-7.7%
Code		1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
ACQ	Acorn Cap Inv Fund	3.7%	-8.4%	-11.7%	6.8%	3.9%	-12.3%	9.4%	7.5%	-14.0%
BST	Barrack St Invest	10.6%	1.1%	-22.7%	8.7%	3.2%	-18.8%	10.0%	4.1%	-17.5%
NSC	Naos Smlcap Com Ltd	1.1%	-3.3%	-16.6%	-4.0%	-8.0%	-11.2%	0.7%	-1.4%	-10.5%
FOR	Forager Aust Shs Fnd	-7.8%	-25.9%	-3.5%	na	na	na	na	na	na
GCI	Glennon SML Co Ltd	-17.6%	-11.9%	-11.3%	-1.1%	-1.4%	-10.5%	na	na	na
NCC	Naos Emerg Opp	-4.4%	-11.8%	-2.9%	-0.8%	-1.6%	0.5%	4.0%	5.6%	-4.1%
NGE	NGE Capital Limited	-0.4%	-6.2%	-17.5%	na	na	na	na	na	na
OZG	Ozgrowth Limited	-1.4%	0.2%	-19.4%	5.3%	4.0%	-19.5%	2.1%	1.7%	-17.7%
RYD	Ryder Capital Ltd	10.0%	23.0%	-13.9%	15.1%	15.0%	-10.1%	na	na	na
SEC	Spheria Emerging Co	-2.1%	-0.1%	-12.3%	na	na	na	na	na	na
WAX	WAM Research Ltd	3.0%	-6.2%	19.9%	6.3%	4.1%	22.3%	10.3%	11.6%	16.9%
WIC	Westoz Inv Ltd	1.6%	-0.6%	-10.0%	9.6%	12.4%	-10.8%	5.0%	5.7%	-10.8%
WMI	WAM Microcap Limited	7.6%	0.4%	-0.2%	na	na	na	na	na	na
Code		1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
ALI	Argo Global Ltd	21.5%	24.6%	-12.4%	12.1%	12.5%	-13.1%	na	na	na
APL	Antipodes Global Inv	-4.9%	-8.2%	-10.0%	na	-0.9%	na	na	na	na
EAI	Ellerston Asian	3.4%	-9.5%	-10.2%	4.8%	2.7%	-9.9%	na	na	na
EGI	Ellerston Global Inv	1.5%	-9.2%	-12.8%	2.3%	2.3%	-11.3%	na	1.6%	na
FGG	Future Glb Invest Co	3.1%	-5.5%	-0.9%	10.6%	8.3%	-2.1%	na	na	na
GVF	Global Value Fnd Ltd	4.2%	-0.8%	-3.5%	5.6%	4.8%	-0.4%	5.7%	4.5%	-3.1%
PIA	Pengana Int Equ Ltd	7.9%	-1.7%	-10.4%	-0.1%	-3.0%	-6.8%	5.0%	5.7%	-8.4%
MFF	MFF Capital Inv Ltd	13.8%	12.0%	-6.6%	24.8%	23.7%	-9.8%	19.3%	18.1%	-8.1%
MGG	Magellan Glob Trust	10.3%	7.7%	-0.8%	na	na	na	na	na	na
PAF	Pm Capital Asian Ops	-10.5%	-28.8%	-4.4%	3.3%	-1.3%	-3.7%	2.8%	-0.1%	-6.9%
PAI	Platinum Asia Ltd	1.5%	-18.2%	0.9%	7.0%	4.2%	-0.8%	na	na	na
PGF	Pm Capital Fund	0.8%	-14.4%	-11.4%	13.6%	11.5%	-8.6%	8.0%	4.8%	-9.7%
PMC	Platinum Capital Ltd	0.3%	-11.9%	6.8%	8.0%	6.9%	6.4%	4.6%	2.4%	8.3%
TGG	Templeton Global	-2.4%	-8.8%	-11.4%	7.5%	6.8%	-10.4%	4.8%	2.1%	-9.5%
TGF	Tribeca Global	-8.4%	-23.4%	-5.3%	na	na	na	na	na	na
VG1	Vgi Partners Global	7.6%	-4.9%	0.7%	na	na	na	na	na	na
WGB	WAM Global Limited	7.4%	-1.4%	-10.5%	na	na	na	na	na	na
Code		1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc
BAF	Blue Sky Alt Access	5.6%	-6.9%	-26.1%	5.7%	-8.5%	-10.1%	na	na	na
BTI	Bailador Tech Inv	1.7%	5.6%	-27.1%	0.3%	-3.4%	-21.7%	na	na	na
HM1	Hearts and Minds	20.0%	18.1%	0.3%	na	na	na	na	na	na
LRT	Lowell Res Fund	-2.3%	-9.7%	-21.2%	na	na	na	na	na	na
LSX	Lion Selection Grp	62.1%	40.0%	-15.2%	7.3%	8.4%	-4.9%	-3.4%	6.3%	-16.3%
MA1	Monash Absolute	17.5%	15.3%	-18.1%	7.1%	1.1%	-11.7%	na	na	na
NAC	Naos Ex-50	5.8%	-2.3%	-14.9%	1.3%	1.3%	-8.5%	na	na	na
RF1	Regal Invest Fund	13.6%	7.2%	-4.0%	na	na	na	na	na	na
SNC	Sandon Capital Ltd	-1.4%	-7.0%	-9.0%	5.2%	4.5%	-4.3%	5.3%	3.5%	-5.6%
TOP	Thorney Opp Ltd	3.9%	-3.7%	-18.2%	6.2%	2.7%	-12.6%	14.1%	11.5%	-10.8%
URB	URB Investments Ltd	14.4%	9.8%	-13.3%	na	na	na	na	na	na
WAA	WAM Active Ltd	3.5%	2.4%	0.1%	5.7%	3.3%	3.8%	7.3%	1.1%	2.9%

Source: Bloomberg, EL&C Baillieu

## Acorn Capital (ACQ)

[www.acorncapital.com.au](http://www.acorncapital.com.au)

- Acorn Capital was founded in 1998 and is one of the largest specialist microcap investor in the Australian Market. ACQ commenced trading on the ASX in May 2014.
- Utilising a sector neutral investment style, ACQ invests in ASX listed companies outside the top 250 by Market capitalisation and unlisted opportunities if they are evaluated to be more attractive than listed opportunities.
- ACQ's current dividend reverse equates to approximately 5.0 years over dividend coverage (assuming 7.0cps on current capital structure).
- The total shareholder return for the year ending 30 Sept 2019 was -8.4% with pre-tax net asset backing increasing 3.7%. The active return (TSR) was -12.3%.

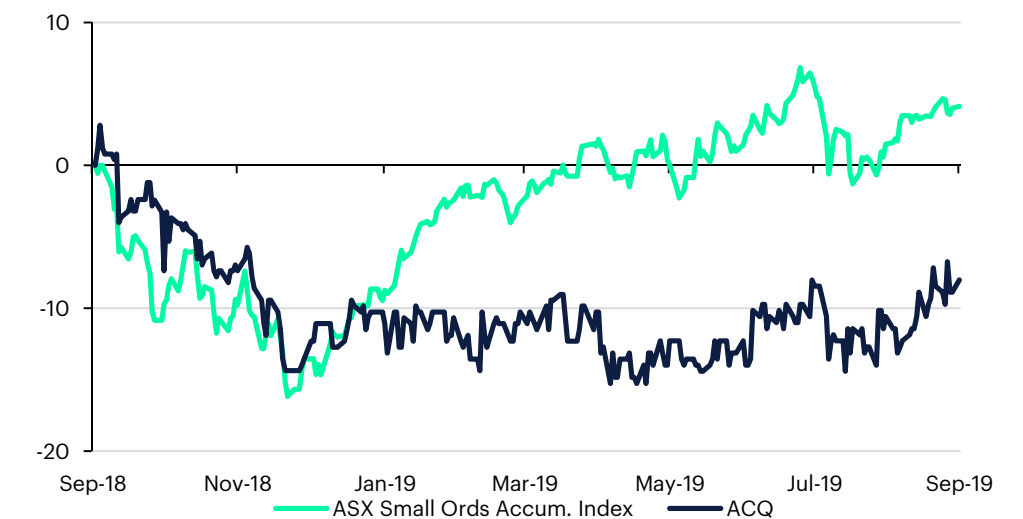
**Fig.8: ACQ overview**

ACQ Snapshot				Top Holdings				%
Price (30 September 2019)			\$1.08	TELEX PHARMACEUTICALS				9.1%
Share price range (12 months)			\$0.99- \$1.19	MOULA MONEY PTY LTD (UL)				6.3%
Shares on issue (Mn)			53.0	CALIX LTD				4.8%
Market capitalisation (\$Mn)			\$57	SHINE CORPORATE				3.7%
Pre-tax asset backing*			\$1.34	REDBUBBLE LTD				3.4%
Post-tax asset backing*			\$1.28	ZIP CO LTD				3.2%
Premium/(Discount) to pre-tax NTA			-19.2%	CARBON REVOLUTION (UL)				3.2%
Premium/(Discount) to post-tax NTA			-15.6%	INNOVATIVE ASSET SOLUTIONS (UL)				2.7%
Dividend yield			6.5%	LIFESTYLEPANEL HOLDINGS (UL)				2.6%
Dividend per share (cents)			7.0	REDHILL EDUCATION				2.2%
Franking			91%					
Management expense ratio			0.95%					

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ACQ	-8.4%	3.9%	7.5%	NTA growth	3.7%	6.8%	9.4%
Active return	-12.3%	-4.9%	-2.1%	Active return	-0.3%	-2.0%	-0.2%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.9: ACQ TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu



## Australian Foundation Investment Company (AFI)

[www.afi.com.au](http://www.afi.com.au)

- AFI was formed in 1928 and is Australia's oldest and largest listed investment company.
- AFI is a long-term, low-risk investor in major companies on both the ASX and New Zealand Stock Exchange.
- Key sector exposures include Banks (22.1%), Industrials (15.6%), Materials (15.5%), Healthcare (11.7%), Other Financials (10.0%), and Consumer Staples (5.7%).
- The total shareholder return for the year ending 30 Sept 2019 was 7.6% with pre-tax net asset backing increasing 9.7%. The active return (TSR) was -4.4%.

**Fig.10: AFI overview**

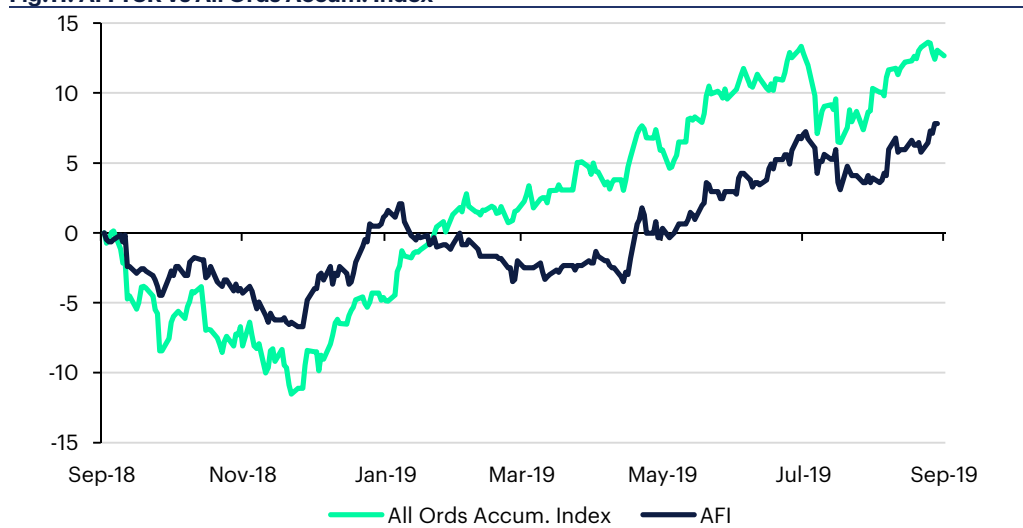
AFI Snapshot				Top Holdings			
Price (30 September 2019)	\$6.38			COMMONWEALTH BANK OF AUSTRAL		8.3%	
Share price range (12 months)	\$5.74- \$6.54			BHP GROUP LTD		6.4%	
Shares on issue (Mn)	1206.3			CSL LTD		6.4%	
Market capitalisation (\$Mn)	\$7,696			WESTPAC BANKING CORP		6.0%	
Pre-tax asset backing*	\$6.48			NATIONAL AUSTRALIA BANK LTD		4.9%	
Post-tax asset backing*	\$5.51			TRANSURBAN GROUP		4.4%	
Premium/(Discount) to pre-tax NTA	-1.5%			MACQUARIE GROUP LTD		3.6%	
Premium/(Discount) to post-tax NTA	15.8%			WESFARMERS LTD		3.5%	
Dividend yield	5.0%			AUST AND NZ BANKING GROUP		3.4%	
Dividend per share (cents)	32.0			WOOLWORTHS GROUP LTD		2.7%	
Franking	100%						
Management expense ratio	0.13%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AFI	7.6%	8.4%	5.7%	NTA growth	9.7%	9.1%	6.5%
Active return	-4.4%	-3.3%	-4.0%	Active return	-2.4%	-2.6%	-3.2%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.11: AFI TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Australian Leaders Fund (ALF)

[www.wfunds.com.au](http://www.wfunds.com.au)

- Australian Leaders Fund invests in leading Australian companies, focusing on the top 200, with strong business fundamentals on attractive terms. In addition, ALF short sells companies that it feels are fundamentally challenged.
- ALF's investment objective is to deliver superior returns over the medium term within acceptable risk parameters while preserving the company's capital.
- The net equity exposure of the portfolio is currently -7.5%.
- The total shareholder return for the year ending 30 Sept 2019 was -5.6% with pre-tax net asset backing flat. The active return (TSR) was -17.7%.

**Fig.12: ALF overview**

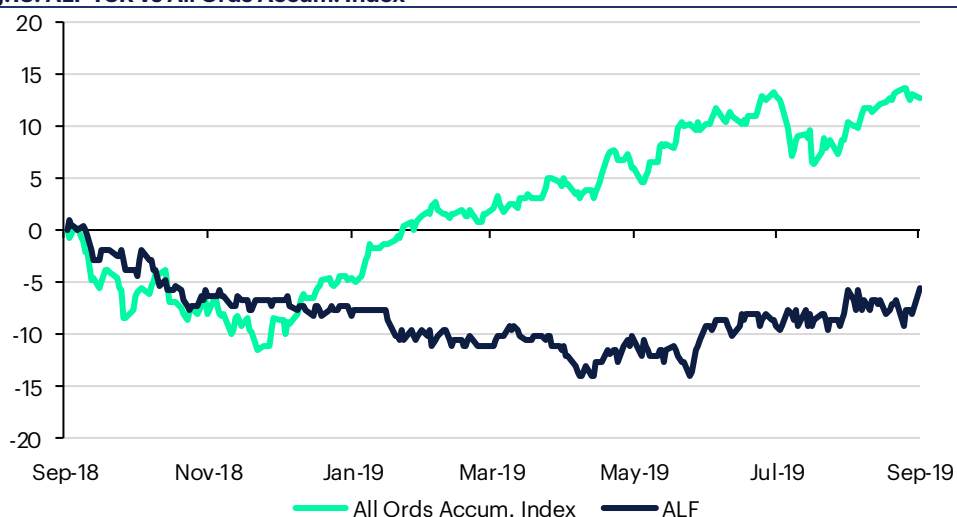
ALF Snapshot		Top Holdings			
Price (30 September 2019)	\$0.97				na
Share price range (12 months)	\$0.87- \$1.02				
Shares on issue (Mn)	240.2				
Market capitalisation (\$Mn)	\$233				
Pre-tax asset backing*	\$1.18				
Post-tax asset backing*	\$1.17				
Premium/(Discount) to pre-tax NTA	-17.8%				
Premium/(Discount) to post-tax NTA	-17.1%				
Dividend yield	2.1%				
Dividend per share (cents)	2.0				
Franking	100%				
Management expense ratio	1.00%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ALF	-5.6%	-9.6%	-4.9%	NTA growth	0.0%	-0.5%	1.6%
Active return	-17.7%	-21.3%	-14.6%	Active return	-12.1%	-12.3%	-8.1%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.13: ALF TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Argo Global Listed Infrastructure (ALI)

[www.argostructure.com.au](http://www.argostructure.com.au)

- Established in July 2015, ALI provides investors exposure to a diversified portfolio of global listed infrastructure securities. ALI seeks to provide investors with a mix of long-term capital growth and dividend income. Cohen & Steers, a listed company on the New York Stock Exchange is a global investment manager specialising in assets such as listed infrastructure, real estate and real assets.
- ALI is heavily weighted towards the USA (57.5%) with key holdings in sectors such as Electricity (36.5%), Midstream Energy (13.5%), Communications (13.5%), Railways (8.1%), and Airports (7.3%).
- The total shareholder return for the year ending 30 Sept 2019 was 24.6% with pre-tax net asset backing increasing 21.5%. The active return (TSR) was -1.5%.

**Fig.14: ALI overview**

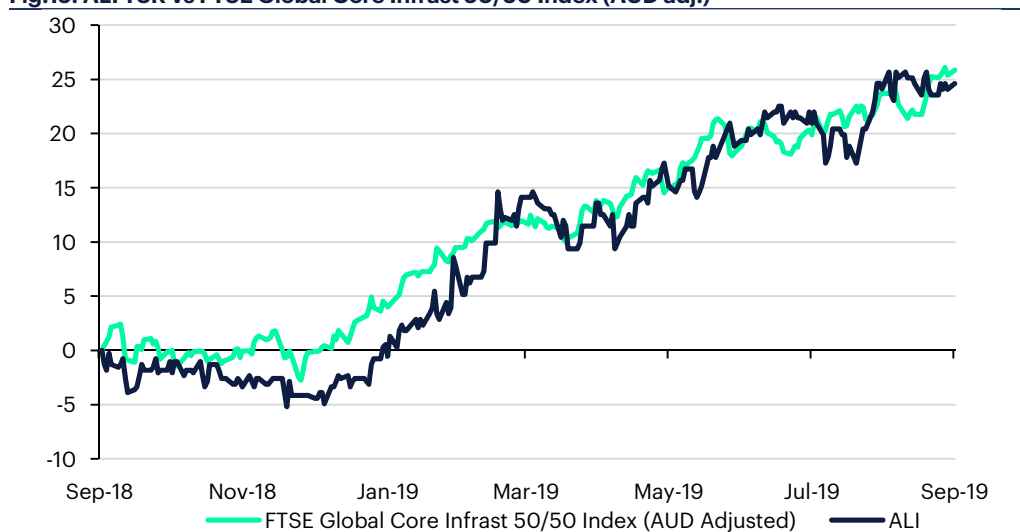
ALI Snapshot				Top Holdings		%	
Price (30 September 2019)	\$2.33			<b>REGION</b>			
Share price range (12 months)	\$1.83- \$2.44			US		57.5%	
Shares on issue (Mn)	141.5			EUROPE		8.3%	
Market capitalisation (\$Mn)	\$330			CANADA		7.9%	
Pre-tax asset backing*	\$2.62			ASIA PACIFIC		6.8%	
Post-tax asset backing*	\$2.49			<b>SECTOR ALLOCATION</b>			
Premium/(Discount) to pre-tax NTA	-11.1%			ELECTRIC		36.5%	
Premium/(Discount) to post-tax NTA	-6.4%			MIDSTREAM ENERGY		13.5%	
Dividend yield	2.8%			COMMUNICATIONS		13.5%	
Dividend per share (cents)	6.5			RAILWAYS		8.1%	
Franking	100%						
Management expense ratio	1.20%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ALI	24.6%	12.5%	na	NTA growth	21.5%	12.1%	na
Active return	-1.5%	-2.0%	na	Active return	-4.6%	-2.4%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.15: ALI TSR vs FTSE Global Core Infrast 50/50 Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## AMCIL (AMH)

[www.amcil.com.au](http://www.amcil.com.au)

- AMCIL was formed in 1996 with an initial focus on the media and telecommunications sectors.
- The limited scope of attractive investments within these sectors resulted in a change of strategy, and AMCIL now has a diversified portfolio of 30 to 40 of Australia's largest companies.
- Key sector exposures include Industrials (30.2%), Healthcare (13.0%), Materials (9.3%), Other Financials (8.7%), Cons Disc (8.5%), Information Technology (8.5%), and Banks (8.2%).
- The total shareholder return for the year ending 30 Sept 2019 was 2.4% with pre-tax net asset backing increasing 5.1%. The active return (TSR) was -10.1%

**Fig.16: AMH overview**

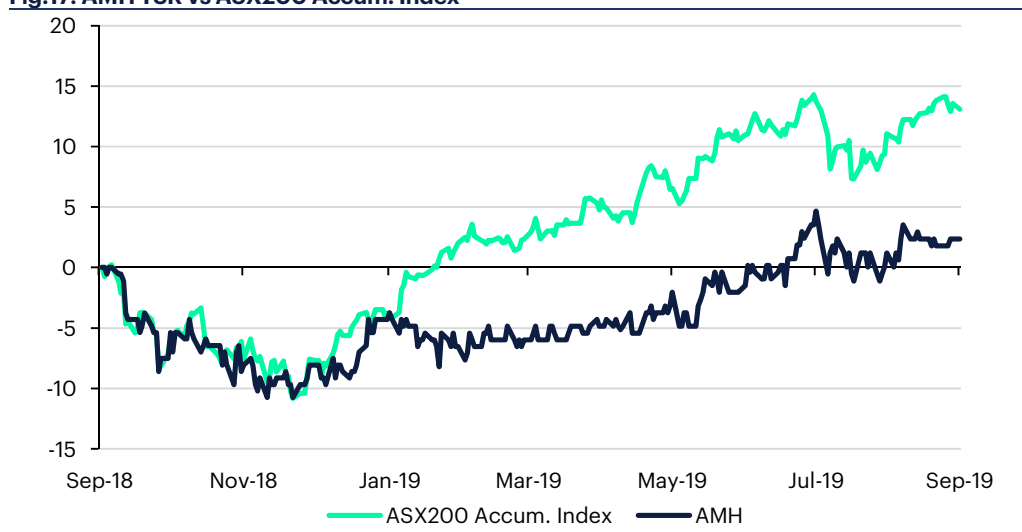
AMH Snapshot			Top Holdings			
Price (30 September 2019)	\$0.88		CSL LTD		7.6%	
Share price range (12 months)	\$0.82- \$0.95		NATIONAL AUSTRALIA BANK LTD		5.7%	
Shares on issue (Mn)	278.5		MAINFREIGHT LTD		4.7%	
Market capitalisation (\$Mn)	\$245		MACQUARIE GROUP LTD		4.4%	
Pre-tax asset backing*	\$0.97		TRANSURBAN GROUP		4.3%	
Post-tax asset backing*	\$0.89		BHP GROUP LTD		4.2%	
Premium/(Discount) to pre-tax NTA	-9.3%		WESFARMERS LTD		4.0%	
Premium/(Discount) to post-tax NTA	-1.1%		JAMES HARDIE INDUSTRIES-CDI		3.5%	
Dividend yield	8.0%		SYDNEY AIRPORT		3.4%	
Dividend per share (cents)	7.0		RELIANCE WORLDWIDE CORP LTD		3.1%	
Franking	100%					
Management expense ratio	0.67%					

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AMH	2.4%	1.2%	4.5%	NTA growth	5.1%	5.9%	6.5%
Active return	-10.1%	-10.7%	-5.0%	Active return	-7.4%	-5.9%	-3.0%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.17: AMH TSR vs ASX200 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Antipodes Global Investment Company (APL)

[www.antipodespartners.com](http://www.antipodespartners.com)

- Antipodes Global Investment Company (APL) is a recently incorporated LIC (October 2016) having raised over \$300m via an IPO.
- The Company has a dual investment objective to provide capital growth and income and achieve returns in excess of the benchmark, over a full investment cycle (typically 3-5 years). All underlying options have now expired (15-Oct-18)
- Key underlying regional and sector allocations include Asia (28.4%), Western Europe (17.8%) and Internet, Banks, and Healthcare at 9.5%, 8.9% and 6.2% respectively.
- The total shareholder return for the year ending 30 Sept 2019 was -8.2% with pre-tax net asset backing decreasing 4.9%. The active return (TSR) was -18.0%.

**Fig.18: APL overview**

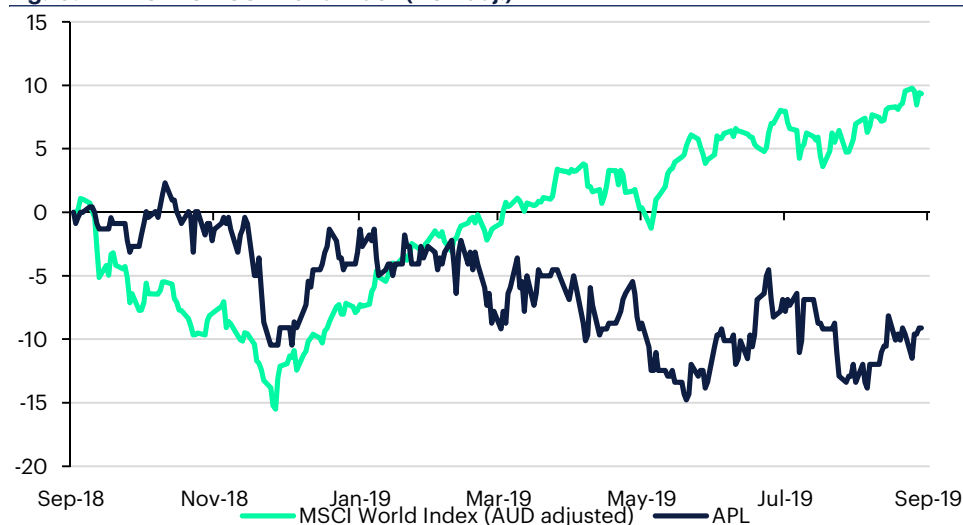
APL Snapshot		Top Holdings	
Price (30 September 2019)	\$0.96	FACEBOOK	3.2%
Share price range (12 months)	\$0.91- \$1.12	MICROSOFT CORPORATION	2.9%
Shares on issue (Mn)	551.6	PING AN INSURANCE	2.8%
Market capitalisation (\$Mn)	\$527	SIEMENS	2.7%
Pre-tax asset backing*	\$1.12	SAMSUNG ELECTRONICS	2.7%
Post-tax asset backing*	\$1.18	MERCK	2.5%
Premium/(Discount) to pre-tax NTA	-14.7%	KB FINANCIAL	2.5%
Premium/(Discount) to post-tax NTA	-19.1%	ROCHE	2.5%
Dividend yield	4.7%	ALIBABA	2.5%
Dividend per share (cents)	4.5	ELECTRICITE DE FRANCE	2.3%
Franking	100%		
Management expense ratio	1.10%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
APL	-8.2%	na	na	NTA growth	-4.9%	na	na
Active return	-18.0%	na	na	Active return	-14.6%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.19: APL TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Argo Investments (ARG)

[www.argoinvestments.com.au](http://www.argoinvestments.com.au)

- Argo was formed in 1946 and is based in Adelaide, South Australia.
- It is the second-largest LIC by Market capitalisation.
- Argo's portfolio contains investments in about 100 companies, with many of Australia's major enterprises represented.
- When compared to our traditional LICs, ARG has one of the lowest big four bank weighting at 17.3% of the portfolio (XAO -19.4%).
- The total shareholder return for the year ending 30 Sept 2019 was 7.5% with pre-tax net asset backing increasing 8.8%. The active return (TSR) was -4.6%.

**Fig.20: ARG overview**

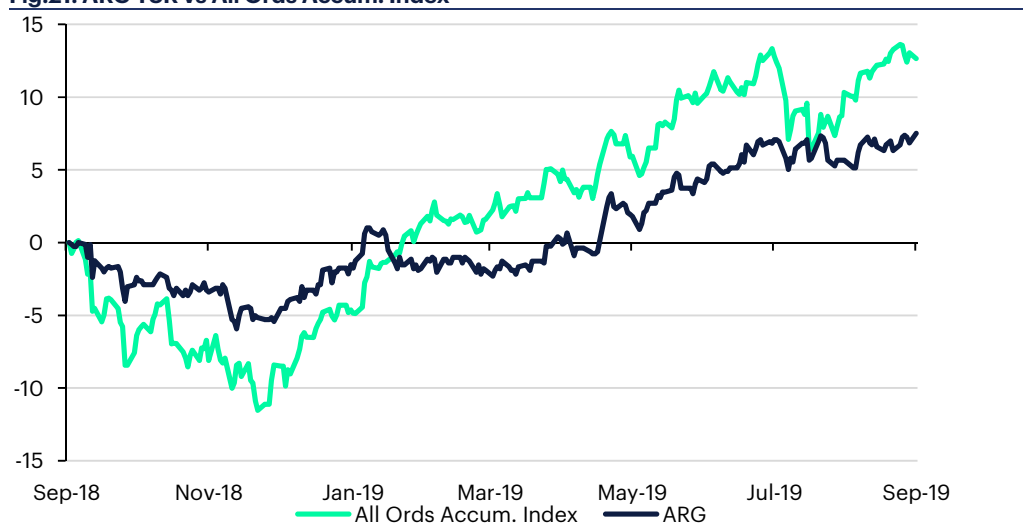
ARG Snapshot				Top Holdings			
Price (30 September 2019)	\$8.19			WESTPAC BANKING CORP		5.8%	
Share price range (12 months)	\$7.47- \$8.5			MACQUARIE GROUP LTD		5.3%	
Shares on issue (Mn)	714.9			AUST AND NZ BANKING GROUP		4.6%	
Market capitalisation (\$Mn)	\$5,855			BHP GROUP LTD		4.5%	
Pre-tax asset backing*	\$8.44			CSL LTD		4.3%	
Post-tax asset backing*	\$7.38			COMMONWEALTH BANK OF AUSTRAL		4.1%	
Premium/(Discount) to pre-tax NTA	-3.0%			WESFARMERS LTD		3.3%	
Premium/(Discount) to post-tax NTA	11.0%			RIO TINTO LTD		3.2%	
Dividend yield	4.0%			NATIONAL AUSTRALIA BANK LTD		3.1%	
Dividend per share (cents)	33.0			TELSTRA CORP LTD		2.5%	
Franking	100%						
Management expense ratio	0.15%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ARG	7.5%	8.5%	5.6%	NTA growth	8.8%	8.8%	6.7%
Active return	-4.6%	-3.3%	-4.1%	Active return	-3.3%	-3.0%	-3.0%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.21: ARG TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Australian United Investment Company (AUI)

[www.aui.com.au](http://www.aui.com.au)

- AUI was founded in 1953 by the late Sir Ian Potter and The Ian Potter Foundation.
- AUI utilises a “traditional” investment philosophy, focusing on risk reduction by investing in a range of large and mid-cap companies on the ASX.
- Investments are chosen on their individual merits, with no pre-determined policy that any particular proportions of the capital will be invested in particular investment sectors.
- The total shareholder return for the year ending 30 Sept 2019 was 13.9% with pre-tax net asset backing increasing 11.4%. The active return (TSR) was 1.8%.

**Fig.22: AUI overview**

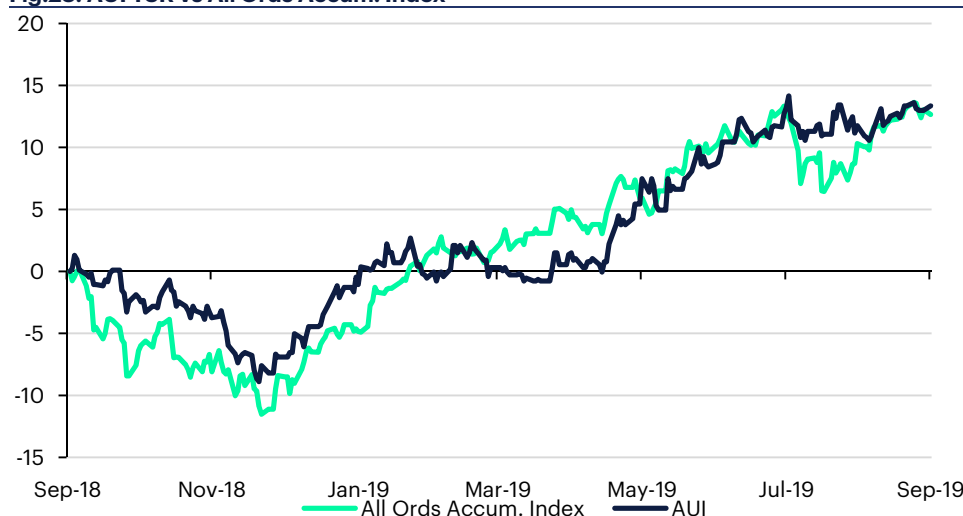
AUI Snapshot		Top Holdings	
Price (30 September 2019)	\$9.30	COMMONWEALTH BANK OF AUSTRAL	7.9%
Share price range (12 months)	\$7.78- \$9.64	CSL LTD	7.0%
Shares on issue (Mn)	124.5	WESTPAC BANKING CORP	6.7%
Market capitalisation (\$Mn)	\$1,158	AUST AND NZ BANKING GROUP	6.5%
Pre-tax asset backing*	\$9.92	TRANSURBAN GROUP	6.2%
Post-tax asset backing*	\$8.41	RIO TINTO LTD	5.3%
Premium/(Discount) to pre-tax NTA	-6.2%	BHP GROUP LTD	5.1%
Premium/(Discount) to post-tax NTA	10.6%	WOODSIDE PETROLEUM	5.1%
Dividend yield	3.9%	WOODSIDE PETROLEUM LTD	4.9%
Dividend per share (cents)	36.0	NATIONAL AUSTRALIA BANK LTD	4.5%
Franking	100%		
Management expense ratio	0.10%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AUI	13.9%	13.4%	7.0%	NTA growth	11.4%	11.7%	7.3%
Active return	1.8%	1.7%	-2.7%	Active return	-0.7%	0.0%	-2.4%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.23: AUI TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu



## Blue Sky Alternative Access Fund (BAF)

[www.blueskyfunds.com.au](http://www.blueskyfunds.com.au)

- BAF listed on the ASX in December 2014.
- Following a short report on Blue Sky Asset Management (and subsequent BLA'S downgrade), BLA and BAF have decreased by 93.1% and 23.1% respectively since 26 Sept 2018. On 18-Oct-18, BLA and BAF proposed to transition the investment management mandate to Pinnacle (PNI). Since this time BAF has received another investment management proposal (from WAM) individual offers for assets.
- BAF has de-rated from a mid-single digit premium to NTA to an estimated 30.1% discount to NTA.
- The total shareholder return for the year ending 30 Sept 2019 was -6.9% with pre-tax net asset backing increasing 5.6%. The active return (TSR) was -18.9%

**Fig.24: BAF overview**

Fig. 24. BAF Overview

BAF Snapshot		Top Holdings		%
Price (30 September 2019)	\$0.78	ASSET ALLOCATION		
Share price range (12 months)	\$0.66- \$0.95	REAL ASSETS		40.6%
Shares on issue (Mn)	203.0	PRIVATE EQUITY AND VC		25.6%
Market capitalisation (\$Mn)	\$158	REAL ESTATE		23.7%
Pre-tax asset backing*	\$1.12	CASH		10.1%
Post-tax asset backing*	\$1.09			
Premium/(Discount) to pre-tax NTA	-30.1%			
Premium/(Discount) to post-tax NTA	-28.5%			
Dividend yield	6.4%			
Dividend per share (cents)	5.0			
Franking	100%			
Management expense ratio	1.20%			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BAF	-6.9%	-8.5%	na	NTA growth	5.6%	5.7%	na
Active return	-18.9%	-20.2%	na	Active return	-6.5%	-6.0%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.25: BAF TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## BKI Investment Company (BKI)

[www.bkilimited.com.au](http://www.bkilimited.com.au)

- BKI was listed on the ASX in December 2003 with an objective to provide investors with sound dividend yields and long-term capital growth.
- BKI invests in a diversified portfolio of Australian shares, trusts and interest-bearing securities, focusing on securities that are paying an increasing dividend stream.
- During FY19, BKI declared two special dividends bringing the total FY19 amount to 9.83cps (6.1% dividend yield fully franked).
- The total shareholder return for the year ending 30 Sept 2019 was 11.8% with pre-tax net asset backing increasing 7.9%. The active return (TSR) was -0.2%.

**Fig.26: BKI overview**

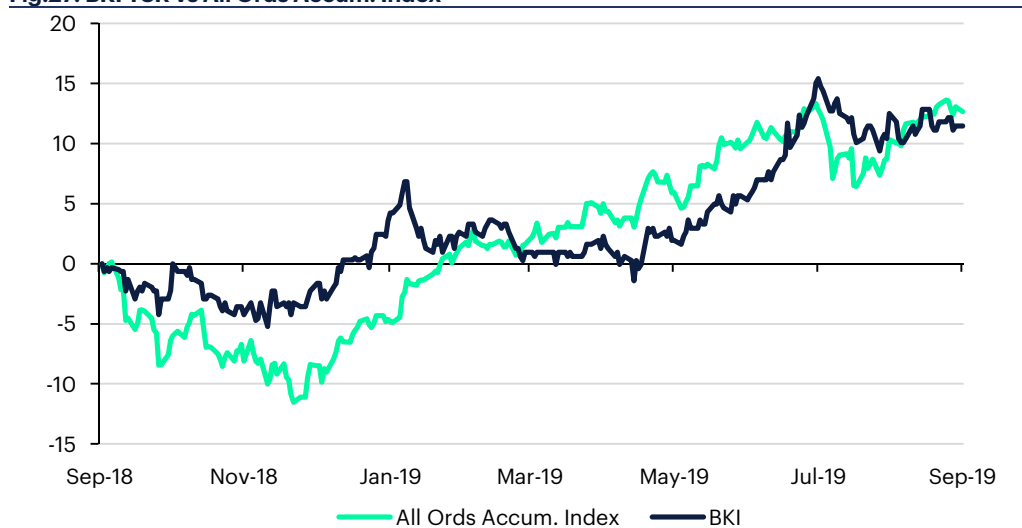
BKI Snapshot				Top Holdings			
Price (30 September 2019)	\$1.61			COMMONWEALTH BANK OF AUSTRAL		6.8%	
Share price range (12 months)	\$1.43- \$1.73			NATIONAL AUSTRALIA BANK LTD		6.1%	
Shares on issue (Mn)	733.4			MACQUARIE GROUP LTD		5.3%	
Market capitalisation (\$Mn)	\$1,181			WESTPAC BANKING CORP		5.0%	
Pre-tax asset backing*	\$1.66			APA GROUP		4.6%	
Post-tax asset backing*	\$1.65			BHP GROUP LTD		4.5%	
Premium/(Discount) to pre-tax NTA	-3.0%			TRANSURBAN GROUP		4.4%	
Premium/(Discount) to post-tax NTA	-2.4%			WOOLWORTHS GROUP LTD		4.4%	
Dividend yield	6.1%			WESFARMERS LTD		3.7%	
Dividend per share (cents)	9.8			AUST AND NZ BANKING GROUP		3.6%	
Franking	100%						
Management expense ratio	0.17%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BKI	11.8%	6.4%	5.5%	NTA growth	7.9%	7.0%	5.4%
Active return	-0.2%	-5.4%	-4.2%	Active return	-4.2%	-4.7%	-4.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.27: BKI TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Barrack St Investments (BST)

[www.barrackst.com](http://www.barrackst.com)

- Barrack St Investments (BST) is managed by EC Pohl Asset Management and was listed on the ASX in August 2014.
- BST invests in companies outside of the S&P/ASX 50 Index, providing investors access to a high conviction, small/micro-cap bias portfolio.
- The portfolio is constructed using a research driven, bottom-up investment philosophy.
- Total shareholder return for the year ending 30 Sept 2019 was 1.1% with pre-tax net asset backing increasing 10.6%. The active return (TSR) was -11.0%.

**Fig.28: BST overview**

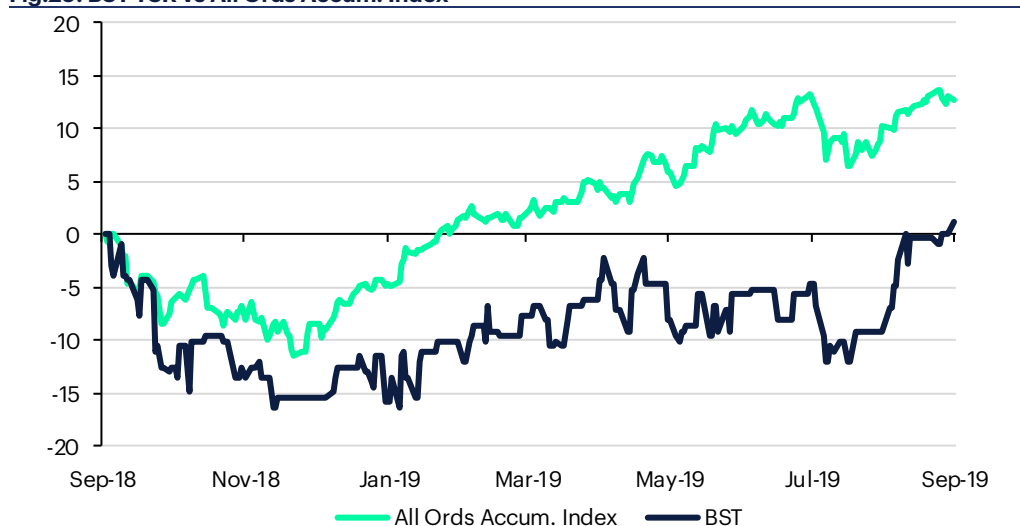
BST Snapshot			Top Holdings			
Price (30 September 2019)	\$1.00		DOMINO'S PIZZA ENTERPRISES L		8.0%	
Share price range (12 months)	\$0.87- \$1		AFTERPAY TOUCH GROUP LTD		7.7%	
Shares on issue (Mn)	18.3		SEEK LTD		7.2%	
Market capitalisation (\$Mn)	\$18		CORPORATE TRAVEL MANAGEMENT		6.2%	
Pre-tax asset backing*	\$1.34		PENDAL GROUP LTD		5.7%	
Post-tax asset backing*	\$1.29		COSTA GROUP HOLDINGS LTD		5.5%	
Premium/(Discount) to pre-tax NTA	-25.6%		HUB24 LTD		5.4%	
Premium/(Discount) to post-tax NTA	-22.3%		MEGAPORT LTD		5.2%	
Dividend yield	3.8%					
Dividend per share (cents)	3.8					
Franking	100%					
Management expense ratio	1.20%					

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BST	1.1%	3.2%	4.1%	NTA growth	10.6%	8.7%	10.0%
Active return	-11.0%	-8.5%	-5.5%	Active return	-1.5%	-3.0%	0.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.29: BST TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Bailador Technology Investments (BTI)

[www.bailador.com.au](http://www.bailador.com.au)

- Bailador Technology Investments listed on the ASX in November 2014. BTI invests in private companies within the information technology sector.
- BTI invests in companies that are in the expansion stage and typically display the following characteristics: several million dollars of revenue, established customer base, proven technology and management. At 30-Jun, BTI's largest holding was revalued upwards – an increase of 30.4%.
- Currently, BTI holds 10 unlisted investments through a variety of different ownership structures to help mitigate downside risk (such as convertible notes, preference shares).
- Total shareholder return for the year ending 30 Sept 2019 was 5.6% with pre-tax net asset backing increasing 1.7%. The active return (TSR) was -6.5%.

**Fig.30: BTI overview**

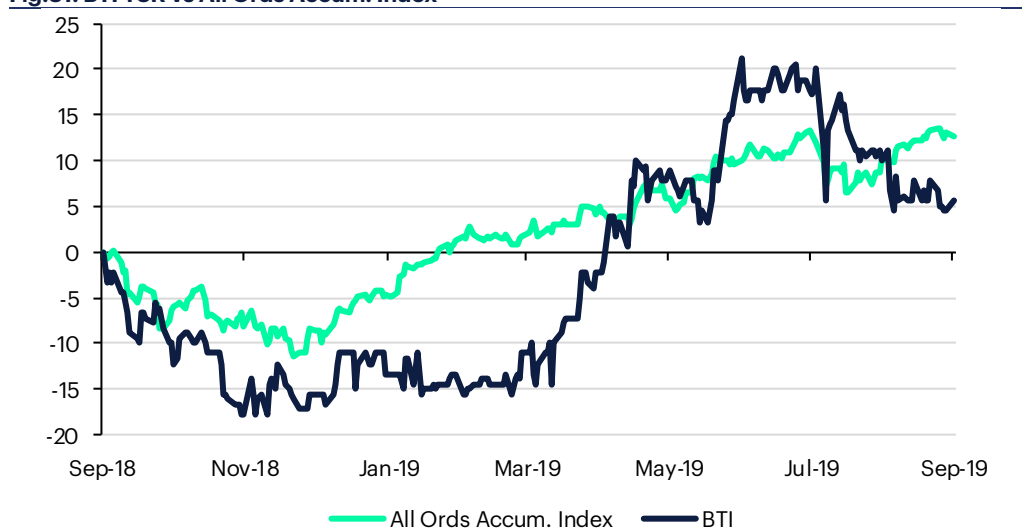
BTI Snapshot		Top Holdings	
Price (30 September 2019)	\$0.95	SITEMINDER (UL)	51.7%
Share price range (12 months)	\$0.74- \$1.09	INSTACLUSTER (UL)	13.6%
Shares on issue (Mn)	120.2	STRAKER TRANSLATIONS (STG)	7.6%
Market capitalisation (\$Mn)	\$114	DOCSCORP (UL)	7.6%
Pre-tax asset backing*	\$1.18	LENDI (UL)	7.6%
Post-tax asset backing*	\$1.11	SMI (UL)	6.8%
Premium/(Discount) to pre-tax NTA	-19.5%	REZDY (UL)	4.2%
Premium/(Discount) to post-tax NTA	-14.4%	BROSA (UL)	1.7%
Dividend yield	0.0%		
Dividend per share (cents)	0.0		
Franking	100%		
Management expense ratio	1.75%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BTI	5.6%	-3.4%	na	NTA growth	1.7%	0.3%	na
Active return	-6.5%	-15.2%	na	Active return	-10.4%	-11.5%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.31: BTI TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Clime Capital (CAM)

[www.climecapital.com.au](http://www.climecapital.com.au)

- About: Clime Capital was incorporated and listed in February 2004, providing investors access to a long term value orientated investment portfolio.
- The company has three key financial objectives 1) preserve and protect the capital of the company; 2) achieve long-term growth of capital and dividends without taking excessive or unnecessary risks to achieve that growth; and 3) deliver investors a secure income stream in the form of fully-franked dividends.
- CAM pays quarterly dividend distributions and since FY10 CAM has consistently paid an above 4.0% fully franked cash dividend yield. CAM is currently yielding 5.4% fully franked.
- The total shareholder return for the year ending 30 Sept 2019 was 5.1% with pre-tax net asset backing increasing 6.1%. The active return (TSR) was -7.0%.

**Fig.32: CAM overview**

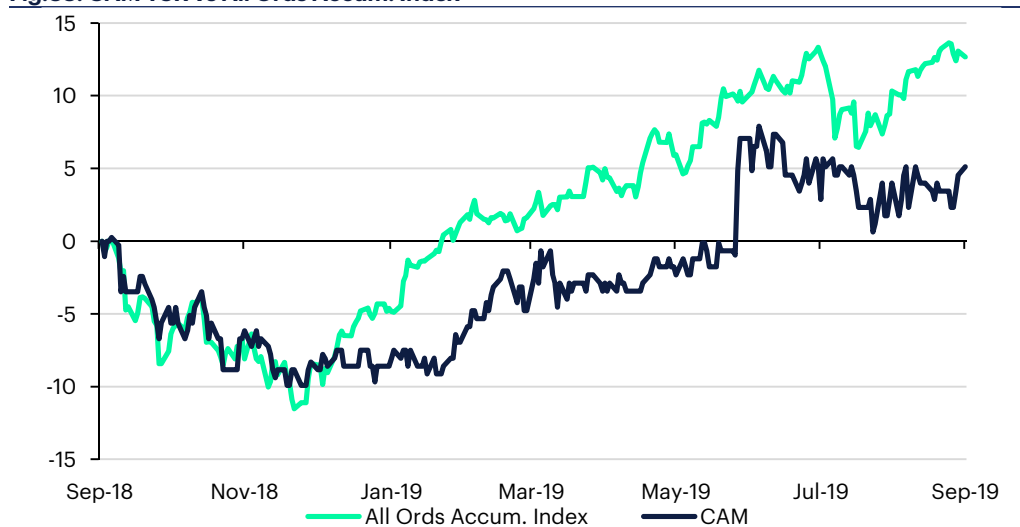
CAM Snapshot		Top Holdings	
Price (30 September 2019)	\$0.94	AMCOR PLC-CDI	4.7%
Share price range (12 months)	\$0.83- \$0.98	WESFARMERS LTD	4.2%
Shares on issue (Mn)	114.0	NATIONAL AUSTRALIA BANK LTD	3.5%
Market capitalisation (\$Mn)	\$107	WEBJET LTD	3.4%
Pre-tax asset backing*	\$0.99	CREDIT CORP GROUP LTD	3.3%
Post-tax asset backing*	\$0.96		
Premium/(Discount) to pre-tax NTA	-5.1%		
Premium/(Discount) to post-tax NTA	-2.1%		
Dividend yield	5.3%		
Dividend per share (cents)	5.0		
Franking	100%		
Management expense ratio	0.83%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CAM	5.1%	12.3%	5.8%	NTA growth	6.1%	7.4%	3.5%
Active return	-7.0%	0.6%	-3.9%	Active return	-6.0%	-4.4%	-6.2%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.33: CAM TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Cadence Capital (CDM)

[www.cadencecapital.com.au](http://www.cadencecapital.com.au)

- Cadence Capital is an actively managed investment company with a portfolio of Australian and international securities.
- Although it focuses on a fundamental bottom-up approach to portfolio management, it also uses technical analysis over the short term to supplement returns.
- The manager targets 20 to 40 core investments with direct international exposure. Current net exposure is 79.3% with CDM holding ~32.6% of the portfolio in cash.
- The total shareholder return for the year ending 30 Sept 2019 was -30.4% with pre-tax net asset backing decreasing 20.1%. The active return (TSR) was -42.5%.

**Fig.34: CDM overview**

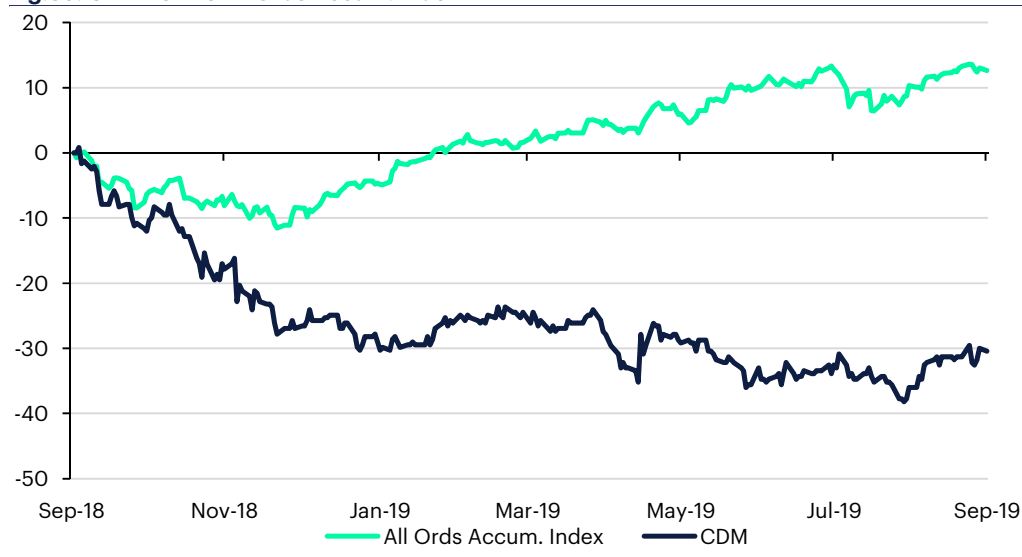
CDM Snapshot		Top Holdings	
Price (30 September 2019)	\$0.81	ECLIPX GROUP LTD	6.5%
Share price range (12 months)	\$0.72- \$1.11	MACQUARIE GROUP LTD	4.9%
Shares on issue (Mn)	320.3	MONEY3 CORP LTD	4.6%
Market capitalisation (\$Mn)	\$259	RESIMAC GROUP LTD	4.1%
Pre-tax asset backing*	\$0.90	CHAMPION IRON LTD	3.8%
Post-tax asset backing*	\$1.05	STRIKE ENERGY LTD	3.3%
Premium/(Discount) to pre-tax NTA	-9.5%	SHINE CORPORATE LTD	3.1%
Premium/(Discount) to post-tax NTA	-22.7%	DEEPPGREEN METALS (UL)	3.1%
Dividend yield	3.7%	ARQ GROUP LTD	2.4%
Dividend per share (cents)	3.0	QUALCOMM INC	2.3%
Franking	100%		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CDM	-30.4%	-7.8%	-4.9%	NTA growth	-20.1%	0.0%	-0.1%
Active return	-42.5%	-19.5%	-14.5%	Active return	-32.2%	-11.7%	-9.8%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.35: CDM TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Concentrated Leaders Fund (CLF)

[www.clfund.com.au](http://www.clfund.com.au)

- Following a resolution to internalise the management of CLF, CLF ended its agreement with Aberdeen Asset Management, a global asset manager.
- CLF invests in companies within the S&P/ ASX 200 index and aims to provide investors with regular income and long-term capital growth.
- Top sector weightings currently include Financials (19.9%), Industrials (10.8%), Materials (9.9%), Consumer Discretionary (6.1%), and Healthcare (6.0%).
- The total shareholder return for the year ending 30 Sept 2019 was 5.5% with pre-tax net asset backing increasing 3.8%. The active return (TSR) was -7.0%.

**Fig.36: CLF overview**

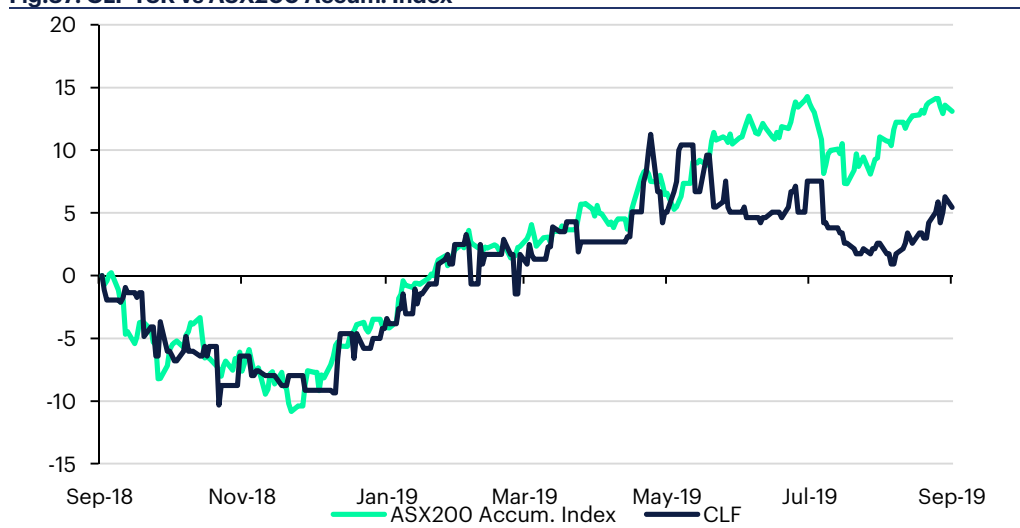
CLF Snapshot			Top Holdings		%		
Price (30 September 2019)	\$1.26		AMCOR PLC-CDI		na		
Share price range (12 months)	\$1.12- \$1.35		APA GROUP				
Shares on issue (Mn)	59.4		BHP GROUP LTD				
Market capitalisation (\$Mn)	\$75		COMMONWEALTH BANK OF AUSTRAL				
Pre-tax asset backing*	\$1.33		CSL LTD				
Post-tax asset backing*	\$1.29		MACQUARIE GROUP LTD				
Premium/(Discount) to pre-tax NTA	-5.3%		NATIONAL AUSTRALIA BANK LTD				
Premium/(Discount) to post-tax NTA	-2.3%		NEXTDC LTD				
Dividend yield	7.3%		SEVEN GROUP HOLDINGS LTD				
Dividend per share (cents)	9.3		TRANSURBAN GROUP				
Franking	100%						
Management expense ratio	0.75%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CLF	5.5%	10.7%	7.1%	NTA growth	3.8%	7.8%	7.2%
Active return	-7.0%	-1.2%	-2.4%	Active return	-8.6%	-4.0%	-2.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.37: CLF TSR vs ASX200 Accum. Index**



Source: Bloomberg, EL&C Baillieu



## Contango Income Generator Limited (CIE)

[www.contango.com.au](http://www.contango.com.au)

- Managed by Contango Asset Management, CIE provides investors access to a portfolio of companies predominately within the S&P/ASX 300 Index, excluding those securities of the largest 30 entities. The objective of CIE is to deliver a sustainable income stream and modest capital growth to its shareholders over time.
- The dividend policy of CIE is to pay annual dividends of no less than 6.5% of the company's net tangible assets. CIE will typically hold between 30-40 securities where the manager identifies sustainable dividend growth, lower than Market risk profile, low earnings volatility and balance sheet strength characteristics.
- The total shareholder return for the year ending 30 Sept 2019 was -2.7% with pre-tax net asset backing increasing 1.3%. The active return (TSR) was -14.8%.

**Fig.38: CIE overview**

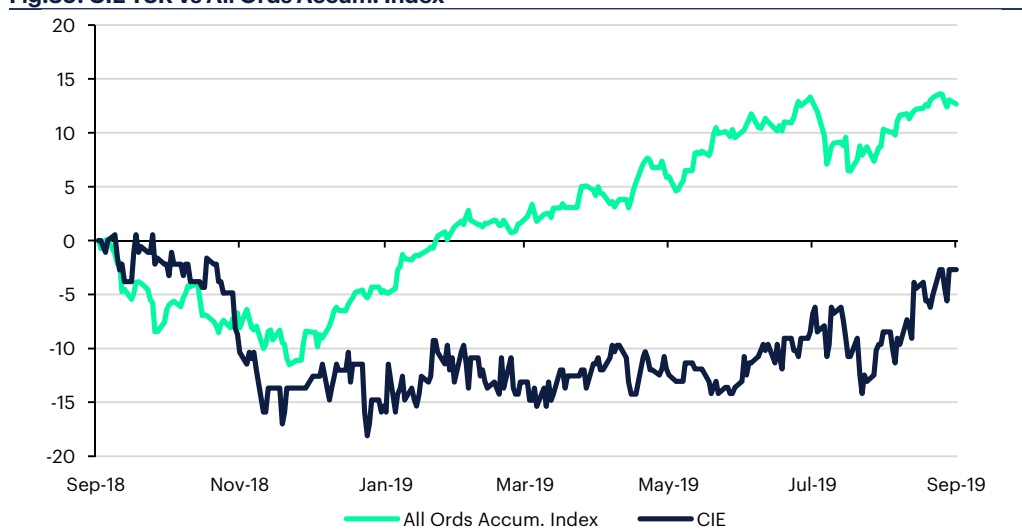
CIE Snapshot			Top Holdings		%
Price (30 September 2019)	\$0.84		BANK OF QUEENSLAND LTD		4.7%
Share price range (12 months)	\$0.73- \$0.91		TABCORP HOLDINGS LTD		4.6%
Shares on issue (Mn)	104.5		GPT GROUP		3.5%
Market capitalisation (\$Mn)	\$88		BENDIGO AND ADELAIDE BANK		3.4%
Pre-tax asset backing*	\$0.98		BAPCOR LTD		3.4%
Post-tax asset backing*	\$0.95		STOCKLAND		3.1%
Premium/(Discount) to pre-tax NTA	-14.1%		CALTEX AUSTRALIA LTD		2.7%
Premium/(Discount) to post-tax NTA	-11.4%		STAR ENTERTAINMENT GRP LTD/T		2.7%
Dividend yield	7.7%		UNIBAIL-RODAMCO-WESTFIEL/CDI		2.6%
Dividend per share (cents)	6.5		VIVID TECHNOLOGY LTD		2.6%
Franking	100%				
Management expense ratio	0.95%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CIE	-2.7%	2.6%	na	NTA growth	1.3%	4.7%	na
Active return	-14.8%	-9.2%	na	Active return	-10.8%	-7.1%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.39: CIE TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Carlton Investments (CIN)

[www.carltoninvestments.com.au](http://www.carltoninvestments.com.au)

- Carlton Investments' strategy is to invest in established listed blue-chip stocks that provide high levels of sustainable income through fully franked dividends.
- Investments are held for the long term and not for trading purposes.
- Carlton is primarily exposed to the banking, tourism and leisure sectors.
- The total shareholder return for the year ending 30 Sept 2019 was -2.1% with pre-tax net asset backing increasing 2.3%. The active return (TSR) was -14.6%.

**Fig.40: CIN overview**

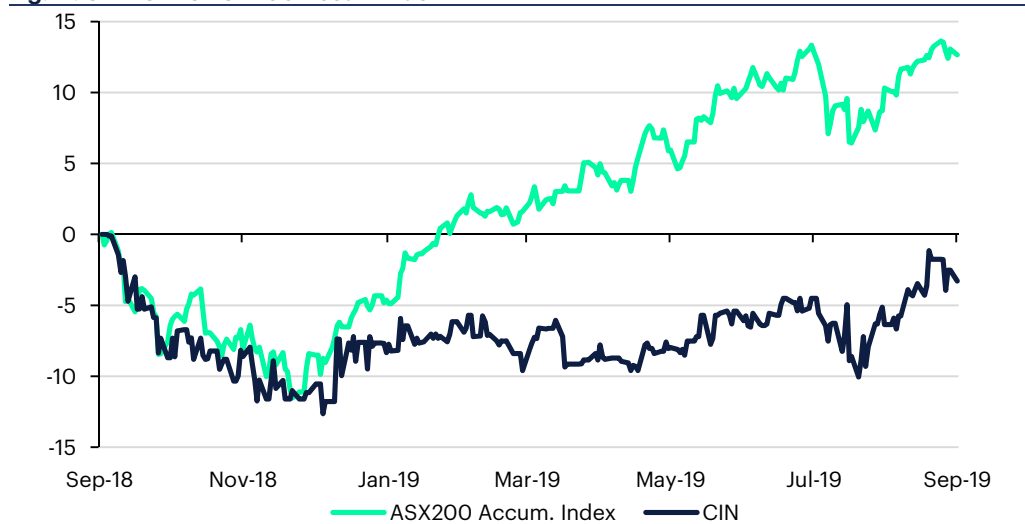
CIN Snapshot			Top Holdings		%
Price (30 September 2019)	\$31.50		EVENT HOSPITALITY AND ENTERT		41.3%
Share price range (12 months)	\$29.62- \$32.2		NATIONAL AUSTRALIA BANK LTD		6.5%
Shares on issue (Mn)	26.5		WESTPAC BANKING CORP		5.3%
Market capitalisation (\$Mn)	\$834		COMMONWEALTH BANK OF AUSTRAL		4.6%
Pre-tax asset backing*	\$37.98		AGL ENERGY LTD		3.1%
Post-tax asset backing*	\$31.51		BHP GROUP LTD		3.1%
Premium/(Discount) to pre-tax NTA	-17.1%		AUST AND NZ BANKING GROUP		2.8%
Premium/(Discount) to post-tax NTA	0.0%		WESFARMERS LTD		2.4%
Dividend yield	4.2%		PERPETUAL LTD		1.6%
Dividend per share (cents)	133.0		JAMES HARDIE INDUSTRIES-CDI		1.5%
Franking	100%				
Management expense ratio	0.09%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CIN	-2.1%	3.6%	6.8%	NTA growth	2.3%	4.1%	8.0%
Active return	-14.6%	-8.3%	-2.7%	Active return	-10.1%	-7.8%	-1.5%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.41: CIN TSR vs ASX200 Accum index**



Source: Bloomberg, EL&C Baillieu

## Djerriwarrh Investments (DJW)

[www.djerri.com.au](http://www.djerri.com.au)

- Djerriwarrh Investments has been in operation since 1989 and was listed on the ASX in 1995.
- Its investment portfolio focuses on stocks with low price-earnings ratios in the ASX top 50.
- It also has a trading portfolio that is used for short-term trading purposes. DJW currently has options outstanding against part or all of its 20 top holdings.
- The total shareholder return for the year ending 30 Sept 2019 was 9.0% with pre-tax net asset backing increasing 6.4%. The active return (TSR) was -3.1%.

**Fig.42: DJW overview**

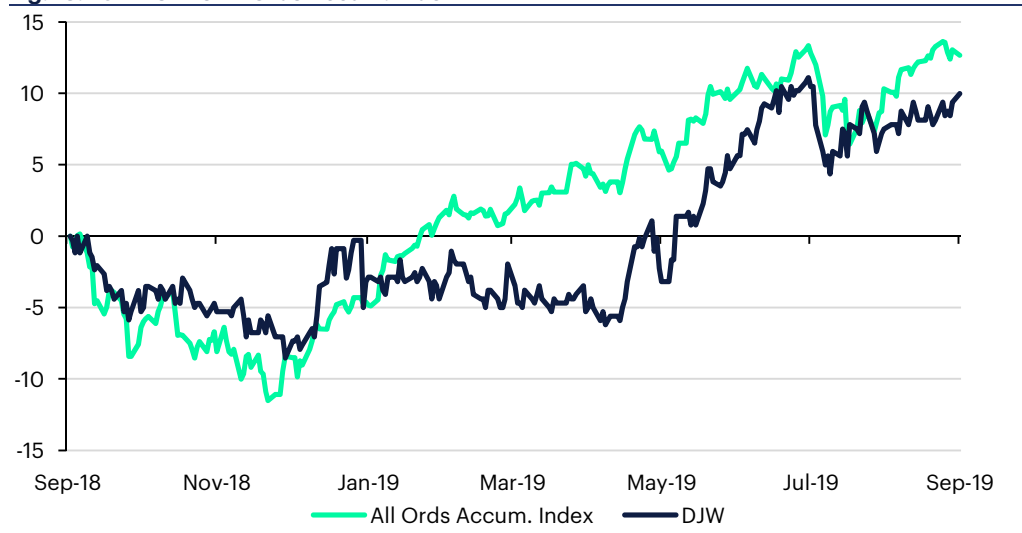
DJW Snapshot				Top Holdings			
Price (30 September 2019)	\$3.52			COMMONWEALTH BANK OF AUSTRAL		8.6%	
Share price range (12 months)	\$3.05- \$3.68			WESTPAC BANKING CORP		7.5%	
Shares on issue (Mn)	223.5			NATIONAL AUSTRALIA BANK LTD		6.8%	
Market capitalisation (\$Mn)	\$787			BHP GROUP LTD		6.3%	
Pre-tax asset backing*	\$3.27			AUST AND NZ BANKING GROUP		5.4%	
Post-tax asset backing*	\$3.24			CSL LTD		4.9%	
Premium/(Discount) to pre-tax NTA	7.6%			MACQUARIE GROUP LTD		4.0%	
Premium/(Discount) to post-tax NTA	8.6%			TRANSURBAN GROUP		3.7%	
Dividend yield	5.7%			WESFARMERS LTD		3.0%	
Dividend per share (cents)	20.0			SYDNEY AIRPORT		2.9%	
Franking	100%						
Management expense ratio	0.41%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
DJW	9.0%	5.5%	0.8%	NTA growth	6.4%	7.4%	4.1%
Active return	-3.1%	-6.3%	-8.9%	Active return	-5.6%	-4.3%	-5.6%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.43: DJW TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Diversified United Investments (DUI)

[www.dui.com.au](http://www.dui.com.au)

- Diversified United Investments was founded in 1991 by Australia United Investments, Barclay Investments (a Myer family investment company), the late Sir Ian Potter and The Ian Potter Foundation.
- It invests predominantly in Australian equities, however it also invests in global ETFs, property trusts and fixed income securities.
- DUI has a target range for international equities of 10-20% (primarily through global ETF's). Current international exposure represents 16.0% of the portfolio.
- The total shareholder return for the year ending 30 Sept 2019 was 17.2% with pre-tax net asset backing increasing 11.5%. The active return (TSR) was 5.1%.

**Fig.44: DUI overview**

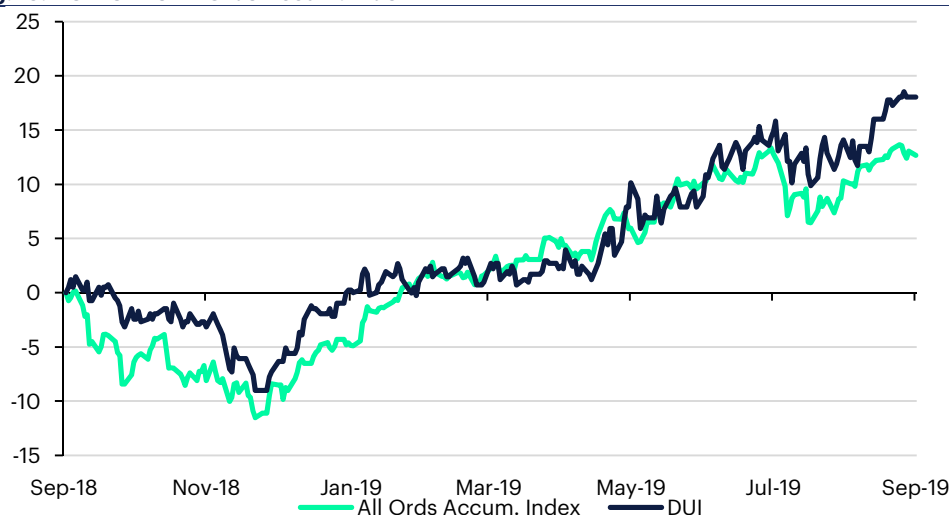
DUI Snapshot			Top Holdings		%
Price (30 September 2019)	\$4.68		CSL LTD		12.0%
Share price range (12 months)	\$3.73- \$4.75		COMMONWEALTH BANK OF AUSTRAL		7.3%
Shares on issue (Mn)	211.5		TRANSURBAN GROUP		7.3%
Market capitalisation (\$Mn)	\$990		WESTPAC BANKING CORP		6.2%
Pre-tax asset backing*	\$4.85		AUST AND NZ BANKING GROUP		5.2%
Post-tax asset backing*	\$4.07		BHP GROUP LTD		4.0%
Premium/(Discount) to pre-tax NTA	-3.5%		RIO TINTO LTD		4.0%
Premium/(Discount) to post-tax NTA	15.0%		VANGUARD FTSE ALLW EX-US-CDI		3.4%
Dividend yield	3.3%		WOODSIDE PETROLEUM LTD		3.3%
Dividend per share (cents)	15.5		VANGUARD TOTL ST MKT ETF-CDI		3.2%
Franking	100%				
Management expense ratio	0.13%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
DUI	17.2%	16.7%	10.7%	NTA growth	11.5%	14.7%	9.8%
Active return	5.1%	5.0%	1.0%	Active return	-0.6%	3.0%	0.1%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.45: DUI TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Ellerston Asian Investment Limited (EAI)

[www.ellerstoncapital.com](http://www.ellerstoncapital.com)

- Incorporated in August 2015, EAI is managed by Ellerston Capital, a specialist funds manager founded in 2004 with over \$5.0 billion in funds under management.
- EAI will provide investors with exposure to a portfolio of high growth equity securities in the Asian region. EAI will invest in the 10 core countries that constitute the MSCI AC Asia Ex Japan Index. EAI has identified four key investment themes: 1) Asian consumption; 2) Structural reforms in India; 3) Disruptive technologies; and 4) Capital Market liberalisation in China.
- Key underlying regional exposure for EAI is China/Hong Kong (47.2%) and India (13.5%) with Financials (36.6%) and Information Technology (16.8%) top sector exposures.
- Total shareholder return for the year ending 30 Sept 2019 was -9.5% with pre-tax net asset backing increasing 3.4%. The active return (TSR) was -13.2%.

**Fig.46: EAI overview**

EAI Snapshot		Top Holdings	
Price (30 September 2019)	\$0.93	TENCENT HOLDINGS	8.9%
Share price range (12 months)	\$0.88- \$1.04	TSMC	6.8%
Shares on issue (Mn)	146.3	SAMSUNG ELECTRONICS	6.7%
Market capitalisation (\$Mn)	\$136	ALIBABA GROUP HOLDING	6.0%
Pre-tax asset backing*	\$1.11	PING AN INSURANCE	5.2%
Post-tax asset backing*	\$1.10	CHINA CONSTRUCTION BANK	5.1%
Premium/(Discount) to pre-tax NTA	-16.0%	ICICI BANK	4.5%
Premium/(Discount) to post-tax NTA	-15.2%	DBS GROUP HOLDINGS	4.0%
Dividend yield	2.7%	HONG KONG EXCHANGES & CLEARING	3.7%
Dividend per share (cents)	2.5	CNOOC LTD	3.1%
Franking	100%		
Management expense ratio	0.75%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
EAI	-9.5%	2.7%	na	NTA growth	3.4%	4.8%	na
Active return	-13.2%	-8.5%	na	Active return	-0.4%	-6.4%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.47: EAI TSR vs MSCI Asia ex Japan (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Ellerston Global Investments (EGI)

[www.ellerstoncapital.com](http://www.ellerstoncapital.com)

- Founded in 2004 as a subsidiary of CPH (the Packer family holding company), Ellerston Capital is a specialist fund manager offering investors a range of managed equity based strategies. EGI commenced trading in October 2014.
- Ellerston's investment strategy will consist of a high conviction global equity securities portfolio, holding up to 25 securities. EGI will take a contrarian view, seeking securities that are fundamentally mispriced with a long-term investment timeframe.
- EGI initially screens companies for events such as spin offs, management change, post IPO's and fallen angels. Key regional and sector exposures include the USA (62.2%) and the UK (9.0%) with key sectors I.T. (29.6%), Industrials (15.0%), and Communication Services (10.7%).
- Total shareholder return for the year ending 30 Sept 2019 was -9.2% with pre-tax net asset backing increasing 1.5%. The active return (TSR) was -19.0%.

**Fig.48: EGI overview**

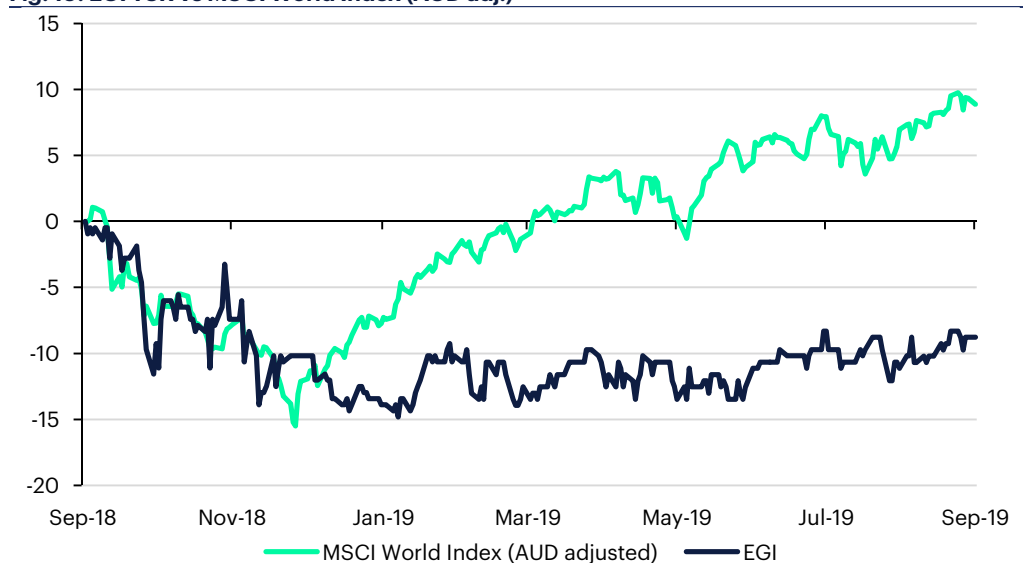
EGI Snapshot		Top Holdings	
Price (30 September 2019)	\$0.96	GRAPHIC PACKAGING HOLDING CO.	5.7%
Share price range (12 months)	\$0.88- \$1.05	CIENA CORPORATION	5.5%
Shares on issue (Mn)	110.1	WILLSCOT CORPORATION	5.1%
Market capitalisation (\$Mn)	\$105	CELLNEX TELECOM	4.9%
Pre-tax asset backing*	\$1.17	NUANCE COMMUNICATIONS	4.3%
Post-tax asset backing*	\$1.14	ENTERTAINMENT ONE	4.0%
Premium/(Discount) to pre-tax NTA	-18.5%	TEMPUR SEALY INTERNATIONAL	3.7%
Premium/(Discount) to post-tax NTA	-16.1%	INTERXION HOLDING N.V	3.7%
Dividend yield	3.1%	ASSURANT INC	3.6%
Dividend per share (cents)	3.0	PVH CORP	3.5%
Franking	100%		
Management expense ratio	0.75%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
EGI	-9.2%	2.3%	1.6%	NTA growth	1.5%	2.3%	na
Active return	-19.0%	-13.3%	-11.9%	Active return	-8.3%	-13.3%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.49: EGI TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Forager Australian Shares Fund (FOR)

[www.foragerfunds.com](http://www.foragerfunds.com)

- The Forager Australian Shares Fund was initially incorporated in October 2009 as an unlisted unit trust before being converted to a closed end vehicle in December 2016.
- FOR utilises a fundamental bottom up investment approach, focusing on business which the assessed intrinsic value of the underlying business is substantially higher than the security price. FOR holds a relatively small number of securities, generally between 15 and 25.
- FOR will publish a daily NTA update which provides greater visibility of the underlying fund performance. FOR is currently trading at an estimated 12.1% discount to NTA.
- Total shareholder return for the year ending 30 Sept 2019 was -25.9% with pre-tax net asset backing decreasing 7.8%. The active return (TSR) was -29.9%.

**Fig.50: FOR overview**

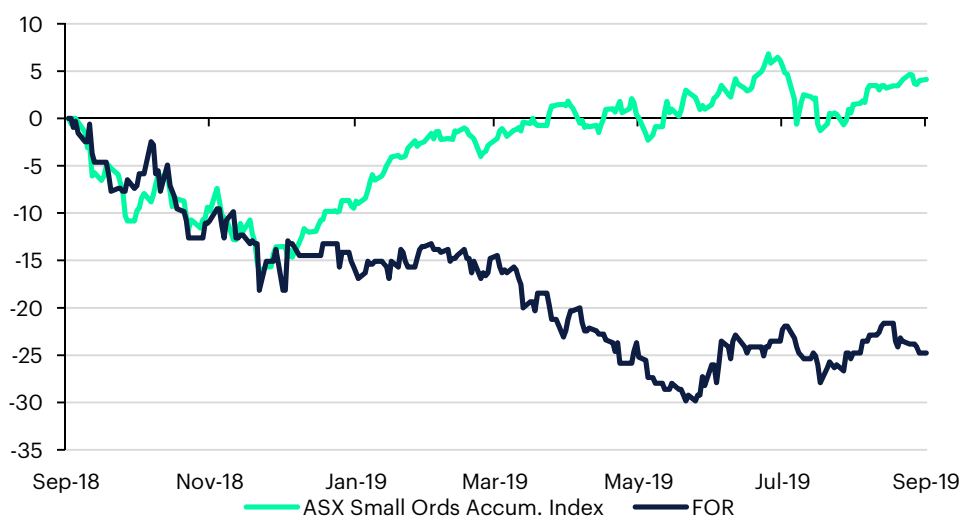
FOR Snapshot		Top Holding	
Price (30 September 2019)	\$1.20	ENERO GROUP LTD	9.9%
Share price range (12 months)	\$1.14- \$1.62	MACMAHON HOLDINGS LTD	7.1%
Shares on issue (Mn)	113.8	ISELECT LTD	7.0%
Market capitalisation (\$Mn)	\$137	SMARTGROUP CORP LTD	6.2%
Pre-tax asset backing*	\$1.41	MMA OFFSHORE LTD	6.0%
Post-tax asset backing*	-		
Premium/(Discount) to pre-tax NTA	-14.9%		
Premium/(Discount) to post-tax NTA	-		
Dividend yield	0.8%		
Dividend per share (cents)	0.9		
Franking	-		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
FOR	-25.9%	na	na	NTA growth	-7.8%	na	na
Active return	-29.9%	na	na	Active return	-11.8%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.51: FOR TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu



## Future Generation Global (FGG)

[www.futuregeninvest.com.au/global](http://www.futuregeninvest.com.au/global)

- Future Generation Global is a philanthropic internationally focused listed investment company that listed in December 2015. All management and performance fees have been waived in preference of an annual charitable donation of 1% of NTA.
- The company provides investors the opportunity to gain access to a leading group of global fund managers (13 fund managers) by allocating capital to a number of global fund managers.
- The underlying investment strategy allocation is Long Equities (53.3%), Absolute Bias (34.9%) and Cash (11.8%).
- Total shareholder return for the year ending 30 Sept 2019 was -5.5% with pre-tax net asset backing increasing 3.1%. The active return (TSR) was -15.2%.

**Fig.52: FGG overview**

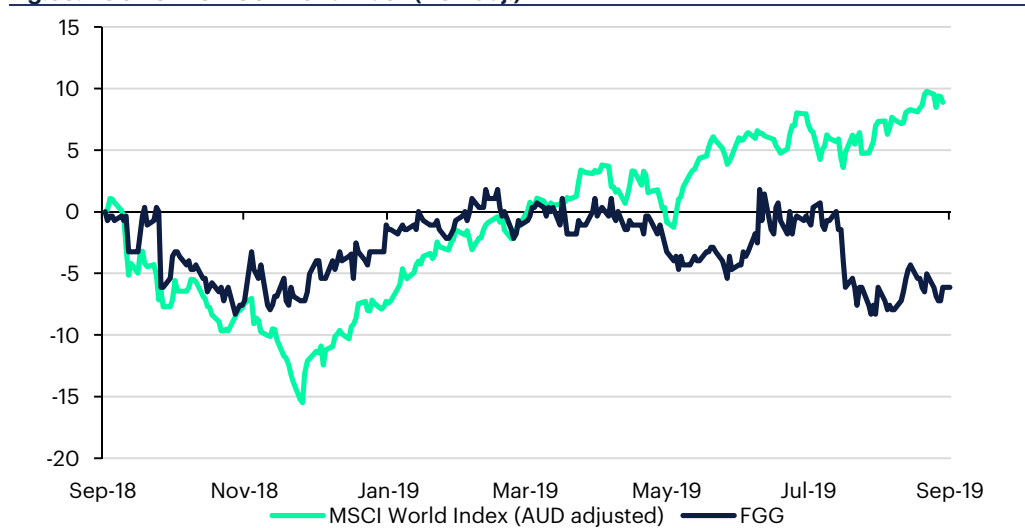
FGG Snapshot			Top Holdings				
Price (30 September 2019)	\$1.30		MAGELLAN		12.4%		
Share price range (12 months)	\$1.26- \$1.41		COOPER INVESTORS		11.3%		
Shares on issue (Mn)	391.8		ANTIPODES		10.0%		
Market capitalisation (\$Mn)	\$509		MARSCIO CAPITAL MGMT		7.8%		
Pre-tax asset backing*	\$1.42		NIKKO AM		7.4%		
Post-tax asset backing*	\$1.35		VGI PARTNERS		6.9%		
Premium/(Discount) to pre-tax NTA	-8.4%		CALEDONIA		5.8%		
Premium/(Discount) to post-tax NTA	-4.0%		MANIKAY PARTNERS		5.8%		
Dividend yield	0.8%		ELLERSTON CAPITAL		5.2%		
Dividend per share (cents)	1.0		MORPHIC ASSET MGMT		4.5%		
Franking	100%						
Management expense ratio	0.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
FGG	-5.5%	8.3%	na	NTA growth	3.1%	10.6%	na
Active return	-15.2%	-7.3%	na	Active return	-6.7%	-5.0%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.53: FGG TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Future Generation Investment Fund (FGX)

[www.futuregeninvest.com.au](http://www.futuregeninvest.com.au)

- Future Generation Investment Fund is a small/mid-cap LIC that is managed by a number of prominent investment managers who have waived their usual management and performance fees so that funds can be donated to nominated charities.
- Investment objectives: 1) Provide a stream of fully franked dividends; 2) achieve capital growth and; 3) preserve shareholder capital.
- The underlying investment strategy allocation is Long Equities (45.6%), Absolute Bias (31.5%), Market Neutral (9.9%), and cash (13.0%).
- Total shareholder return for the year ending 30 Sept 2019 was -11.4% with pre-tax net asset backing increasing 3.3%. The active return (TSR) was -23.5%.

**Fig.54: FGX overview**

Fig. 5.4.1 FGX overview

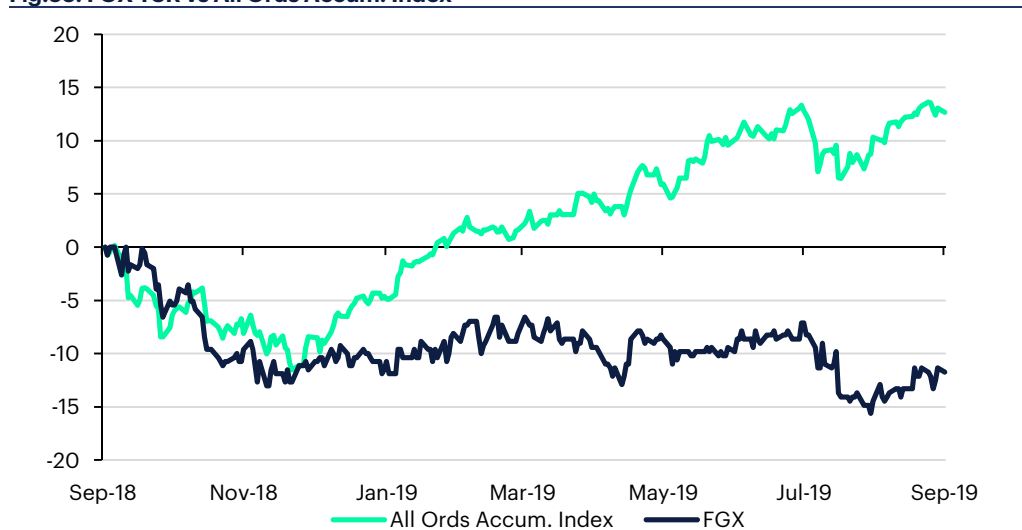
FGX Snapshot				Top Holdings				%
Price (30 September 2019)	\$1.14			REGAL FUNDS MANAGEMENT				11.4%
Share price range (12 months)	\$1.08- \$1.28			BENNELONG AUST EQUITY				11.4%
Shares on issue (Mn)	397.3			PRADICE INVESTMENT MGMT				10.9%
Market capitalisation (\$Mn)	\$453			ELEY GRIFFITHS GROUP				6.8%
Pre-tax asset backing*	\$1.27			WILSON ASSET MGMT				6.0%
Post-tax asset backing*	\$1.24			COOPER INVESTORS				5.3%
Premium/(Discount) to pre-tax NTA	-10.4%			L1 CAPITAL				4.9%
Premium/(Discount) to post-tax NTA	-8.4%			SANDON CAPITAL				4.4%
Dividend yield	4.0%			WATERMARK FUNDS MGMT				4.1%
Dividend per share (cents)	4.6			FIRETRAIL INVESTMENTS				3.7%
Franking	100%							
Management expense ratio	0.00%							

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
FGX	-11.4%	3.4%	na	NTA growth	3.3%	6.2%	6.3%
Active return	-23.5%	-8.3%	na	Active return	-8.7%	-5.5%	-3.4%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.55: FGX TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Glennon Small Companies Limited (GC1)

[www.glennon.com.au](http://www.glennon.com.au)

- Listed in August 2015, GC1 invests in a small and micro-cap segment of the Market. The underlying portfolio will hold between 20-60 securities, predominately found outside the S&P/ASX100.
- The investment strategy of the manager is to focus on companies that operate in industries with high barriers to entry, have superior management and are viewed to be undervalued.
- GC1 adopts a long only investment style and does not use leverage; the portfolio may include securities from companies that are expected to list within 12 months.
- The total shareholder return for the year ending 30 Sept 2019 was -11.9% with pre-tax net asset backing decreasing 17.6%. The active return (TSR) was -15.9%.

**Fig.56: GC1 overview**

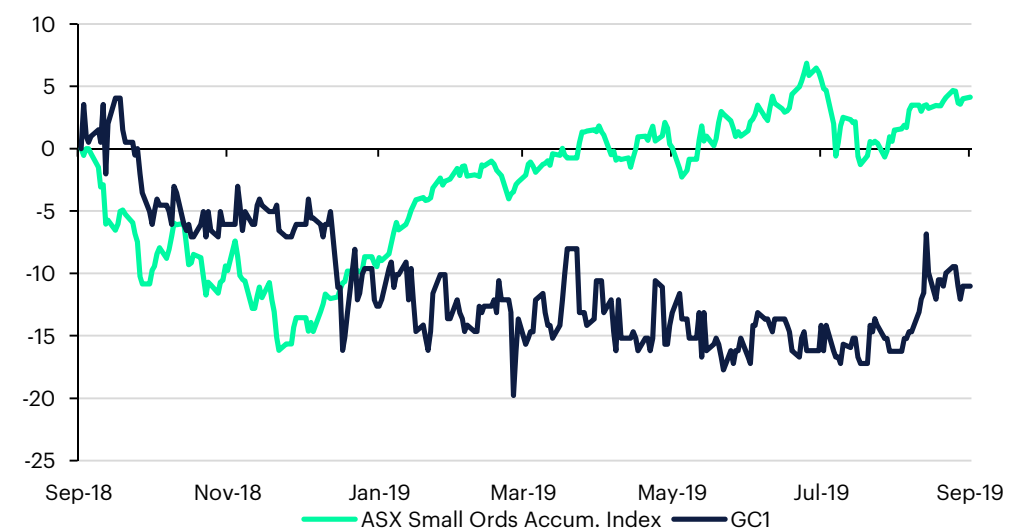
GC1 Snapshot		Top Holding	%
Price (30 September 2019)	\$0.85	COLLINS FOODS LTD	na
Share price range (12 months)	\$0.78- \$0.99	HILLS LTD	
Shares on issue (Mn)	48.1	IPH LTD	
Market capitalisation (\$Mn)	\$41	MONEY3 CORP LTD	
Pre-tax asset backing*	\$0.95	NONI B LTD	
Post-tax asset backing*	\$0.95		
Premium/(Discount) to pre-tax NTA	-10.5%		
Premium/(Discount) to post-tax NTA	-10.5%		
Dividend yield	3.5%		
Dividend per share (cents)	3.0		
Franking	100%		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
GC1	-11.9%	-1.4%	na	NTA growth	-17.6%	-1.1%	na
Active return	-15.9%	-10.2%	na	Active return	-21.6%	-9.9%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.57: GC1 TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Global Value Fund (GVF)

[www.globalvaluefund.com.au](http://www.globalvaluefund.com.au)

- Global Value Fund invests in a global portfolio of closed-end funds purchased at a discount to its underlying asset value, giving investors an alternate source of Market outperformance compared to more common stock selection strategies.
- GVF implements an extensive risk management profile, including investing in a range of underlying asset classes (i.e. Fixed Interest, Private Equity).
- A number of GVF's top holdings currently have discount reduction initiatives, providing attractive risk vs. reward characteristics for GVF.
- The total shareholder return for the year ending 30 Sept 2019 was -0.8% with pre-tax net asset backing increasing 4.2%. The active return (TSR) was -10.6%.

**Fig.58: GVF overview**

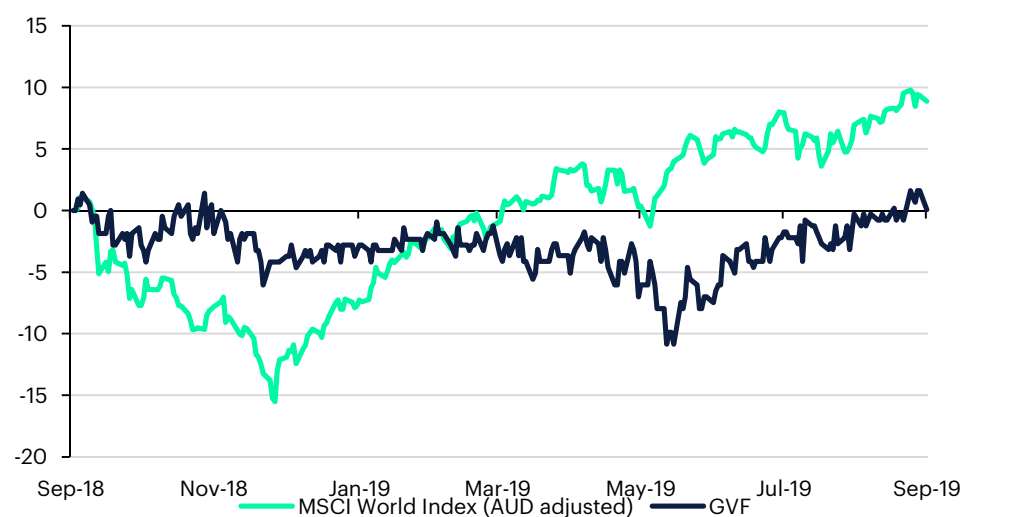
GVF Snapshot				Top Holdings			
Price (30 September 2019)	\$1.02			HIGHBRIDGE MULTI STRATEGY		9.4%	
Share price range (12 months)	\$0.93- \$1.09			POLAR CAPITAL GLOBAL FINANCIALS		8.8%	
Shares on issue (Mn)	148.0			THIRD POINT OFFSHORE USD		7.0%	
Market capitalisation (\$Mn)	\$150			NB GLOBAL FLOATING RATE		6.6%	
Pre-tax asset backing*	\$1.08			PERSHING SQUARE HOLDINGS		5.6%	
Post-tax asset backing*	\$1.06						
Premium/(Discount) to pre-tax NTA	-5.8%			<b>UNDERLYING ASSET CLASS</b>			
Premium/(Discount) to post-tax NTA	-4.4%			LISTED EQUITY		34.0%	
Dividend yield	6.0%			LISTED DEBT		29.0%	
Dividend per share (cents)	6.1			LISTED HEDGE FUNDS		16.0%	
Franking	70%			LISTED PRIVATE EQUITY		13.0%	
Management expense ratio	1.50%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
GVF	-0.8%	4.8%	na	NTA growth	4.2%	5.6%	5.7%
Active return	-10.6%	-10.8%	na	Active return	-5.6%	-10.0%	-7.8%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.59: GVF TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Hearts and Minds (HM1)

[www.heartsandmindsinvestments.com.au](http://www.heartsandmindsinvestments.com.au)

- HM1 is a recently incorporated LIC (Nov-18), following a \$500m raise. HM1 has a combined objective of providing a concentrated portfolio of the highest conviction ideas whilst also supporting Australian medical research institutes.
- HM1 holds a concentrated portfolio of long positions (approximately 25 Australian and international listed securities).
- 40% of the portfolio is allocated to the annual recommendations (both domestic and international) of the fund managers who present at the annual Sohn Hearts and Minds Investment Leaders Conference. The remaining 60% of the portfolio will be based on the highest conviction quarterly recommendations of five leading fund managers.
- The five core managers include Caledonia, Cooper Investments, Magellan Asset Management, Paradise Investment Management and Regal Funds Management.
- The total shareholder return since inception (Nov-18) is 18.1%, with pre-tax net asset backing increasing 20.0%. The active return (TSR) is -0.3%.

**Fig.60: HM1 overview**

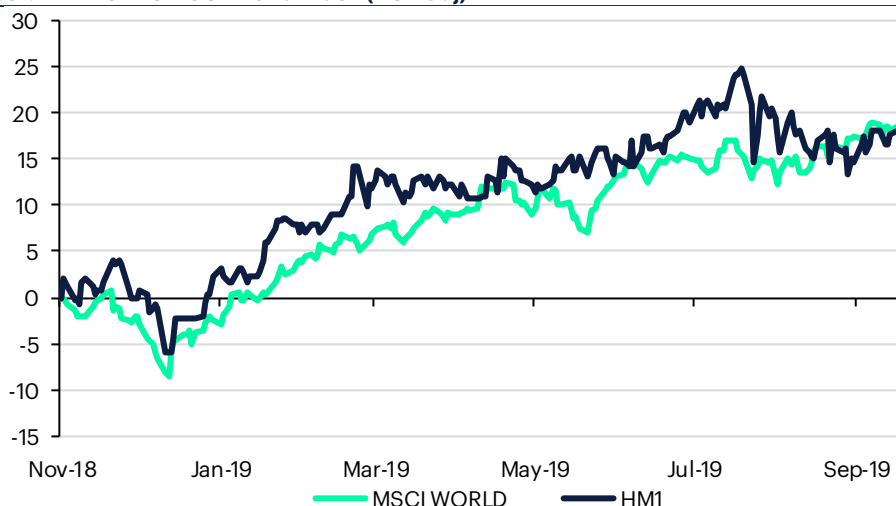
HM1 Snapshot				Top Holdings			
Price (30 September 2019)	\$3.00			<b>Business domicile</b>			<b>%</b>
Share price range (12 months)	\$2.35- \$3.18			UNITED STATES			45.0%
Shares on issue (Mn)	200.0			AUSTRALIA			31.0%
Market capitalisation (\$Mn)	\$600			BRAZIL			7.0%
Pre-tax asset backing*	\$3.00			HONG KONG			4.0%
Post-tax asset backing*	\$2.86						
Premium/(Discount) to pre-tax NTA	0.0%			<b>Top Sector Allocation</b>			
Premium/(Discount) to post-tax NTA	4.9%			CONS DISCRETIONARY			22.0%
Dividend yield	0.0%			COMMUNICATIONS			19.0%
Dividend per share (cents)	0.0			TECHNOLOGY			13.0%
Franking	100%			INDUSTRIALS			12.0%
Management expense ratio	0.00%			FINANCIALS			11.0%

Total Shareholder Return	1 Year*	3 Year	5 Year	NTA Performance	1 Year*	3 Year	5 Year
HM1	18.1%	na	na	NTA growth	20.0%	na	na
Active return	-0.3%	na	na	Active return	1.6%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures since inception (14-Nov-18). Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.61: HM1 TSR vs MSCI World Index (AUD adj)**



Source: Bloomberg, EL&C Baillieu

## Lowell Resources Fund (LRT)

[www.lrfm.com.au](http://www.lrfm.com.au)

- LRT is a recently incorporated Listed Investment Trust (LIT) that invests in the junior mining and energy sectors in Australia and the around the world. The fund listed on the ASX in Sept 2018 following a \$5m raise.
- The manager employs a top-down investment strategy in conjunction with a bottom up stock selection process to achieve performance.
- Over time, the portfolio will represent a range of commodities including gold, iron ore, coal, oil, gas, uranium, rare earths and strategic minerals, copper and other base metals.
- The total shareholder return for the year ending 30 Sept 2019 was -9.7% with pre-tax net asset backing decreasing 2.3%. The active return (TSR) was -3.6%.

**Fig.62: LRT overview**

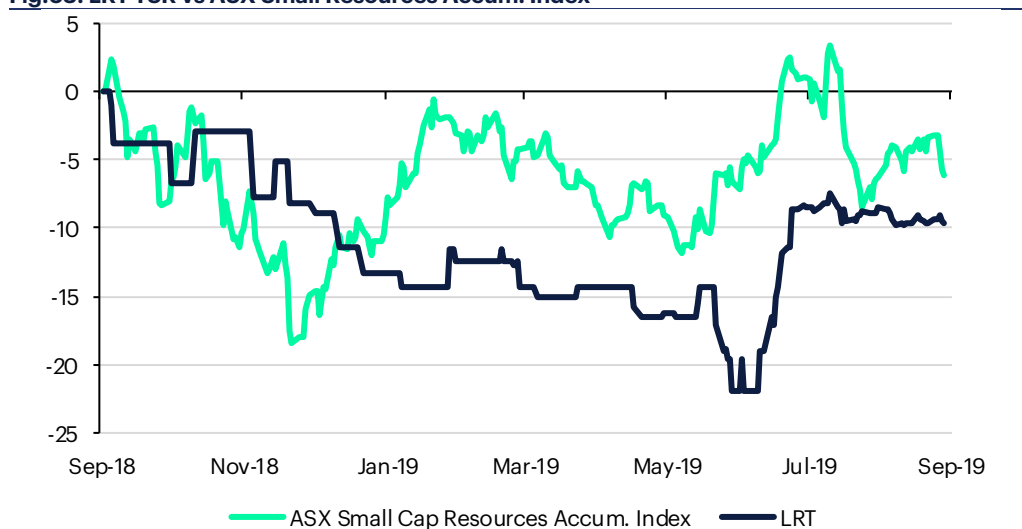
LRT Snapshot		Top Holdings	
Price (30 September 2019)	\$5.01	ADRIATIC METALS	8.5%
Share price range (12 months)	\$4.1- \$5.3	CARDINAL RESOURCES	6.9%
Shares on issue (Mn)	2.8	INDAGO ENERGY	6.3%
Market capitalisation (\$Mn)	\$14	LIONTOWN RESOURCES	5.7%
Pre-tax asset backing*	\$6.70	GENESIS MINERALS	4.6%
Post-tax asset backing*	-	CASH	2.6%
Premium/(Discount) to pre-tax NTA	-25.2%		
Premium/(Discount) to post-tax NTA	-		
Dividend yield	-		
Dividend per share (cents)	-		
Franking	-		
Management expense ratio	2.16%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
LRT	-9.7%	na	na	NTA growth	-2.3%	na	na
Active return	-3.6%	na	na	Active return	3.8%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.63: LRT TSR vs ASX Small Resources Accum. Index**



Source: Bloomberg, EL&C Baillieu

## L1 Long Short Fund (LSF)

[www.l1longshort.com](http://www.l1longshort.com)

- LSF listed in April-18 following a \$1.3bn raising. LSF has dual investment objectives to: 1) seek to deliver strong, positive, risk-adjusted returns over the long term (being a period of more than five years); and 2) preserve capital.
- LSF will utilise a fundamental, bottom-up research process to seek and identify mispriced securities with the potential to provide attractive risk adjusted returns. The manager may take short positions in companies it considers to be overvalued, or of low quality and/or over-gearred.
- The total shareholder return since inception is -5.8%, with pre-tax net asset backing increasing 4.2%. The active return (TSR) is -18.2%.

**Fig.64: LSF overview**

LSF Snapshot		Top Holdings	%
Price (30 September 2019)	\$1.56	na	
Share price range (12 months)	\$1.27- \$1.63		
Shares on issue (Mn)	664.8		
Market capitalisation (\$Mn)	\$1,034		
Pre-tax asset backing*	\$1.74		
Post-tax asset backing*	\$1.83		
Premium/(Discount) to pre-tax NTA	-10.5%		
Premium/(Discount) to post-tax NTA	-14.8%		
Dividend yield	0.0%		
Dividend per share (cents)	0.0		
Franking	100%		
Management expense ratio	1.25%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
LSF	-5.8%	na	na	NTA growth	4.2%	na	na
Active return	-18.2%	na	na	Active return	-8.3%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.65: LSF TSR vs ASX 300 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Lion Selection Group (LSX)

[www.lsg.com.au](http://www.lsg.com.au)

- LSX Lion Selection (LSX) is a specialist mining LIC with a focus on early stage mining projects. LSX was established and listed on the ASX in 1997.
- LSX gives investors exposure to the high risk, high growth stage of mining investment. It focuses on early stage gold and base metals activities. LSX also provides early stage funding to assist companies along the development curve.
- The total shareholder return for the year ending 30 Sept 2019 was 40.0% with pre-tax net asset backing increasing 62.1%. The active return (TSR) was 46.1%.

**Fig.66: LSX overview**

LSX Snapshot		Top Holdings	
Price (30 September 2019)	\$0.42	PANI JV (33.3% INTEREST)	55.5%
Share price range (12 months)	\$0.28- \$0.47	NUSANTARA RESOURCES	16.4%
Shares on issue (Mn)	150.1	EGAN STREET RESOURCES	8.9%
Market capitalisation (\$Mn)	\$63	ERDENE RESOURCES	2.8%
Pre-tax asset backing*	\$0.47	OTHER	4.7%
Post-tax asset backing*	-	CASH	
Premium/(Discount) to pre-tax NTA	-10.6%		
Premium/(Discount) to post-tax NTA	-		
Dividend yield	0.0%		
Dividend per share (cents)	0.0		
Franking	100%		
Management expense ratio	1.50%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
LSX	40.0%	8.4%	6.3%	NTA growth	62.1%	7.3%	-3.4%
Active return	46.1%	0.6%	0.0%	Active return	68.2%	-0.4%	-9.7%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.67: LSX TSR vs ASX Small Resources Index**



Source: Bloomberg, EL&C Baillieu



## Monash Absolute Investment (MA1)

[www.monashinvestors.com](http://www.monashinvestors.com)

- Monash Absolute Investment (MA1) was incorporated in April 2016 and is managed by Monash Investors.
- MA1 seeks to achieve a targeted positive return over a full investment cycle (5 to 7 years) as well as avoiding negative returns each financial year.
- MA1 will provide investors access to a portfolio (small cap bias) comprised of long and short positions. MA1 employs an investment approach which is high conviction, benchmark unaware, security size agnostic and investment style agnostic.
- The total shareholder return for the year ending 30 Sept 2019 was 15.3% with pre-tax net asset backing increasing 17.5%. The active return (TSR) was 3.3%.

**Fig.68: MA1 overview**

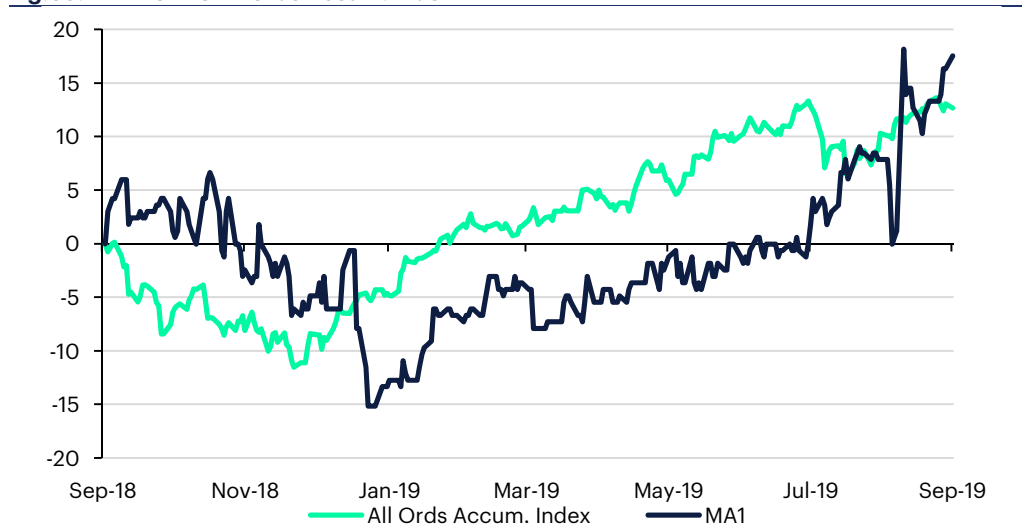
MA1 Snapshot		Top Holdings			
Price (30 September 2019)	\$0.96				na
Share price range (12 months)	\$0.7- \$1				
Shares on issue (Mn)	44.3				
Market capitalisation (\$Mn)	\$43				
Pre-tax asset backing*	\$1.17				
Post-tax asset backing*	\$1.13				
Premium/(Discount) to pre-tax NTA	-17.9%				
Premium/(Discount) to post-tax NTA	-15.3%				
Dividend yield	2.1%				
Dividend per share (cents)	2.0				
Franking	100%				
Management expense ratio	1.00%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MA1	15.3%	1.1%	na	NTA growth	17.5%	7.1%	na
Active return	3.3%	-10.6%	na	Active return	5.4%	-4.7%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.69: MA1 TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## MFF Capital Investments (MFF)

[www.magellangroup.com.au/mff/](http://www.magellangroup.com.au/mff/)

- The MFF Capital Investments was listed on the ASX in December 2006.
- The fund is focused on North American companies; more than 90% of its portfolio consists of US domiciled corporations that are leaders in emerging markets as well as developed markets.
- MFF has been one of the top performing LICs from our coverage universe over 1, 3 and 5 years.
- The total shareholder return for the year ending 30 Sept 2019 was 12.0% with pre-tax net asset backing increasing 13.8%. The active return (TSR) was 2.3%.

**Fig.70: MFF overview**

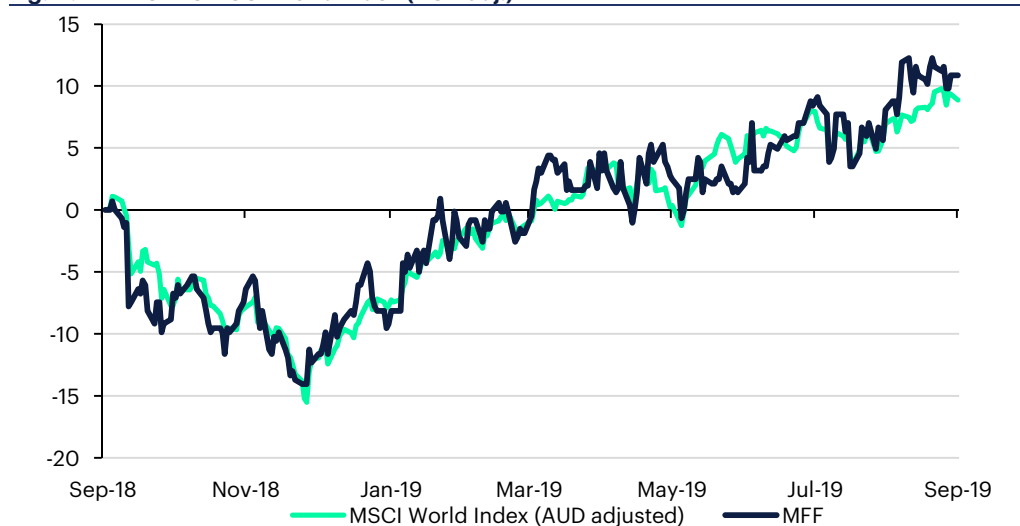
MFF Snapshot				Top Holdings			
Price (30 September 2019)	\$3.17			VISA INC-CLASS A SHARES		16.3%	
Share price range (12 months)	\$2.45- \$3.37			MASTERCARD INC - A		15.6%	
Shares on issue (Mn)	542.1			HOME DEPOT INC		10.3%	
Market capitalisation (\$Mn)	\$1,718			BANK OF AMERICA CORP		8.5%	
Pre-tax asset backing*	\$3.46			JPMORGAN CHASE & CO		6.8%	
Post-tax asset backing*	\$2.83			ALPHABET INC-CL A		6.0%	
Premium/(Discount) to pre-tax NTA	-8.2%			LOWE'S COS INC		3.6%	
Premium/(Discount) to post-tax NTA	11.9%			WELLS FARGO & CO		3.9%	
Dividend yield	0.9%			HCA HEALTHCARE INC		3.7%	
Dividend per share (cents)	3.0			US BANCORP		3.9%	
Franking	100%						
Management expense ratio	1.25%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MFF	12.0%	23.7%	18.1%	NTA growth	13.8%	24.8%	19.3%
Active return	2.3%	8.1%	4.6%	Active return	4.0%	9.2%	5.8%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.71: MFF TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Magellan Global Trust (MGG)

[www.magellangroup.com.au](http://www.magellangroup.com.au)

- Magellan Global Trust is a recently incorporated LIT following a \$1.5bn raise in October 2017. The investment strategy mirrors the core investment principles of Magellan Financial Group's (MFG) global equities strategy. MFG currently manages more than \$92.1bn.
- MGG seeks to achieve attractive risk-adjusted returns over the medium to long term, whilst reducing risk of permanent capital loss. MGG has a target cash distribution yield of 4% pa.
- Top regional and sector exposures include US (46%), Emerging Markets (13%), and Western Europe (13%), and Internet/Ecommerce (21%) and I.T. (17%).
- The total shareholder return for the year ending 30 Sept 2019 was 7.7% with pre-tax net asset backing increasing 10.3%. The active return (TSR) was -2.1%.

**Fig.72: MGG overview**

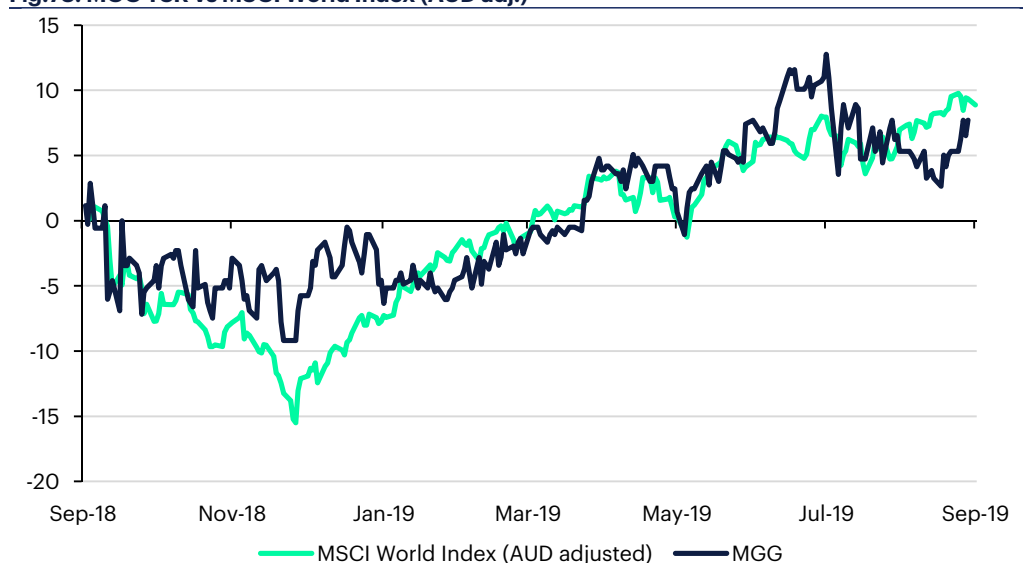
MGG Snapshot		Top Holdings	
Price (30 September 2019)	\$1.81	MICROSOFT CORP	8.0%
Share price range (12 months)	\$1.58- \$1.9	ALPHABET INC	7.7%
Shares on issue (Mn)	1239.6	FACEBOOK INC	7.3%
Market capitalisation (\$Mn)	\$2,244	APPLE INC	5.9%
Pre-tax asset backing*	\$1.85	STARBUCKS CORP	5.7%
Post-tax asset backing*	-	VISA INC	5.6%
Premium/(Discount) to pre-tax NTA	-2.2%	ALIBABA GROUP HOLDING	5.6%
Premium/(Discount) to post-tax NTA	-	MASTERCARD INC	5.3%
Dividend yield	3.3%	HCA HEALTHCARE	5.2%
Dividend per share (cents)	6.0	RECKITT BENCKISER	4.3%
Franking	-		
Management expense ratio	1.35%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MGG	7.7%	na	na	NTA growth	10.3%	na	na
Active return	-2.1%	na	na	Active return	0.6%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.73: MGG TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Mirrabooka Investments (MIR)

[www.mirra.com.au](http://www.mirra.com.au)

- Mirrabooka Investments' objective is to provide medium to long-term gains by investing in small/mid-sized companies in Australia and New Zealand. It was established in 1999 and listed in 2001.
- Mirrabooka provides investors with an opportunity to focus on investing outside blue chip companies.
- Mirrabooka currently writes options against 3 of its top 20 holdings.
- As at 30 Sept 2019, MIR was trading at an estimated 2.9% premium to NTA, this compares to its one and three-year historical average of 7.0% and 11.2% respectively.
- The total shareholder return for the year ending 30 Sept 2019 was 1.6% with pre-tax net asset backing increasing 2.7%. The active return (TSR) was -1.9%.

**Fig.74: MIR overview**

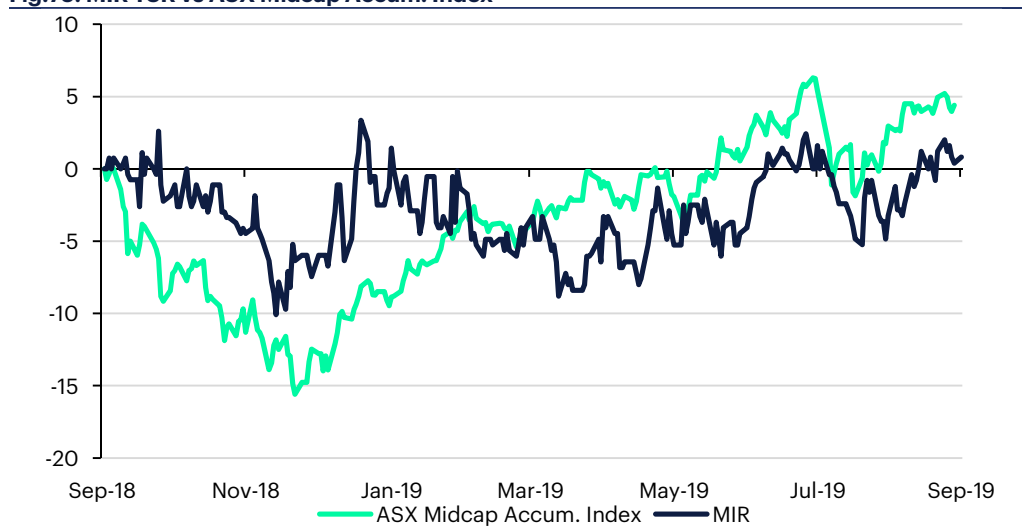
MIR Snapshot			Top Holdings			
Price (30 September 2019)	\$2.50		MAINFREIGHT LTD		4.8%	
Share price range (12 months)	\$2.29- \$2.67		QUBE HOLDINGS LTD		3.7%	
Shares on issue (Mn)	161.2		JAMES HARDIE INDUSTRIES-CDI		3.6%	
Market capitalisation (\$Mn)	\$403		SEEK LTD		3.2%	
Pre-tax asset backing*	\$2.43		EQT HOLDINGS LTD		2.9%	
Post-tax asset backing*	\$2.18		ARB CORP LTD		2.8%	
Premium/(Discount) to pre-tax NTA	2.9%		REECE LTD		2.8%	
Premium/(Discount) to post-tax NTA	14.7%		RELIANCE WORLDWIDE CORP LTD		2.7%	
Dividend yield	8.0%		WELLCOM GROUP LTD		2.6%	
Dividend per share (cents)	20.0		IRESS LTD		2.6%	
Franking	100%					
Management expense ratio	0.67%					

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MIR	1.6%	0.2%	5.6%	NTA growth	2.7%	5.9%	7.8%
Active return	-1.9%	-10.4%	-8.1%	Active return	-0.7%	-4.7%	-5.9%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.75: MIR TSR vs ASX Midcap Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Milton Corporation (MLT)

[www.milton.com.au](http://www.milton.com.au)

- Milton Corporation was formed in 1938 and listed in 1958. Its objective is to invest in a diversified portfolio that provides an increasing income stream over time.
- Milton is not a speculative investor and does not sell assets to increase profits for shareholders. It maintains a relatively heavy focus on banking with 28.4% of total assets invested in the sector.
- The total shareholder return for the year ending 30 Sept 2019 was 8.1% with pre-tax net asset backing increasing 8.8%. The active return (TSR) was -4.0%.

**Fig.76: MLT overview**

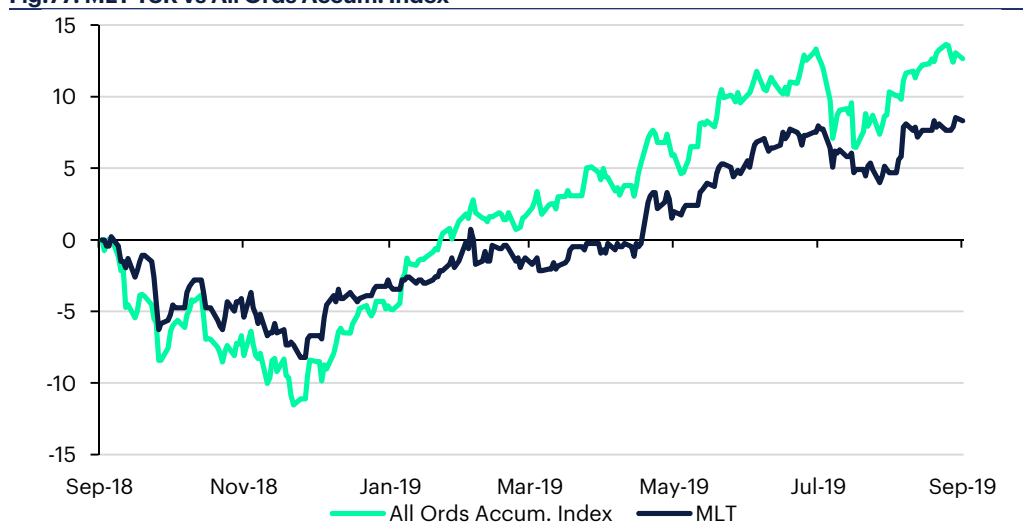
MLT Snapshot		Top Holdings	
Price (30 September 2019)	\$4.77	WESTPAC BANKING CORP	9.4%
Share price range (12 months)	\$4.22- \$4.94	COMMONWEALTH BANK OF AUSTRAL	7.6%
Shares on issue (Mn)	670.3	WASHINGTON H. SOUL PATTINSON	5.8%
Market capitalisation (\$Mn)	\$3,197	BHP GROUP LTD	4.9%
Pre-tax asset backing*	\$4.97	NATIONAL AUSTRALIA BANK LTD	4.3%
Post-tax asset backing*	\$4.32	CSL LTD	4.2%
Premium/(Discount) to pre-tax NTA	-4.0%	WESFARMERS LTD	3.4%
Premium/(Discount) to post-tax NTA	10.4%	WOOLWORTHS GROUP LTD	3.3%
Dividend yield	4.6%	MACQUARIE GROUP LTD	3.2%
Dividend per share (cents)	21.9	AUST AND NZ BANKING GROUP	3.0%
Franking	100%		
Management expense ratio	0.12%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MLT	8.1%	9.1%	6.8%	NTA growth	8.8%	9.3%	7.4%
Active return	-4.0%	-2.7%	-2.9%	Active return	-3.3%	-2.4%	-2.3%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.77: MLT TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## NAOS Ex-50 Opportunities Company Ltd (NAC)

[www.naos.com.au](http://www.naos.com.au)

- Established in 2005, Naos Asset Management is an Australian boutique fund manager with three listed investment companies.
- NAC is a fundamental bottom up absolute return long/short fund holding a concentrated portfolio of small and mid-cap securities (market capitalisation typically between \$400m - \$1bn).
- Whilst NAC does not disclose top holdings due to its high portfolio concentration (9 long positions at 30 Sept 2019).
- The total shareholder return for the year ending 30 Sept 2019 was -2.3% with pre-tax net asset backing increasing 5.8%. The active return (TSR) was -14.4%.

**Fig.78: NAC overview**

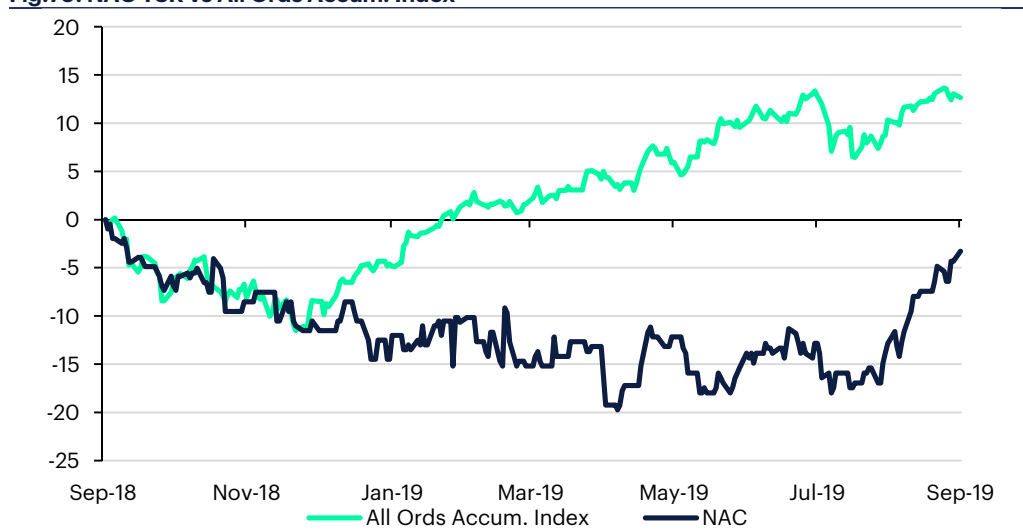
NAC Snapshot		Top Holdings	%
Price (30 September 2019)	\$0.93	MNF GROUP LTD	na
Share price range (12 months)	\$0.79- \$0.98	PEOPLE INFRASTRUCTURE LTD	
Shares on issue (Mn)	51.1	SERVICE STREAM LTD	
Market capitalisation (\$Mn)	\$47	BSA LTD	
Pre-tax asset backing*	\$1.15		
Post-tax asset backing*	\$1.11		
Premium/(Discount) to pre-tax NTA	-19.1%		
Premium/(Discount) to post-tax NTA	-16.2%		
Dividend yield	5.6%		
Dividend per share (cents)	5.2		
Franking	100%		
Management expense ratio	1.75%	<i>**top contributors to performance since inception**</i>	

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
NAC	-2.3%	1.3%	na	NTA growth	5.8%	1.3%	na
Active return	-14.4%	-10.4%	na	Active return	-6.3%	-10.5%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.79: NAC TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## NAOS Emerging Opportunities Fund (NCC)

[www.naos.com.au](http://www.naos.com.au)

- Established in 2005, Naos Asset Management is an Australian boutique fund manager with three listed investment companies.
- NCC provides investors with a highly concentrated ASX ex-100 portfolio that seeks to achieve a minimum of 4.0% yield on investments.
- Whilst NCC does not disclose top holdings due to its high portfolio concentration (10 long holding at 30 Sept 2019).
- The total shareholder return for the year ending 30 Sept 2019 was -11.8% with pre-tax net asset backing decreasing 4.4%. The active return (TSR) was -15.8%.

**Fig.80: NCC overview**

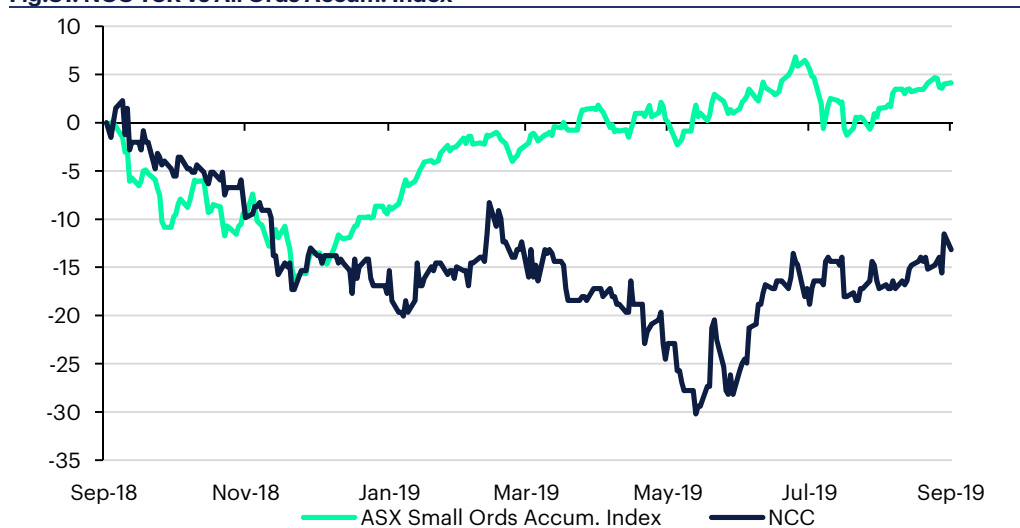
NCC Snapshot			Top Holdings		%
Price (30 September 2019)	\$1.07		BSA LTD		na
Share price range (12 months)	\$0.86- \$1.24		ENERO GROUP LTD		
Shares on issue (Mn)	60.8		CALLIDEN GROUP PTY LTD		
Market capitalisation (\$Mn)	\$65		CAPITOL HEALTH LTD		
Pre-tax asset backing*	\$1.17		CONSOLIDATED OPERATIONS GROU		
Post-tax asset backing*	\$1.17				
Premium/(Discount) to pre-tax NTA	-8.5%				
Premium/(Discount) to post-tax NTA	-8.5%				
Dividend yield	6.8%				
Dividend per share (cents)	7.3				
Franking	100%				
Management expense ratio	1.25%				

*\*\*top contributors to performance since inception\*\**

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
NCC	-11.8%	-1.6%	5.6%	NTA growth	-4.4%	-0.8%	4.0%
Active return	-15.8%	-10.4%	-4.0%	Active return	-8.4%	-9.6%	-5.6%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.81: NCC TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## NGE Capital (NGE)

[www.ngecapital.com.au](http://www.ngecapital.com.au)

- About: NGE was launched as a LIC in October 2016, following a vote by shareholders for a change of structure and activities. NGE is managed by Kentgrove Capital, a boutique investment manager in Melbourne.
- NGE's investment mandate is intended to be as broad as permitted under ASX Listing Rules. As such, NGE expects that it will focus its investments on equity securities in listed or unlisted entities but is permitted to invest in other asset classes such as hybrids/bonds/convertible notes/currencies.
- NGE holds a high conviction portfolio of securities, derived from bottom-up fundamental research focusing on the fundamentals of the company rather than Market trends.
- The total shareholder return for the year ending 30 Sept 2019 was -6.2% with pre-tax net asset backing decreasing 0.4%. The active return (TSR) was -10.1%.

**Fig.82: NGE overview**

NGE Snapshot		Top Holdings	%
Price (30 September 2019)	\$0.61	UNITED COMPANY RUSAL	25.2%
Share price range (12 months)	\$0.57- \$0.8	KAROON ENERGY	24.6%
Shares on issue (Mn)	37.2	YELLOW CAKE PLC	14.2%
Market capitalisation (\$Mn)	\$23	HORIZON OIL	9.7%
Pre-tax asset backing*	\$0.81	BASE RESOURCES	6.4%
Post-tax asset backing*	\$0.87		
Premium/(Discount) to pre-tax NTA	-24.9%		
Premium/(Discount) to post-tax NTA	-29.6%		
Dividend yield	0.0%		
Dividend per share (cents)	0.0		
Franking	100%		
Management expense ratio	1.90%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
NGE	-6.2%	na	na	NTA growth	-0.4%	na	na
Active return	-10.1%	na	na	Active return	-4.3%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.83: NGE TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu



## NAOS Small Cap Opportunities Company (NSC)

[www.naos.com.au/](http://www.naos.com.au/)

- In November 2017, NAOS Asset Management acquired the investment management agreement of NSC (previously Contango Microcap). NAOS currently manage two other LICs – NCC and NAC.
- NAOS has evolved the underlying investment strategy and portfolio. Management will seek undervalued industrial companies with a Market cap between \$100m - \$1bn. NSC will hold a concentrated (long only) portfolio of 10-15 securities.
- NSC aims to deliver shareholders with a sustainable growing stream of dividend franked to the maximum extent possible over the long term.
- At 30 Sept 2019, NSC held 11 securities and 4.9% of the portfolio in cash.
- The total shareholder return for the year ending 30 Sept 2019 was -3.3% with pre-tax net asset backing increasing 1.1%. The active return (TSR) was -7.2%.

**Fig.84: NSC overview**

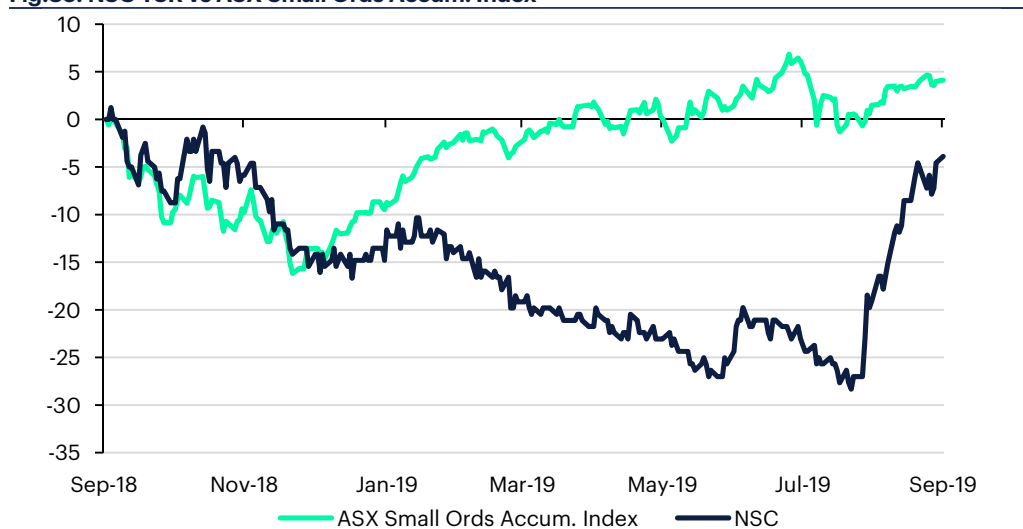
NSC Snapshot		Top Holdings	%
Price (30 September 2019)	\$0.73	ENERO GROUP LTD	na
Share price range (12 months)	\$0.54- \$0.78	BSA LTD	
Shares on issue (Mn)	164.2	OVER THE WIRE HOLDINGS LTD	
Market capitalisation (\$Mn)	\$119	360 CAPITAL TOTAL RETURN FUN	
Pre-tax asset backing*	\$0.90	SERVICE STREAM LTD	
Post-tax asset backing*	\$0.73		
Premium/(Discount) to pre-tax NTA	-19.4%		
Premium/(Discount) to post-tax NTA	0.0%		
Dividend yield	5.5%		
Dividend per share (cents)	4.0		
Franking	100%		
Management expense ratio	1.15%	<i>**top contributors to performance since inception**</i>	

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
NSC	-3.3%	-8.0%	-1.4%	NTA growth	1.1%	-4.0%	0.7%
Active return	-7.2%	-16.8%	-11.0%	Active return	-2.9%	-12.8%	-8.9%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.85: NSC TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Ophir High Conviction (OPH)

[www.ophiram.com.au/ophir-high-conviction-fund](http://www.ophiram.com.au/ophir-high-conviction-fund)

- OPH listed in Dec-18 as a LIT, via the conversion (no capital raised) of the three previous classes of units into a single ordinary class that will list on the ASX. Established in 2012, Ophir is a specialist small and midcap equities investment manager with ~\$1.2bn of funds under management. OPH is one of three strategies run by the manager.
- Although recently listed, OPH has a strong track record of outperformance (20.5% annualised returns since inception - Aug-15).
- Management employ a fundamental, bottom up strategy seeking companies that: 1) operate IN or about to enter periods of structural growth; 2) are generating cash or have a clear pathway to cash generation; 2) have a high quality management team and are under-researched/appreciated or not well understood by the market.
- The total return NTA for the year ending 30 Sept 2019 was 7.4%, the active return was 3.7%.

**Fig.86: OPH overview**

OPH Snapshot		Top Holdings	%
Price (30 September 2019)	\$2.49	AFTERPAY TOUCH GROUP LTD	
Share price range (12 months)	-	CLEANAWAY WASTE MANAGEMENT L	
Shares on issue (Mn)	200.0	RESMED	
Market capitalisation (\$Mn)	\$498.0	FREEDOM FOODS GROUP	
Pre-tax asset backing*	\$2.70	XERO	
Post-tax asset backing*	-		
Premium/(Discount) to pre-tax NTA	-7.8%		
Premium/(Discount) to post-tax NTA	-		
Dividend yield	-		
Dividend per share (cents)	-		
Franking	-		
Management expense ratio	1.23%		

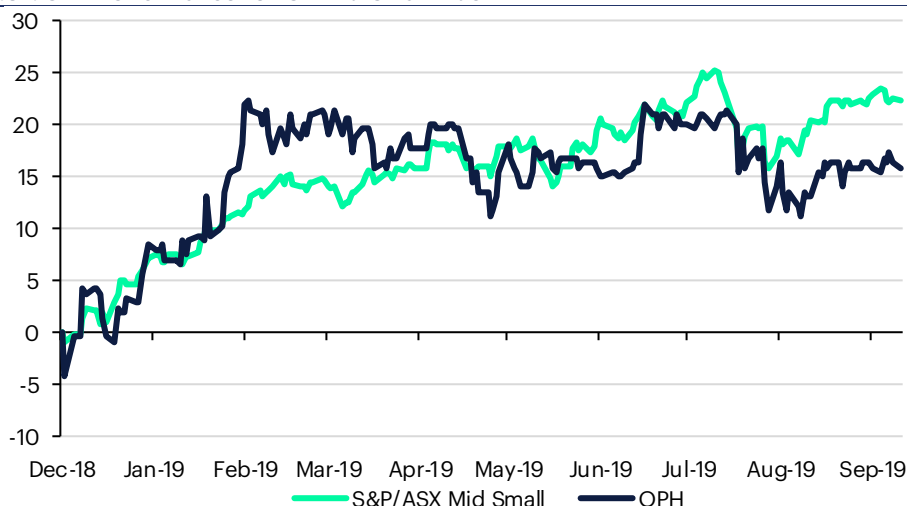
Total Shareholder Return	1 Year*	3 Year	Inception	NTA Performance**	1 Year	3 Year	Inception
OPH	15.8%	-	-	NTA growth	7.4%	14.4%	20.5%
Active return	-3.1%	-	-	Active return	3.7%	4.7%	8.5%

\*Since listing (19-Dec-18)

\*\*Historical returns of the unlisted High Conviction Fund - Aug-15 inception

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures since inception (Dec-18). Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.87: OPH Performance vs ASX Mid-Small Index**



Source: Bloomberg, EL&C Baillieu

## Ozgrowth Limited (OZG)

[www.ozgrowth.com.au](http://www.ozgrowth.com.au)

- OZG is a listed investment company that focuses on investing in the Australian equity Market. The portfolio of assets is managed by Westoz Funds Management Pty Ltd, a wholly owned subsidiary of Euroz Limited.
- The Company invests in small to mid-sized companies, generally listed on the Australian Securities Exchange and with some connection to Western Australia.
- The total shareholder return for the year ending 30 Sept 2019 was 0.2% with pre-tax net asset backing decreasing 1.4%. The active return (TSR) was -11.9%.

**Fig.88: OZG overview**

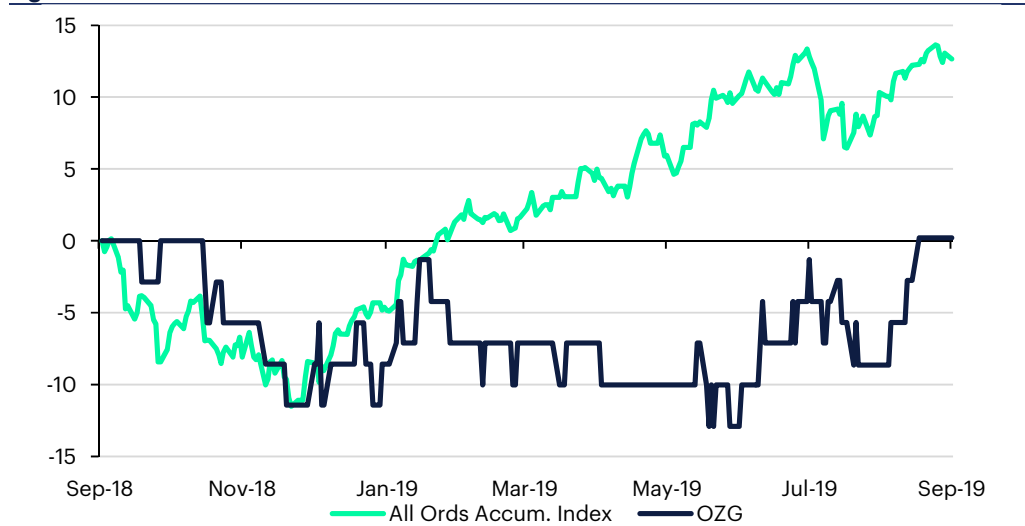
OZG Snapshot		Top Holdings	
Price (30 September 2019)	\$0.17	ZENITH ENERGY LTD/AU	7.0%
Share price range (12 months)	\$0.15- \$0.18	CEDAR WOODS PROPERTIES LTD	7.0%
Shares on issue (Mn)	355.5	EMERALD RESOURCES NL	6.0%
Market capitalisation (\$Mn)	\$60	KINGSGATE CONSOLIDATED LTD	6.0%
Pre-tax asset backing*	\$0.21	ORECORP LTD	6.0%
Post-tax asset backing*	\$0.22	SRG GLOBAL LTD	6.0%
Premium/(Discount) to pre-tax NTA	-20.2%	MACMAHON HOLDINGS LTD	5.0%
Premium/(Discount) to post-tax NTA	-20.9%	FINBAR GROUP LTD	4.0%
Dividend yield	2.9%	CARNARVON PETROLEUM LTD	4.0%
Dividend per share (cents)	0.5	DECMIL GROUP LTD	4.0%
Franking	100%		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
OZG	0.2%	4.0%	1.7%	NTA growth	-1.4%	5.3%	2.1%
Active return	-11.9%	-7.7%	-8.0%	Active return	-13.4%	-6.4%	-7.5%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.89: OZG TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## PM Capital Asian Opportunities Fund (PAF)

[www.pmcapital.com.au](http://www.pmcapital.com.au)

- PM Capital Asian Opportunities Fund began trading on the ASX on 21 May 2014.
- PAF provide long-term capital growth by investing in a portfolio of predominantly undervalued listed Asian equities and other investment securities in the Asian Region (ex-Japan).
- Greater China (42.5%) and South-East Asia (26.8%) are the highest regionals exposures within the portfolio with Online Classifieds & Ecommerce (21.0%) and Gaming (14.8%) the highest sector allocations.
- The total shareholder return for the year ending 30 Sept 2019 was -28.8% with pre-tax net asset backing decreasing 10.5%. The active return (TSR) was -32.5%.

**Fig.90: PAF overview**

PAF Snapshot				Top Holdings			
Price (30 September 2019)	\$0.80			ICAR		na	
Share price range (12 months)	\$0.77- \$1.18			HEINEKEN MALAYSIA			
Shares on issue (Mn)	57.2			DALI FOOD GROUP			
Market capitalisation (\$Mn)	\$45			MGM CHINA HOLDINGS			
Pre-tax asset backing*	\$1.00			SINOPEC KANTONS			
Post-tax asset backing*	\$1.04			CHINA MERCHANTS HOLDINGS			
Premium/(Discount) to pre-tax NTA	-20.5%			SHINHAN FINANCIAL			
Premium/(Discount) to post-tax NTA	-23.5%			FREEMPORT-MCMORAN COPPER			
Dividend yield	4.4%						
Dividend per share (cents)	3.5						
Franking	100%						
Management expense ratio	1.00%						

*\*\*current stock example\*\**

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PAF	-28.8%	-1.3%	-0.1%	NTA growth	-10.5%	3.3%	2.8%
Active return	-32.5%	-12.5%	-10.2%	Active return	-14.2%	-7.9%	-7.2%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.91: PAF TSR vs MSCI Asia Ex Japan (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Platinum Asia Investments Limited (PAI)

[www.platinum.com.au](http://www.platinum.com.au)

- Platinum Asia Investments (PAI) is managed by the ASX listed, Platinum Asset Management (PTM) with ~\$24.6 billion of funds under management as at 30 Sept 2019. PAI invests in the Asian region (ex-Japan), seeking to provide investors with capital growth over the long term.
- PAI is recently incorporated, listing in December 2015 however Platinum Asset Management has been investing in the Asian region (ex-Japan) since 2004 through its Platinum Asia Fund which currently manages ~\$4.3 billion of funds.
- Key regional exposures include Greater China (39%), India (10%), and Korea (10%).
- The total shareholder return for the year ending 30 Sept 2019 was -18.2% with pre-tax net asset backing increasing 1.5%. The active return (TSR) was -21.9%.

**Fig.92: PAI overview**

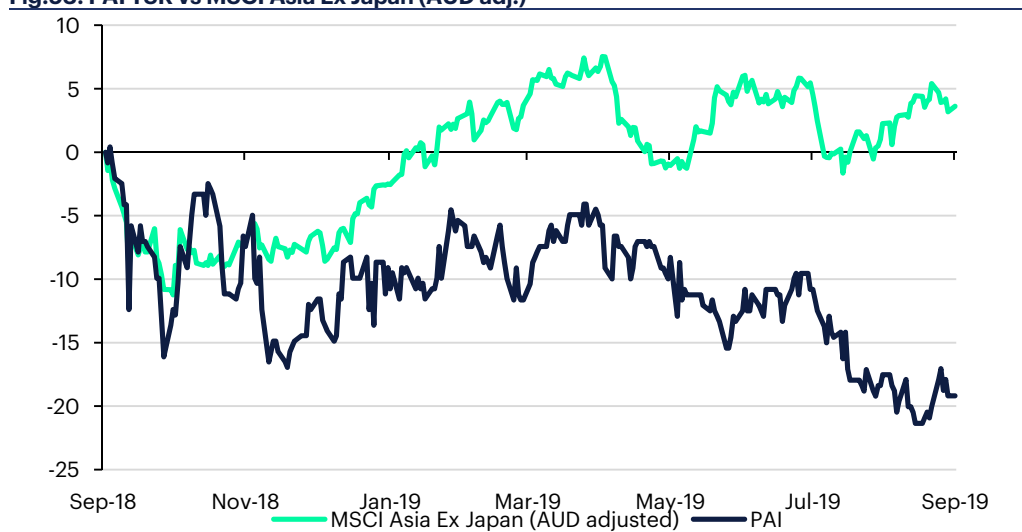
PAI Snapshot			Top Holdings			
Price (30 September 2019)	\$0.94		SAMSUNG ELECTRONICS		5.8%	
Share price range (12 months)	\$0.92- \$1.18		TENCENT HOLDINGS		5.4%	
Shares on issue (Mn)	363.0		TAIWAN SEMICONDUCTOR		5.2%	
Market capitalisation (\$Mn)	\$341		ALIBABA GROUP		5.0%	
Pre-tax asset backing*	\$1.07		PING AN INSURANCE		3.5%	
Post-tax asset backing*	\$1.07		AIA GROUP		3.0%	
Premium/(Discount) to pre-tax NTA	-12.1%		MEITUAN DIANPING		3.0%	
Premium/(Discount) to post-tax NTA	-12.1%		VIETNAM ENTERPRISE		2.8%	
Dividend yield	4.3%		KASIKORNBANK PCL		2.8%	
Dividend per share (cents)	4.0		ASIX BANK LTD		2.7%	
Franking	100%					
Management expense ratio	1.10%					

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PAI	-18.2%	4.2%	na	NTA growth	1.5%	7.0%	na
Active return	-21.9%	-7.0%	na	Active return	-2.3%	-4.2%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.93: PAI TSR vs MSCI Asia Ex Japan (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## PM Capital Global Opportunities Fund (PGF)

[www.pmcapital.com.au](http://www.pmcapital.com.au)

- Managed by PM Capital, PGF began trading on the ASX on 11 December 2013.
- Current Investment themes include: 1) Global Domestic Banking; 2) Post GFC Housing Recovery (US/Europe); 3) Service Monopolies; and 4) Alternative Investment Managers.
- Key underlying regional exposure are Europe (30.5%), North America (29.8%) and International (24.9%) with currency exposure of the portfolio weighted towards the USD at 56.3%.
- The total shareholder return for the year ending 30 Sept 2019 was -14.4% with pre-tax net asset backing increasing 0.8%. The active return (TSR) was -24.2%.

**Fig.94: PGF overview**

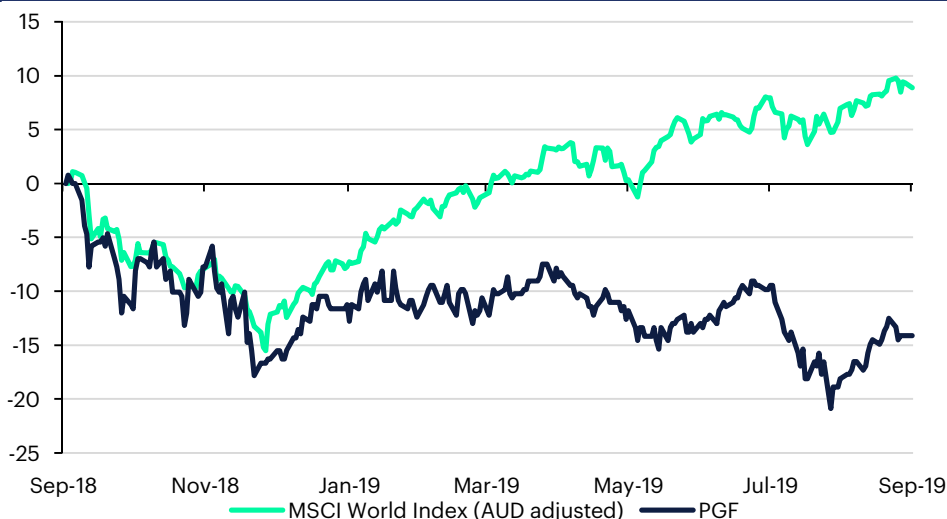
PGF Snapshot				Top Holdings			
Price (30 September 2019)	\$1.07			HOWARD HUGHES CORP		na	
Share price range (12 months)	\$1- \$1.23			CAIRN HOMES			
Shares on issue (Mn)	352.0			BANK OF AMERICA			
Market capitalisation (\$Mn)	\$377			ALPHABET			
Pre-tax asset backing*	\$1.33			MGM CHINA HOLDINGS			
Post-tax asset backing*	\$1.26			KKR & CO			
Premium/(Discount) to pre-tax NTA	-19.8%			FREEPORT-MCMORAN COPPER			
Premium/(Discount) to post-tax NTA	-15.3%						
Dividend yield	3.6%						
Dividend per share (cents)	3.8						
Franking	100%						
Management expense ratio	1.00%						
				**current stock examples**			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PGF	-14.4%	11.5%	4.8%	NTA growth	0.8%	13.6%	8.0%
Active return	-24.2%	-4.1%	-8.7%	Active return	-9.0%	-2.0%	-5.5%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.95: PGF TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Perpetual Equity Investment Company (PIC)

[www.perpetualequity.com.au](http://www.perpetualequity.com.au)

- Perpetual Equity Investment Company listed on 18 December 2014 and is managed by Perpetual. Perpetual currently has ~\$26.6 billion of funds under management.
- PIC follows a bottom-up investment approach, focusing on mid-caps with a concentrated exposure of 20–40 securities. Additionally, a global allocation is included, up to 25% of the portfolio. Currently PIC has 7.8% exposure allocated to international securities. At 30-Sept, PIC held 21.0% of the portfolio in cash.
- The total shareholder return for the year ending 30 Sept 2019 was -3.0% with pre-tax net asset backing increasing 1.6%. The active return (TSR) was -15.6%.

**Fig.96: PIC overview**

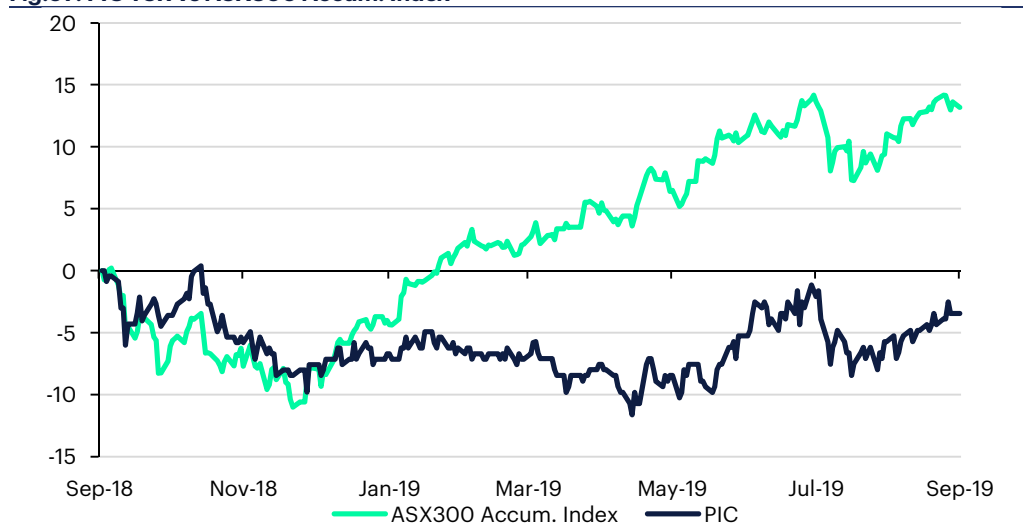
PIC Snapshot			Top Holdings		%
Price (30 September 2019)	\$1.06		COMMONWEALTH BANK OF AUSTRAL		7.1%
Share price range (12 months)	\$0.96- \$1.14		SUNCORP GROUP LTD		4.8%
Shares on issue (Mn)	345.7		NATIONAL AUSTRALIA BANK LTD		4.3%
Market capitalisation (\$Mn)	\$366		CROWN RESORTS LTD		4.1%
Pre-tax asset backing*	\$1.12		AMCOR PLC-CDI		3.8%
Post-tax asset backing*	\$1.13		<b>GLOBAL TOP HOLDINGS</b>		
Premium/(Discount) to pre-tax NTA	-5.6%		SIEMENS AG		1.5%
Premium/(Discount) to post-tax NTA	-6.2%		FLUTTER ENTERTAINMENT		1.2%
Dividend yield	6.0%		AUSNUTRIA DAIRY CORP		0.9%
Dividend per share (cents)	6.4				
Franking	100%				
Management expense ratio	1.00%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PIC	-3.0%	8.1%	na	NTA growth	1.6%	6.8%	na
Active return	-15.6%	-3.7%	na	Active return	-10.9%	-5.0%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.97: PIC TSR vs ASX300 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Pengana International Equities (PIA)

[www.pengana.com](http://www.pengana.com)

- PIA is managed by Pengana Capital (PCG), a listed fund manager with ~\$3.2bn of funds under management.
- PIA's objective is to deliver long term consistent shareholder returns that consistently pay dividends whilst reducing volatility and the risk of losing capital.
- Post the investment mandate change in 2017, the underlying PIA portfolio now replicates the strategy and process of Pengana's International Equity Fund (PIEF). As of Sept-19, top regional exposure including the USA (45.5%) and Europe ex-UK (27.7%). Key sector exposures include Financials (19.9%), Comm. Services (15.2%), and Healthcare (13.7%).
- The total shareholder return for the year ending 30 Sept 2019 was -1.7% with pre-tax net asset backing increasing 7.9%. The active return (TSR) was -11.5%.

**Fig.98: PIA overview**

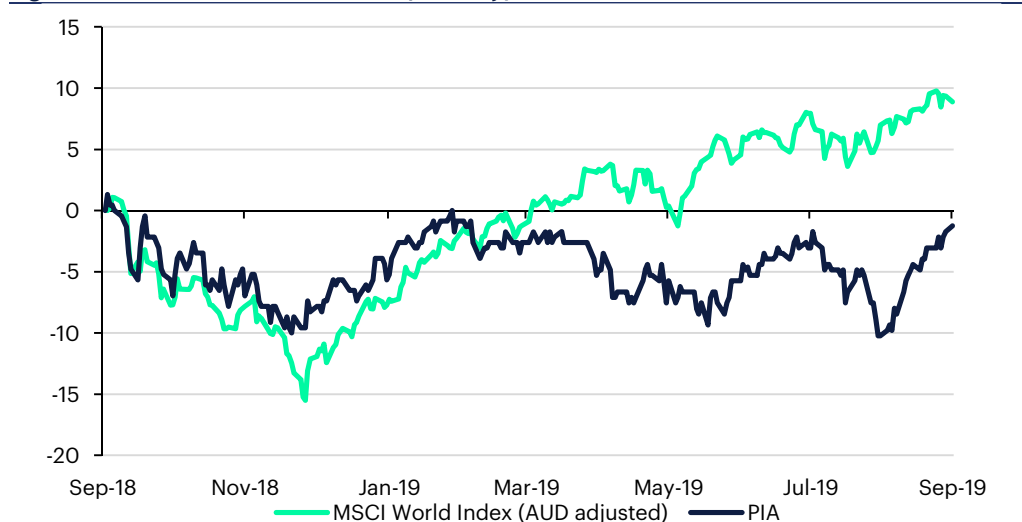
PIA Snapshot			Top Holdings		%
Price (30 September 2019)	\$1.10		AON		na
Share price range (12 months)	\$0.99- \$1.16		ASML HOLDINGS		
Shares on issue (Mn)	254.0		BHARTI INFRATEL		
Market capitalisation (\$Mn)	\$279		CME GROUP		
Pre-tax asset backing*	\$1.26		CHARTER COMMUNICATIONS		
Post-tax asset backing*	\$1.23		CIGNA CORP		
Premium/(Discount) to pre-tax NTA	-12.9%		DEUTSCHE BOERSE		
Premium/(Discount) to post-tax NTA	-10.6%		MEDTRONIC		
Dividend yield	3.2%		MICROSOFT		
Dividend per share (cents)	3.5		MOWI ASA		
Franking	100%				
Management expense ratio	1.50%				

*\*\*listed in alphabetical order\*\**

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PIA	-1.7%	-3.0%	5.7%	NTA growth	7.9%	-0.1%	5.0%
Active return	-11.5%	-18.6%	-7.8%	Active return	-1.9%	-15.7%	-8.5%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.99: PIA TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu



## Platinum Capital (PMC)

[www.platinum.com.au](http://www.platinum.com.au)

- Platinum Capital listed on the ASX in 1994 and is managed by Platinum Asset Management.
- Its strategy is to invest in international equities, predominantly from Europe and Asia. The portfolio is currently overweight Asia (35.0%) with other key regions including US (23.0%) and Europe (17.0%).
- Platinum is an active manager and also derives revenue from trading activities.
- The total shareholder return for the year ending 30 Sept 2019 was -11.9% with pre-tax net asset backing increasing 0.3%. The active return (TSR) was -21.7%.

**Fig.100: PMC overview**

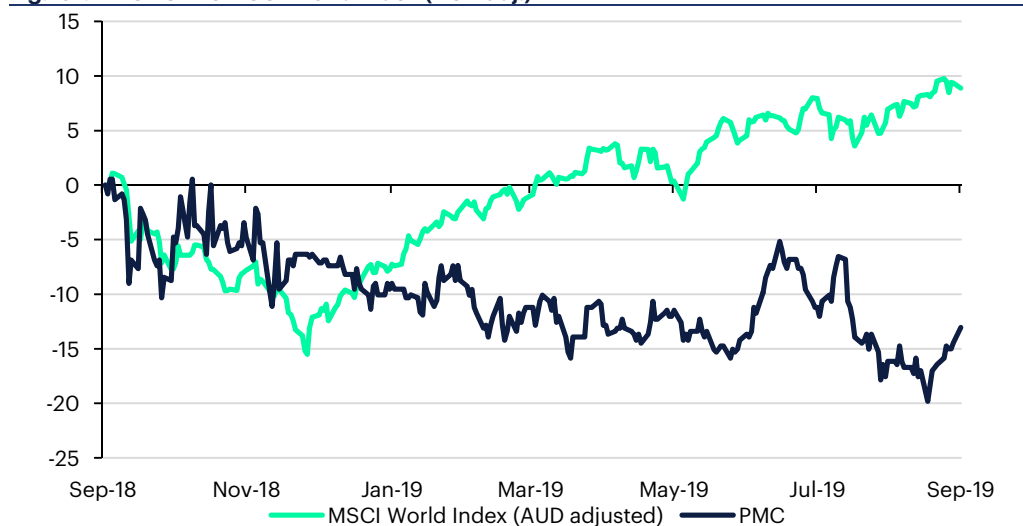
PMC Snapshot				Top Holdings			
Price (30 September 2019)	\$1.55			SAMSUNG ELECTRONICS		3.9%	
Share price range (12 months)	\$1.42- \$1.88			PING AN INSURANCE GROUP		3.9%	
Shares on issue (Mn)	289.6			GLENCORE PLC		2.8%	
Market capitalisation (\$Mn)	\$447			FACEBOOK INC		2.8%	
Pre-tax asset backing*	\$1.57			ALPHABET INC		2.7%	
Post-tax asset backing*	\$1.52			ZTO EXPRESS INC		2.5%	
Premium/(Discount) to pre-tax NTA	-1.6%			BHARTI AIRTEL LTD		2.4%	
Premium/(Discount) to post-tax NTA	1.7%			TECHNIP FMC		2.4%	
Dividend yield	6.5%			PICC PROP & CASUALTY		2.3%	
Dividend per share (cents)	10.0			INTEL CORP		2.2%	
Franking	100%						
Management expense ratio	1.10%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PMC	-11.9%	6.9%	2.4%	NTA growth	0.3%	8.0%	4.6%
Active return	-21.7%	-8.7%	-11.1%	Active return	-9.5%	-7.6%	-8.9%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.101: PMC TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## Plato Income Maximiser (PL8)

[www.plato.com.au/lic-overview/](http://www.plato.com.au/lic-overview/)

- PL8 is a recently incorporated LIC raising ~\$320m in May 2017. Plato is a boutique fund manager specialising in Australian and global equities with ~\$5.3bn of FUM.
- The fund is specifically managed for investors who can utilise franking credits, such as zero tax and low tax paying investors including pension phase superannuation, SMSFs and charities and will seek to pay out monthly fully franked dividends.
- The PL8 strategy seeks to maximise the amount of dividends it receives by rotating the portfolio depending on upcoming ex-dividend dates. PL8 announced its first fully franked dividend five months post listing.
- The total shareholder for the year ending 30 Sept 2019 was 23.2% with pre-tax net asset backing increasing 9.3%. The active return (TSR) was 10.7%.

**Fig.102: PL8 overview**

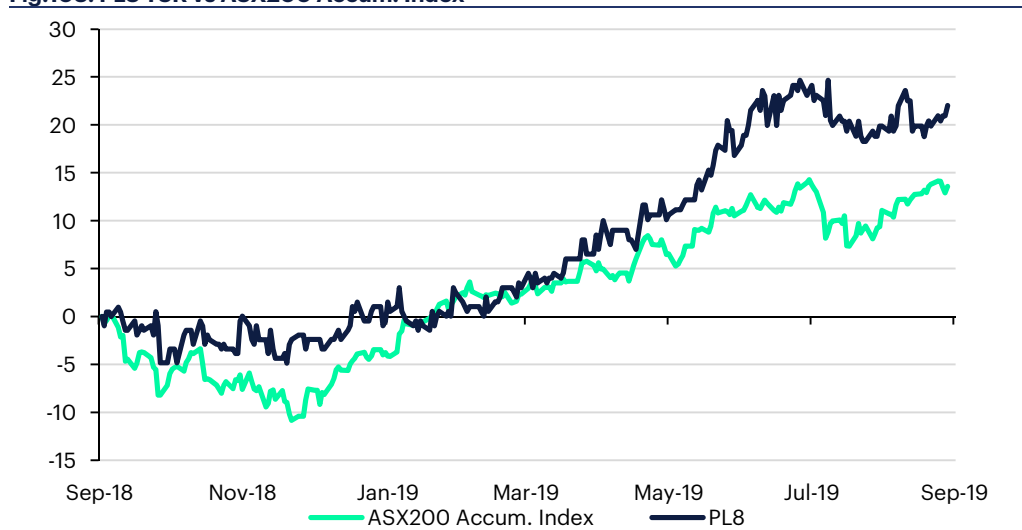
PL8 Snapshot				Top Holdings			
Price (30 September 2019)	\$1.14			ARISTOCRAT LEISURE LTD		na	
Share price range (12 months)	\$0.91- \$1.2			AUST AND NZ BANKING GROUP			
Shares on issue (Mn)	428.4			BHP GROUP LTD			
Market capitalisation (\$Mn)	\$488			COMMONWEALTH BANK OF AUSTRAL			
Pre-tax asset backing*	\$1.10			CSL LTD			
Post-tax asset backing*	\$1.11			MACQUARIE GROUP LTD			
Premium/(Discount) to pre-tax NTA	3.4%			NATIONAL AUSTRALIA BANK LTD			
Premium/(Discount) to post-tax NTA	3.0%			WESFARMERS LTD			
Dividend yield	7.9%			WESTPAC BANKING CORP			
Dividend per share (cents)	9.0			WOOLWORTHS GROUP LTD			
Franking	100%						
Management expense ratio	0.80%			**Top yielding securities**			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PL8	23.2%	na	na	NTA growth	9.3%	na	na
Active return	10.7%	na	na	Active return	-3.2%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.103: PL8 TSR vs ASX200 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## QV Equities (QVE)

[www.qvequities.com](http://www.qvequities.com)

- QV Equities Limited is a listed investment company, managed by Investors Mutual Limited (IML). It first listed on the ASX in August 2014.
- Its investment objective is to achieve long term value through capital growth and income by investing in a diversified portfolio of ASX listed entities outside the S&P/ASX 20 Index.
- As of QVE's most recent portfolio update, the company was holding 18.0% cash.
- The total shareholder for the year ending 30 Sept 2019 was -6.0% with pre-tax net asset backing decreasing 1.2%. The active return (TSR) was -17.0%

**Fig.104: QVE overview**

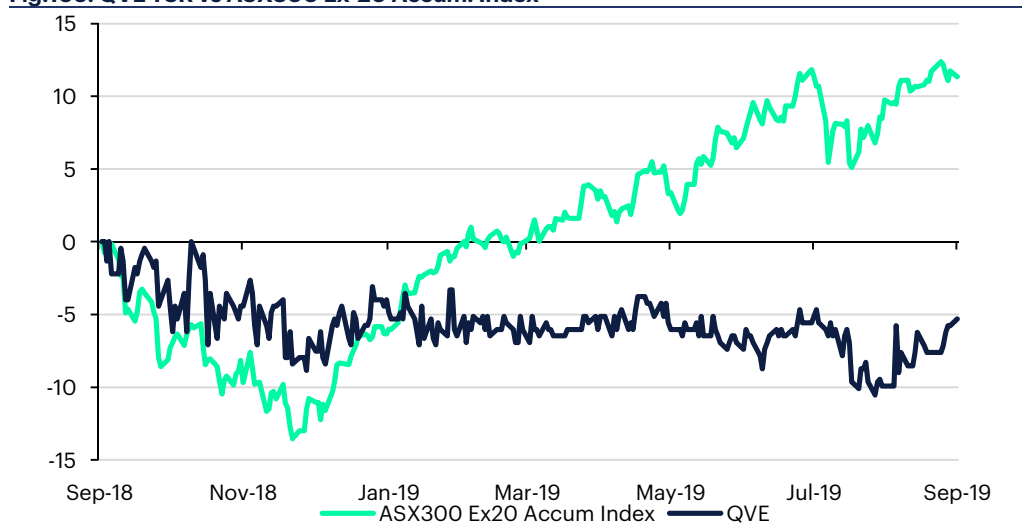
QVE Snapshot				Top Holdings			
Price (30 September 2019)	\$1.03			AMCOR PLC-CDI		4.6%	
Share price range (12 months)	\$0.96- \$1.15			AURIZON HOLDINGS LTD		4.5%	
Shares on issue (Mn)	275.7			CROWN RESORTS LTD		4.4%	
Market capitalisation (\$Mn)	\$283			SONIC HEALTHCARE LTD		4.0%	
Pre-tax asset backing*	\$1.13			CALTEX AUSTRALIA LTD		3.8%	
Post-tax asset backing*	\$1.11			STEADFAST GROUP LTD		3.5%	
Premium/(Discount) to pre-tax NTA	-9.3%			TABCORP HOLDINGS LTD		3.4%	
Premium/(Discount) to post-tax NTA	-7.7%			GWA GROUP LTD		3.0%	
Dividend yield	7.3%			BANK OF QUEENSLAND LTD		3.0%	
Dividend per share (cents)	7.5			ORICA LTD		2.9%	
Franking	100%						
Management expense ratio	0.95%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
QVE	-6.0%	-1.9%	4.7%	NTA growth	-1.2%	2.7%	6.1%
Active return	-17.0%	-13.7%	-8.2%	Active return	-12.2%	-9.2%	-6.8%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.105: QVE TSR vs ASX300 Ex-20 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Regal Investment Fund (RF1)

[www.regalfm.com/site/content/](http://www.regalfm.com/site/content/)

- The manager, established in 2004, is a specialist alternative investment manager managing over \$2.3bn, with a primary focus on long short investment strategies. RF1 was listed in Jun-19, following a \$282m raise.
- The RF1 strategy is newly incorporated and is constructed by the Manager through the selection and allocation of funds to a number of existing Regal Funds (initially five).
- Regal Funds Management has a long track record of performance with the annualised return from the initial five funds of: Market Neutral (15%), Small Companies (35%), Emerging Companies (18%), Global Alpha (21%), and Long Short Equity (16%).
- RF1 commenced a buy-back in Sept-19 to help reduce its discount to NTA.
- The total shareholder return since inception (Jun-19) is 7.2%, with pre-tax net asset backing increasing 13.6%. The active return (TSR) was 9.8%.

**Fig.106: RF1 overview**

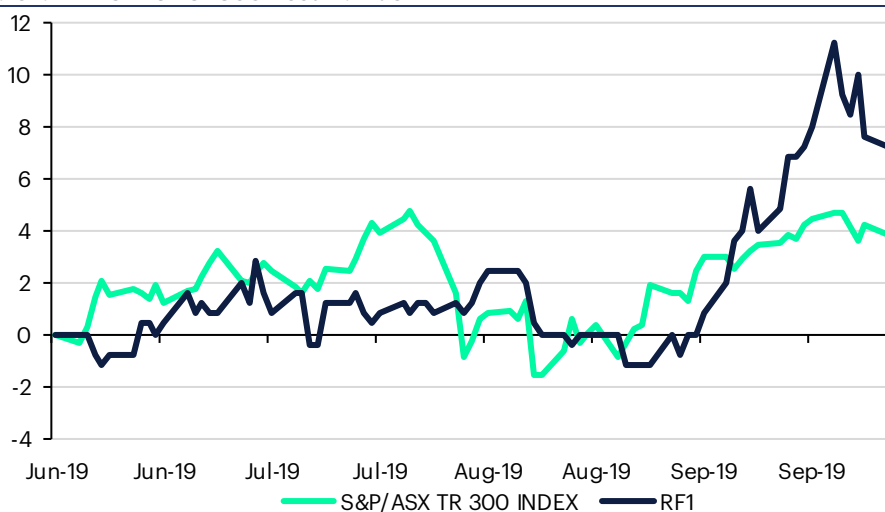
RF1 Snapshot		Top Holdings	
Price (30 September 2019)	\$2.68	<b>EXPOSURE BY STRATEGY</b>	<b>%</b>
Share price range (12 months)	\$2.45- \$2.78	MARKET NEUTRAL	51.0%
Shares on issue (Mn)	112.7	SMALL COMPANIES	17.0%
Market capitalisation (\$Mn)	\$302	EMERGING MARKETS	14.0%
Pre-tax asset backing*	\$2.84	GLOBAL ALPHA	13.0%
Post-tax asset backing*	-	LONG SHORT	10.0%
Premium/(Discount) to pre-tax NTA	-5.6%		
Premium/(Discount) to post-tax NTA	-		
Dividend yield	0.0%		
Dividend per share (cents)	0.0		
Franking	-		
Management expense ratio	1.50%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
RF1	7.2%	na	na	NTA growth	13.6%	na	na
Active return	3.4%	na	na	Active return	9.8%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures since inception (Jun-19). Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.107: RF1 TSR vs ASX300 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Ryder Capital (RYD)

[www.rydercapital.com.au/](http://www.rydercapital.com.au/)

- The manager, established in 2008, is an active, value manager that follows a fundamental bottom-up investment process. RYD provides exposure to a concentrated portfolio of listed and unlisted micro and small cap securities.
- RYD's investment process utilises seven key components (as per its prospectus) which are constantly being reviewed and refined. The seven key components are: 1) Discount to intrinsic value; 2) Quality of earnings; 3) Balance sheet strength; 4) Quality of business; 5) Quality of management; 6) Clear and observable business plan; and 7) Identifiable value catalyst.
- The Company may hold up to 50% of the portfolio in cash at any given time. Up to 20% of the portfolio may be invested in unlisted securities, on the condition that these securities are proposed to be listed within 12 months.
- The total shareholder for the year ending 30 Sept 2019 was 23.0% with pre-tax net asset backing increasing 10.0%. The active return (TSR) was 11.0%

**Fig.108: RYD overview**

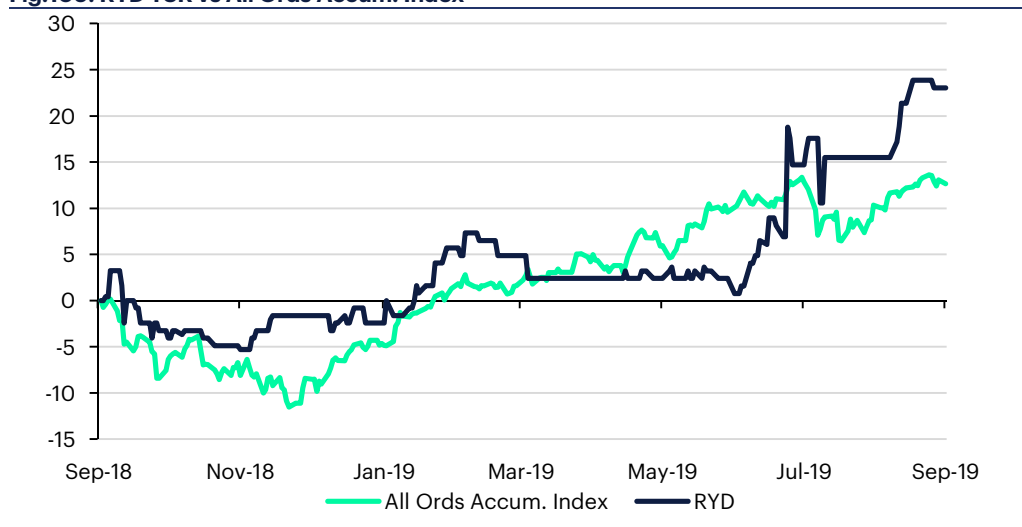
RYD Snapshot		Top Holdings	%
Price (30 September 2019)	\$1.47		na
Share price range (12 months)	\$1.15- \$1.5		
Shares on issue (Mn)	59.2		
Market capitalisation (\$Mn)	\$87		
Pre-tax asset backing*	\$1.63		
Post-tax asset backing*	\$1.59		
Premium/(Discount) to pre-tax NTA	-10.1%		
Premium/(Discount) to post-tax NTA	-7.7%		
Dividend yield	4.1%		
Dividend per share (cents)	6.0		
Franking	100%		
Management expense ratio	1.25%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
RYD	23.0%	15.0%	na	NTA growth	10.0%	na	na
Active return	11.0%	3.2%	na	Active return	-2.1%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.109: RYD TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Spheria Emerging Companies (SEC)

[www.spheria.com.au](http://www.spheria.com.au)

- Spheria is managed by Spheria Asset Management; a fundamental bottom up investment manager specialising in small and microcap companies. SEC is recently incorporated LIC following a ~\$132m raise in November 2017.
- SEC has a dual investment objective to outperform the benchmark over each full investment cycle (three to five years), and provide capital growth and income (over the investment cycle).
- A significant portion of SEC's portfolio (38.7%) is investment in companies with a market capitalisation of \$1bn+.
- The total shareholder for the year ending 30 Sept 2019 was -0.1% with pre-tax net asset backing decreasing by 2.1%. The active return (TSR) was -4.0%.

**Fig.110: SEC overview**

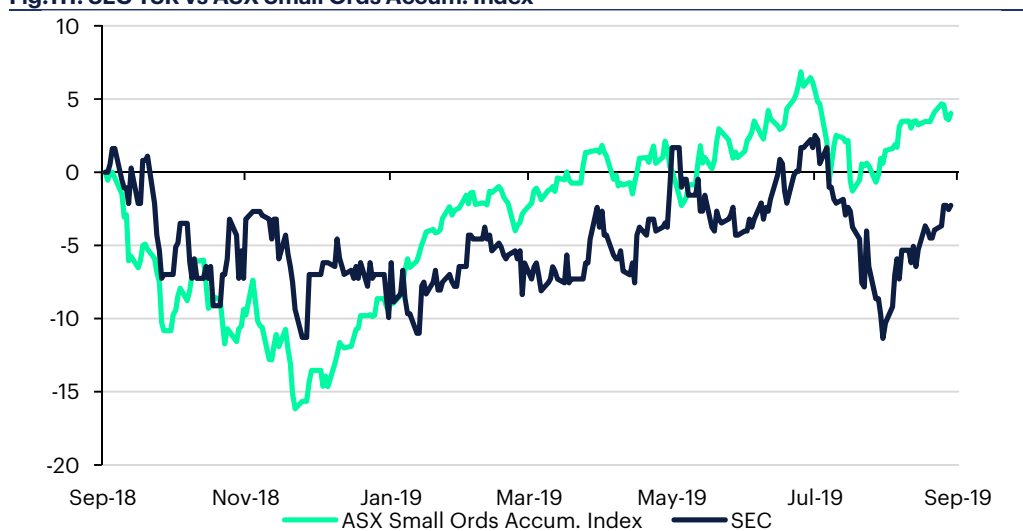
SEC Snapshot		Top Holdings	
Price (30 September 2019)	\$1.77	HT&E LTD	4.7%
Share price range (12 months)	\$1.61- \$1.94	BLACKMORES LTD	4.6%
Shares on issue (Mn)	66.3	GBST HOLDINGS LTD	4.5%
Market capitalisation (\$Mn)	\$117	FLETCHER BUILDING LTD	4.4%
Pre-tax asset backing*	\$2.01	BEGA CHEESE LTD	4.4%
Post-tax asset backing*	\$2.07		
Premium/(Discount) to pre-tax NTA	-11.7%		
Premium/(Discount) to post-tax NTA	-14.3%		
Dividend yield	3.4%		
Dividend per share (cents)	6.0		
Franking	100%		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
SEC	-0.1%	na	na	NTA growth	-2.1%	na	na
Active return	-4.0%	na	na	Active return	-6.1%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.111: SEC TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Sandon Capital Investments (SNC)

[www.sandoncapital.com.au](http://www.sandoncapital.com.au)

- Sandon Capital is an activist investment firm established in December 2008. Activism seeks to unlock value in listed companies through a proactive approach to corporate governance. Activism investing is independent of the company board but works closely with substantial shareholders.
- SNC seeks to provide investors capital growth over the medium to long term as well as the regular payment of semi-annual fully franked dividends.
- SNC recently proposed a merger with Monash Absolute (MA1).
- The total shareholder return for the year ending 30 Sept 2019 was -7.0% with pre-tax net asset backing decreasing 1.4%. The active return (TSR) was -19.1%.

**Fig.112: SNC overview**

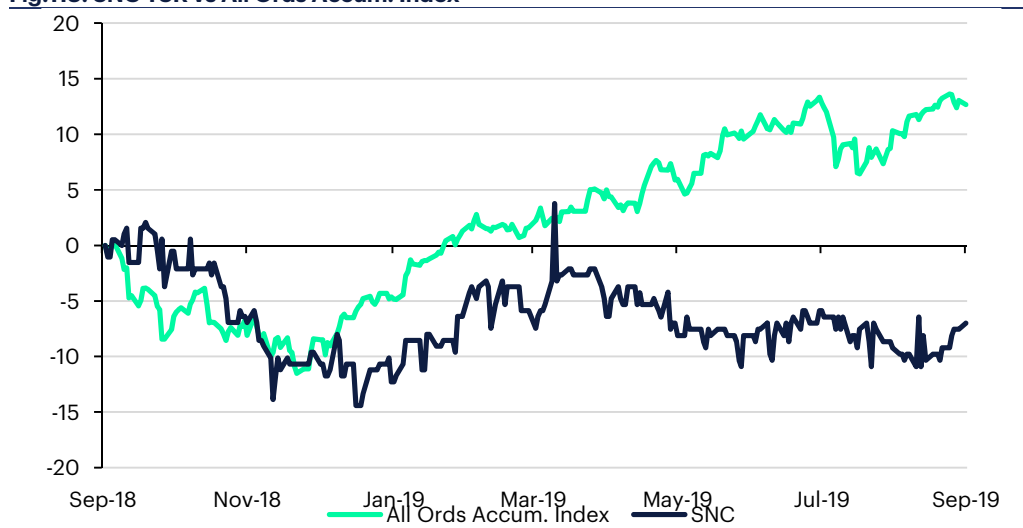
SNC Snapshot				Top Holdings			
Price (30 September 2019)	\$0.84			LISTED AUSTRALIAN EQUITIES	71.0%		
Share price range (12 months)	\$0.8- \$0.98			LISTED INTERNATIONAL EQUITIES	13.0%		
Shares on issue (Mn)	106.4			UNLISTED INVESTMENTS	9.0%		
Market capitalisation (\$Mn)	\$89			CASH	6.0%		
Pre-tax asset backing*	\$0.97						
Post-tax asset backing*	\$0.95						
Premium/(Discount) to pre-tax NTA	-13.5%						
Premium/(Discount) to post-tax NTA	-11.9%						
Dividend yield	8.4%						
Dividend per share (cents)	7.0						
Franking	100%						
Management expense ratio	1.25%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
SNC	-7.0%	4.5%	3.5%	NTA growth	-1.4%	5.2%	5.3%
Active return	-19.1%	-7.2%	-6.2%	Active return	-13.5%	-6.6%	-4.4%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.113: SNC TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Tribeca Global Natural Resources (TGF)

[www.tribecaip.com/global-natural-resources](http://www.tribecaip.com/global-natural-resources)

- The manager, Tribeca Investment Partners, is a specialist small and mid-cap equities investment manager. TGF listed in Oct-18 following a \$158m raise.
- TGF seeks to actively deliver superior risk-adjusted returns to investors through a combination of long and short, credit and commodity positions in the highly volatile natural resources sector. TGF invests across the end-to-end value chain within the resources sector. The manager employs a high conviction, bottom-up research approach coupled with specialist commodities knowledge to take advantage of valuation mispricing and relative value of the natural resources Market. TGF seeks to maintain detailed coverage of ~300 companies across the eight natural resources industry segments.
- The total shareholder return since inception (Oct-18) is -23.4%, with pre-tax net asset backing decreasing 8.4%. The active return (TSR) is -19.8%.

**Fig.114: TGF overview**

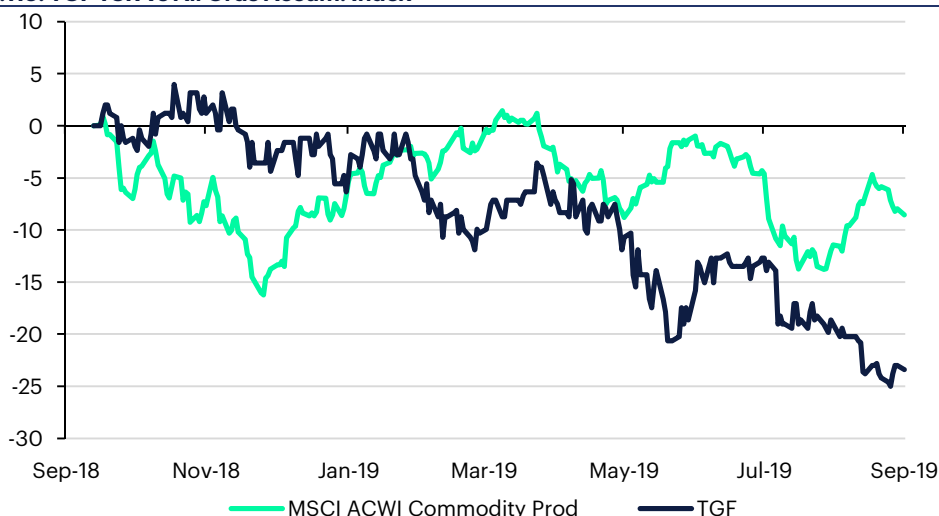
TGF Snapshot		Top Holdings		%
Price (30 September 2019)	\$1.93	WORLEYPARSONS		na
Share price range (12 months)	\$1.82- \$2.63	TECK RESOURCES		
Shares on issue (Mn)	63.0	OIL SEARCH LTD		
Market capitalisation (\$Mn)	\$122	A. M. CASTLE & C		
Pre-tax asset backing*	\$2.29	FREEPORT-MCMORAN		
Post-tax asset backing*	\$2.33	OZ MINERALS LTD		
Premium/(Discount) to pre-tax NTA	-15.7%	ILUKA RESOURCES		
Premium/(Discount) to post-tax NTA	-17.3%	LUNDIN MINING CORP		
Dividend yield	0.0%	DHT HOLDINGS INC		
Dividend per share (cents)	0.0	EURONAV NV		
Franking	100%			
Management expense ratio	1.50%			

Total Shareholder Return	1 Year*	3 Year	5 Year	NTA Performance	1 Year*	3 Year	5 Year
TGF	-23.4%	na	na	NTA growth	-8.4%	na	na
Active return	-19.8%	na	na	Active return	-4.7%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures since inception (Oct-18). Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.115: TGF TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu



## Templeton Global Growth Fund (TGG)

[www.tggf.com.au](http://www.tggf.com.au)

- The Templeton Global Growth Fund was listed on the ASX in 1987 by Franklin Templeton Investment Group, an American investment group with more than 50 years' experience.
- Templeton's investment approach is to seek out fundamentally undervalued securities with a focus on long-term growth.
- Its portfolio gives Australian investors access to a diversified portfolio of international securities.
- TGG is overweight European exposure (44.0%) whilst underweight North America (29.0%) when compared MSCI All Country World Index. Key underlying portfolio holdings included Financials, Healthcare, and Communication Services.
- The total shareholder return for the year ending 30 Sept 2019 was -8.8% with pre-tax net asset backing decreasing 2.4%. The active return (TSR) was -18.5%.

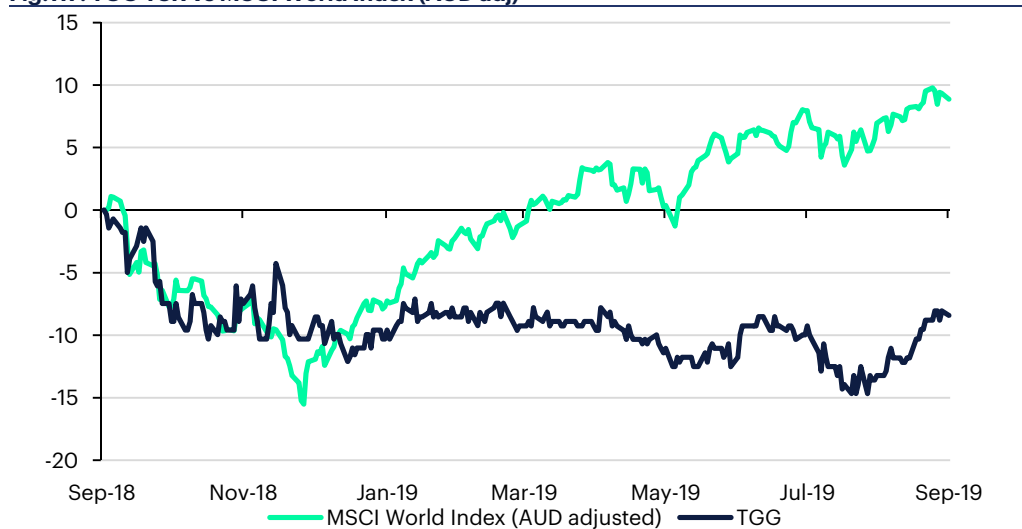
**Fig.116: TGG overview**

TGG Snapshot				Top Holdings				%
Price (30 September 2019)			\$1.22	VODAFONE GROUP				na
Share price range (12 months)			\$1.16- \$1.36	WELLS FARGO & CO				
Shares on issue (Mn)			217.9	BP PLC				
Market capitalisation (\$Mn)			\$265	ROYAL DUTCH SHELL				
Pre-tax asset backing*			\$1.43	SANOFI				
Post-tax asset backing*			\$1.40	CITIGROUP INC				
Premium/(Discount) to pre-tax NTA			-14.8%	STANDARD CHARTERED				
Premium/(Discount) to post-tax NTA			-13.3%	BHP PARABIS SA				
Dividend yield			5.8%	TAKEDA PHARMACEUTICAL				
Dividend per share (cents)			7.0	SINGAPORE TELECOM				
Franking			100%					
Management expense ratio			1.00%					

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
TGG	-8.8%	6.8%	2.1%	NTA growth	-2.4%	7.5%	4.8%
Active return	-18.5%	-8.8%	-11.4%	Active return	-12.2%	-8.1%	-8.7%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.117: TGG TSR vs MSCI World Index (AUD adj)**



Source: Bloomberg, EL&C Baillieu

## Thorney Opportunities (TOP)

[www.thorneyopportunities.com.au](http://www.thorneyopportunities.com.au)

- Thorney Opportunities (TOP) evolved from Thorney Investment Group, a private investment company via a backdoor listing with cashbox Wentworth Holdings.
- TOP invests in a number of asset classes including securities (listed and unlisted) derivatives, unit trusts, joint ventures, debt instruments and cash.
- The total shareholder return for the year ending 30 Sept 2019 was -3.7% with pre-tax net asset backing increasing 3.9%. The active return (TSR) was -15.8%.

**Fig.118: TOP overview**

TOP Snapshot		Top Holdings	%
Price (30 September 2019)	\$0.68		na
Share price range (12 months)	\$0.6- \$0.72		
Shares on issue (Mn)	203.6		
Market capitalisation (\$Mn)	\$138		
Pre-tax asset backing*	\$0.85		
Post-tax asset backing*	\$0.79		
Premium/(Discount) to pre-tax NTA	-20.4%		
Premium/(Discount) to post-tax NTA	-14.2%		
Dividend yield	2.6%		
Dividend per share (cents)	1.8		
Franking	100%		
Management expense ratio	0.75%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
TOP	-3.7%	2.7%	11.5%	NTA growth	3.9%	6.2%	14.1%
Active return	-15.8%	-9.0%	1.8%	Active return	-8.1%	-5.5%	4.4%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.119: TOP TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## URB Investments (URB)

<http://www.urbinvest.com.au>

- Managed by Contact Asset Management, URB Investments (URB) is a newly created LIC, listing in April 2017.
- URB seeks to capture long-term value through a combination of capital and income growth by investing in a diversified portfolio of equity assets and direct property assets with exposure to urban renewal and regeneration.
- URB recently announced it had entered into a Scheme Implementation Deed with 360 Capital (TOT) under which it is proposed TOT will acquire 100% of the issued capital of URB.
- The total shareholder return for the year ending 30 Sept 2019 was 9.8% with pre-tax net asset backing increasing 14.4%. The active return (TSR) was -2.3%.

**Fig.120: URB overview**

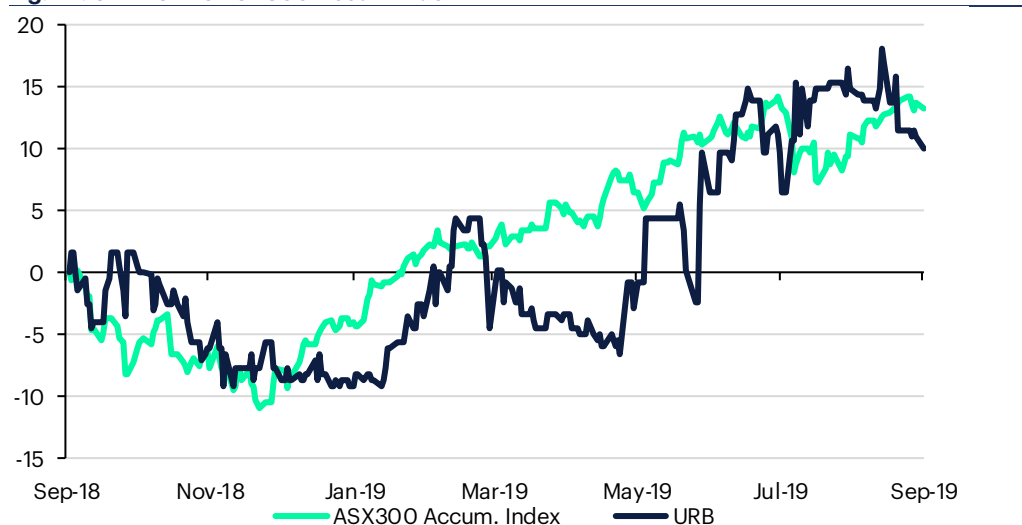
URB Snapshot		Top Holdings	
Price (30 September 2019)	\$1.03	PENRITH PROPERTY	8.7%
Share price range (12 months)	\$0.86- \$1.11	TRANSURBAN GROUP	6.3%
Shares on issue (Mn)	73.4	LENLEASE GROUP	6.0%
Market capitalisation (\$Mn)	\$76	SYDNEY AIRPORT	6.0%
Pre-tax asset backing*	\$1.19	HARVEY NORMAN HOLDINGS LTD	4.1%
Post-tax asset backing*	\$1.18	HOME HQ ARTARMON	3.3%
Premium/(Discount) to pre-tax NTA	-13.4%	WOOLWORTHS GROUP LTD	3.1%
Premium/(Discount) to post-tax NTA	-12.7%	CIMIC GROUP LTD	3.1%
Dividend yield	5.6%	RAMSAY HEALTH CARE LTD	2.7%
Dividend per share (cents)	5.8	360 CAPITAL TOTAL RETURN FUN	2.5%
Franking	100%		
Management expense ratio	0.50%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
URB	9.8%	na	na	NTA growth	14.4%	na	na
Active return	-2.3%	na	na	Active return	2.4%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.121: URB TSR vs ASX300 Accum Index**



Source: Bloomberg, EL&C Baillieu

## VGI Partners Global Investments (VG1)

[www.vgipartners.com](http://www.vgipartners.com)

- VG1 is managed by VGI Partners; a high conviction global equity manager, managing over \$2.6bn of FUM (as at 30 Sept 2019). VG1 is recently incorporated post a ~\$550m raise in December 2017.
- VG1 holds a concentrated portfolio of global securities which the manager extensively analyses from a fundamental bottom up perspective. VG1 can also opportunistically short sell low quality businesses that are considered to be structurally challenged, poorly managed or materially overvalued.
- Typically, VG1's top five positions will constitute 40%-50% of the portfolio's NAV (currently 33%). Historically, net equity exposure has been >60% (currently 52%).
- The total shareholder return for the year ending 30 Sept 2019 was -4.9% with pre-tax net asset backing increasing 7.6%. The active return (TSR) was -14.6%.

**Fig.122: VG1 overview**

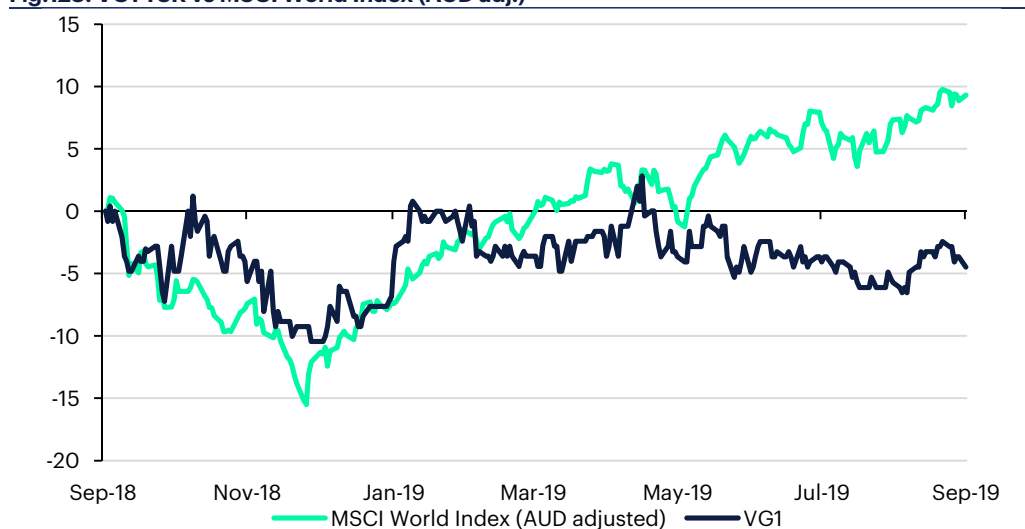
VG1 Snapshot		Top Holdings	
Price (30 September 2019)	\$2.33	CME GROUP INC	11.0%
Share price range (12 months)	\$2.18- \$2.56	AMAZON.COM INC	7.0%
Shares on issue (Mn)	406.9	COLGATE-PALMOLIVE CO	7.0%
Market capitalisation (\$Mn)	\$948	MASTERCARD INC - A	7.0%
Pre-tax asset backing*	\$2.44	MEDIBANK PRIVATE LTD	6.0%
Post-tax asset backing*	\$2.34		
Premium/(Discount) to pre-tax NTA	-4.5%		
Premium/(Discount) to post-tax NTA	-0.4%		
Dividend yield	0.0%		
Dividend per share (cents)	0.0		
Franking	100%		
Management expense ratio	1.50%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
VG1	-4.9%	na	na	NTA growth	7.6%	na	na
Active return	-14.6%	na	na	Active return	-2.2%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.123: VG1 TSR vs MSCI World Index (AUD adj.)**



Source: Bloomberg, EL&C Baillieu

## WAM Active (WAA)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- Incorporated in 2008, WAM Active is managed by Wilson Asset Management International Pty Ltd.
- WAA seeks to provide positive returns in all Market conditions and aims to achieve this through exposure to an active trading style portfolio.
- WAA will not incorporate a single investment strategy; rather it aims to utilise short term catalysts such as corporate transactions and takeovers, IPO's, placements and arbitrage opportunities such as LIC discount arbitrage.
- The total shareholder return for the year ending 30 Sept 2019 was 2.4% with pre-tax net asset backing increasing 3.5%. The active return (TSR) was -9.7%.

**Fig.124: WAA overview**

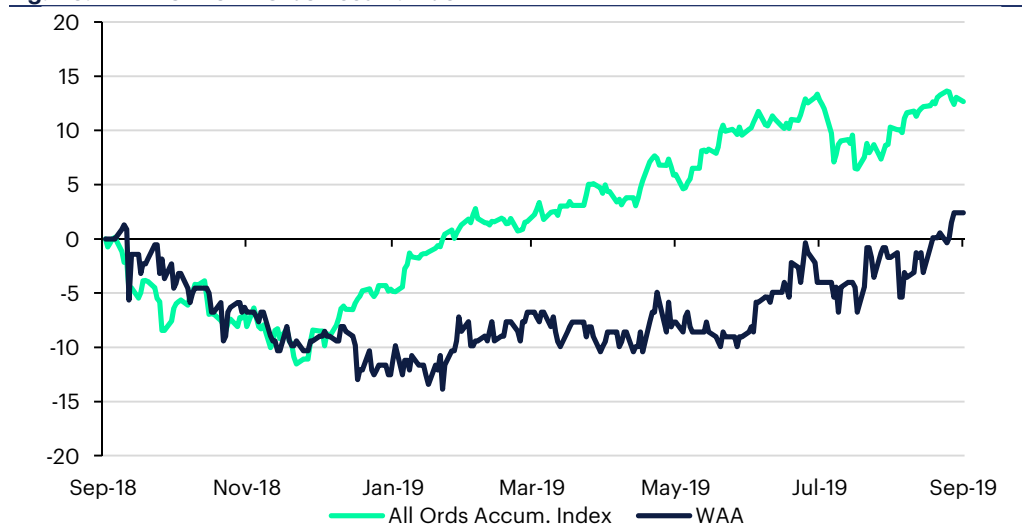
WAA Snapshot				Top Holdings			
Price (30 September 2019)	\$1.12			ALTUM LTD	IPH LTD		
Share price range (12 months)	\$0.95- \$1.13			AFTERPAY TOUCH G	KOGAN.COM LTD		
Shares on issue (Mn)	46.4			AUSDRILL LTD	MEGAPORT LTD		
Market capitalisation (\$Mn)	\$52			BWX LTD	ORICA LTD		
Pre-tax asset backing*	\$1.08			CARSALES.COM LTD	PENGANA INTERNAT		
Post-tax asset backing*	\$1.08			COLLINS FOODS LT	REA GROUP LTD		
Premium/(Discount) to pre-tax NTA	3.7%			DOMINO'S PIZZA E	STEADFAST GROUP		
Premium/(Discount) to post-tax NTA	3.7%			ECLIPX GROUP LTD	SUPER RETAIL GRO		
Dividend yield	5.2%			EML PAYMENTS LTD	SEVEN GROUP HOLD		
Dividend per share (cents)	5.8			EQT HOLDINGS LTD	TEMPLETON GLOBAL		
Franking	100%			<i>**listed in alphabetical order**</i>			
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WAA	2.4%	3.3%	1.1%	NTA growth	3.5%	5.7%	7.3%
Active return	-9.7%	-8.5%	-8.6%	Active return	-8.6%	-6.1%	-2.4%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.125: WAA TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## WAM Capital (WAM)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- WAM Capital concentrates primarily on small to medium industrial companies with an objective to deliver a rising stream of fully franked dividends, to provide capital growth and preserve capital. WAM utilises a research driven investment strategy, focusing on fundamental analysis as well as a Market driven approach, seeking short-term mispricing opportunities.
- WAM also provides exposure to relative value arbitrage and Market mispricing opportunities. WAM is managed by Wilson Asset Management (International) Pty Ltd.
- The total shareholder return for the year ending 30 Sept 2019 was -1.4% with pre-tax net asset backing increasing 5.1%. The active return (TSR) was -13.5%.

**Fig.126: WAM overview**

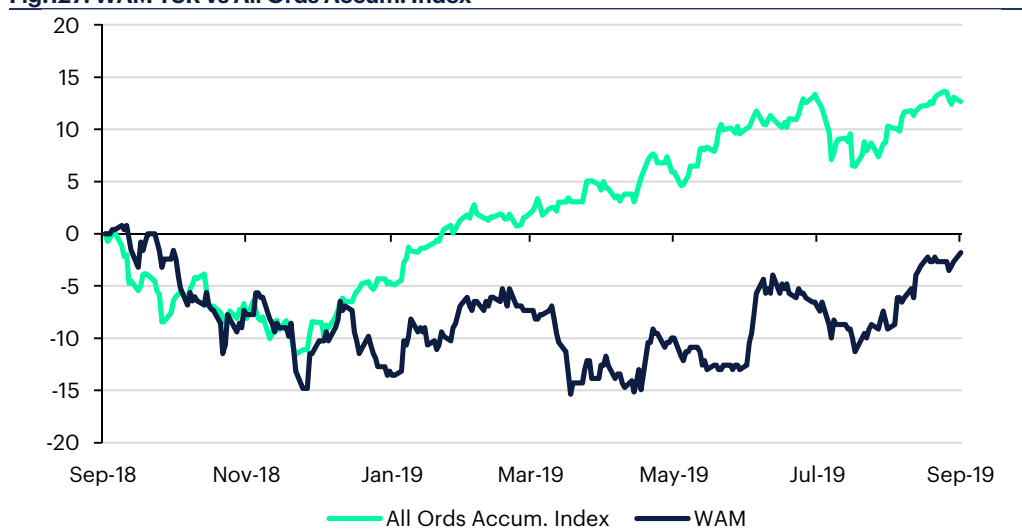
WAM Snapshot				Top Holdings			
Price (30 September 2019)	\$2.28			ALTUM LTD	IPH LTD		
Share price range (12 months)	\$1.92- \$2.46			AMA GROUP LTD	MYER HOLDINGS		
Shares on issue (Mn)	717.6			AP EAGERS LTD	ORICA LTD		
Market capitalisation (\$Mn)	\$1,636			AFTERPAY TOUCH G	PENGANA INTERNAT		
Pre-tax asset backing*	\$2.00			AUSTAL LTD	REA GROUP LTD		
Post-tax asset backing*	\$1.96			BAPCOR LTD	STEADFAST GROUP		
Premium/(Discount) to pre-tax NTA	14.2%			BRICKWORKS LTD	SMARTGROUP CORP		
Premium/(Discount) to post-tax NTA	16.6%			CARSALES.COM LTD	SERVICE STREAM L		
Dividend yield	6.8%			COLLINS FOODS LT	TEMPLETON GLOBAL		
Dividend per share (cents)	15.5			ECLIPX GROUP LTD	VOCUS GROUP LTD		
Franking	100%			**listed in alphabetical order**			
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WAM	-1.4%	5.7%	9.6%	NTA growth	5.1%	7.9%	10.6%
Active return	-13.5%	-6.0%	-0.1%	Active return	-7.0%	-3.8%	0.9%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.127: WAM TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## WAM Research (WAX)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- WAM Research (WAX) aims to invest in undervalued small and medium industrial growth companies listed on the ASX. WAX is also managed by Wilson Asset Management (International) Pty Ltd.
- The investment objective is to provide a growing stream of fully franked dividends and to achieve a high real rate of return, comprising both income and capital growth within risk parameters acceptable to the Directors, utilising a fundamental research investment strategy.
- The total shareholder return for the year ending 30 Sept 2019 was -6.2% with pre-tax net asset backing increasing 3.0%. The active return was -18.2%.

**Fig.128: WAX overview**

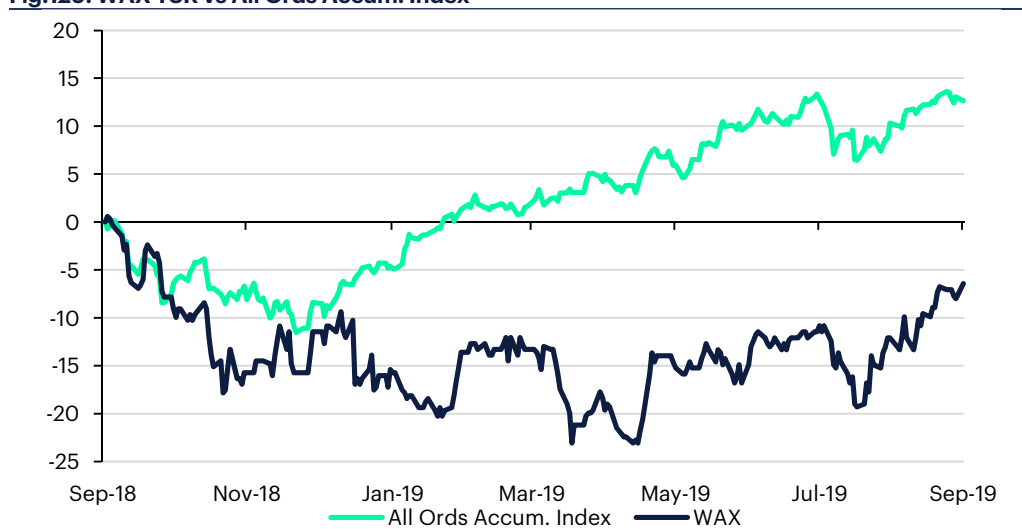
WAX Snapshot			Top Holdings	
Price (30 September 2019)	\$1.49		AUSTRALIAN FINAN	HARVEY NORMAN
Share price range (12 months)	\$1.21- \$1.53		AMA GROUP LTD	INFOMEDIA LTD
Shares on issue (Mn)	192.1		AP EAGERS LTD	IMDEX LTD
Market capitalisation (\$Mn)	\$286		AUSTAL LTD	JOHNS LYNG GROUP
Pre-tax asset backing*	\$1.27		BAPCOR LTD	MYER HOLDINGS
Post-tax asset backing*	\$1.22		BRICKWORKS LTD	PSC INSURANCE GR
Premium/(Discount) to pre-tax NTA	17.8%		CITY CHIC COLLEC	SMARTGROUP CORP
Premium/(Discount) to post-tax NTA	21.8%		CODAN LTD	SERVICE STREAM L
Dividend yield	6.4%		CLEANAWAY WASTE	VOCUS GROUP LTD
Dividend per share (cents)	9.6		FLEXIGROUP LTD	XERO LTD
Franking	100%		**listed in alphabetical order**	
Management expense ratio	1.00%			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WAX	-6.2%	4.1%	11.6%	NTA growth	3.0%	6.3%	10.3%
Active return	-18.2%	-7.7%	1.9%	Active return	-9.1%	-5.5%	0.6%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.129: WAX TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## WAM Global (WGB)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- WGB is a recently incorporated LIC, listing in Jun-18 following a \$465m raise. WGB is the most recent LIC from Wilson Asset Management International's (WAMI) stable and the group's first international LIC.
- WGB will employ the typically WAMI investment style (as employed by other WAMI LICs). This process incorporates a two-pronged approach consisting of a research and Market driven strategy. When fully invested, WGB is expected to hold between 40-80 securities. Average position sizes can range between 1-5% of the portfolio, and a single position will be reviewed if it obtains a position weighting >20% of the portfolio. WGB has no geographic and sector allocation limits, and currency hedging is permitted (although typically the portfolio will not be hedged).
- The total shareholder return for the year ending 30 Sept 2019 was -1.4% with pre-tax net asset backing increasing 7.4%. The active return (TSR) was -11.2%.

**Fig.130: WGB overview**

WGB Snapshot		Top Holdings		%
Price (30 September 2019)	\$2.15	KOBE BUSSAN CO L	CTS EVENTIM AG &	
Share price range (12 months)	\$1.85- \$2.17	BANDAI NAMCO HOL	HCA HEALTHCARE I	
Shares on issue (Mn)	211.6	AIRBUS SE	IHS MARKIT LTD	
Market capitalisation (\$Mn)	\$455	AON PLC	L3HARRIS TECHNOL	
Pre-tax asset backing*	\$2.42	AMERICAN EXPRESS	LOGITECH INTER-R	
Post-tax asset backing*	\$2.36	DANONE	NOMAD FOODS	
Premium/(Discount) to pre-tax NTA	-11.2%	CDW CORP/DE	THERMO FISHER	
Premium/(Discount) to post-tax NTA	-8.7%	CME GROUP INC	UBISOFT ENTERTAI	
Dividend yield	0.0%	DEUTSCHE BOERSE	ULTA BEAUTY INC	
Dividend per share (cents)	0.0	ENTERTAINMENT ON	WASTE MANAGEMENT	
Franking	100%			
Management expense ratio	1.25%			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WGB	-1.4%	na	na	NTA growth	7.4%	na	na
Active return	-11.2%	na	na	Active return	-2.4%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.131: WGB TSR vs MSCI World AUD Adj**



Source: Bloomberg, EL&C Baillieu



## Whitefield (WHF)

[www.whitefield.com.au](http://www.whitefield.com.au)

- Formed in 1923, Whitefield is one of Australia's oldest listed investment companies.
- It provides investors with a diversified exposure to the industrial segment (i.e. no resource companies) of the Market with the aim of generating long-term returns.
- Top sector exposures currently include Commercial Banks and Financials (27.7%), Healthcare (11.1%), Real Estate (10.1%), Financials ex-Banks (9.6%) and Industrials (9.6%).
- The total shareholder return for the year ending 30 Sept 2019 was 10.7% with pre-tax net asset backing increasing 10.2%. The active return (TSR) was -2.2%.

**Fig.132: WHF overview**

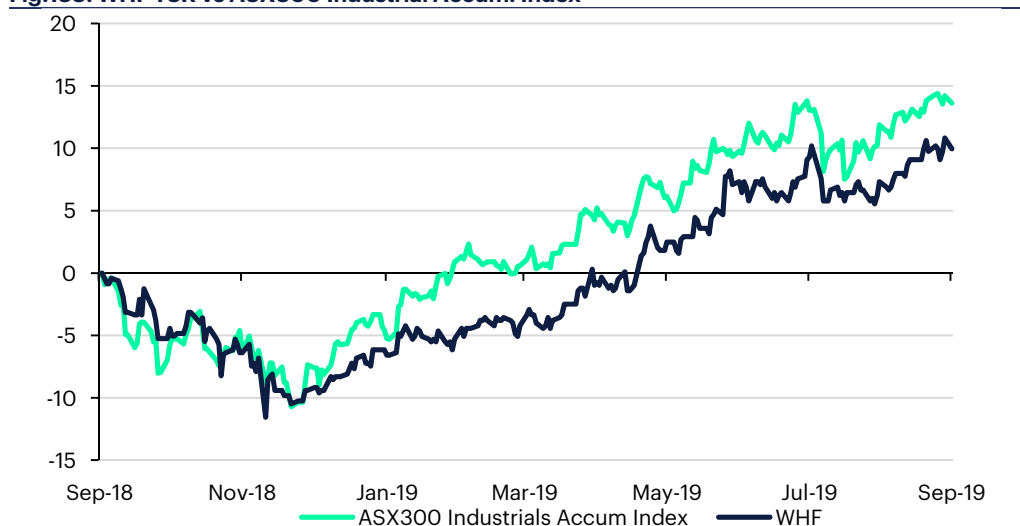
WHF Snapshot				Top Holdings			
Price (30 September 2019)	\$4.99			COMMONWEALTH BANK OF AUSTRAL	9.5%		
Share price range (12 months)	\$4.1- \$5.2			CSL LTD	7.0%		
Shares on issue (Mn)	92.1			WESTPAC BANKING CORP	6.7%		
Market capitalisation (\$Mn)	\$460			AUST AND NZ BANKING GROUP	5.6%		
Pre-tax asset backing*	\$5.41			NATIONAL AUSTRALIA BANK LTD	5.3%		
Post-tax asset backing*	\$4.91			WOOLWORTHS GROUP LTD	3.6%		
Premium/(Discount) to pre-tax NTA	-7.8%			TELSTRA CORP LTD	3.4%		
Premium/(Discount) to post-tax NTA	1.6%			WESFARMERS LTD	3.1%		
Dividend yield	4.0%			MACQUARIE GROUP LTD	2.7%		
Dividend per share (cents)	19.8			TRANSURBAN GROUP	2.4%		
Franking	100%						
Management expense ratio	0.25%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WHF	10.7%	9.4%	7.6%	NTA growth	10.2%	7.8%	7.7%
Active return	-2.2%	-0.9%	-2.2%	Active return	-2.7%	-2.6%	-2.1%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.133: WHF TSR vs ASX300 Industrial Accum. Index**



Source: Bloomberg, EL&C Baillieu

## Westoz Investment Company (WIC)

[www.westozfunds.com.au](http://www.westozfunds.com.au)

- Westoz Funds, established in 2005, initially focused on investments in Western Australian based companies outside the ASX100. Recently, WIC has invested in companies outside of Western Australian, within the industrial sector.
- The company has stated a policy to pay out a minimum of 50% of realised after tax profits to shareholders by way of dividends.
- The total shareholder return for the year ending 30 Sept 2019 was -0.6% with pre-tax net asset backing increasing 1.6%. The active return (TSR) was -12.6%.

**Fig.134: WIC overview**

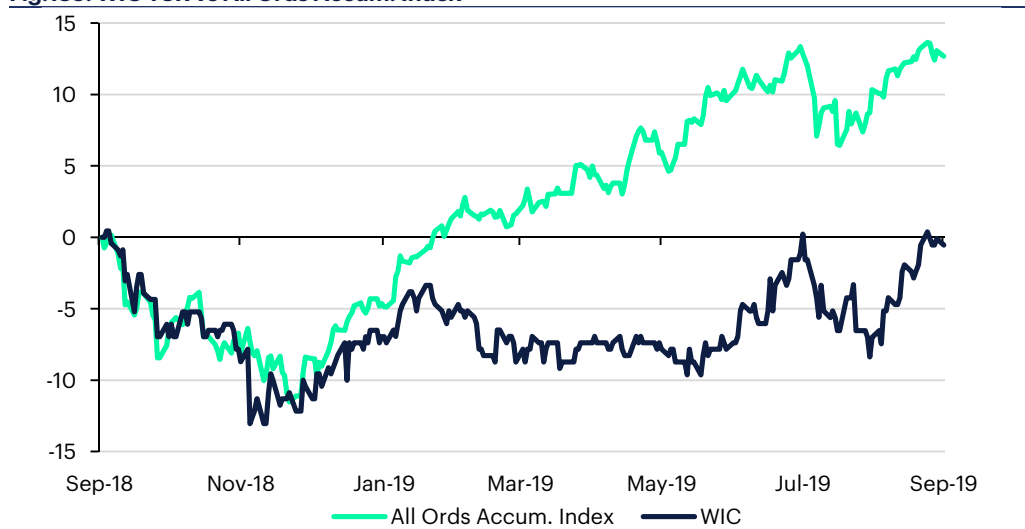
WIC Snapshot		Top Holdings	
Price (30 September 2019)	\$1.08	CEDAR WOODS PROPERTIES LTD	10.0%
Share price range (12 months)	\$0.99- \$1.12	AUSDRILL LTD	8.0%
Shares on issue (Mn)	134.2	BHP GROUP LTD	8.0%
Market capitalisation (\$Mn)	\$145	MACMAHON HOLDINGS LTD	7.0%
Pre-tax asset backing*	\$1.24	FINBAR GROUP LTD	6.0%
Post-tax asset backing*	\$1.23	ORECORP LTD	5.0%
Premium/(Discount) to pre-tax NTA	-13.2%	WESTERN AREAS LTD	5.0%
Premium/(Discount) to post-tax NTA	-12.1%	AUSTRALIS OIL & GAS LTD	5.0%
Dividend yield	5.6%	COOPER ENERGY LTD	5.0%
Dividend per share (cents)	6.0	WESTERN AREAS LTD	5.0%
Franking	100%		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WIC	-0.6%	12.4%	5.7%	NTA growth	1.6%	9.6%	5.0%
Active return	-12.6%	0.7%	-4.0%	Active return	-10.4%	-2.1%	-4.7%

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.135: WIC TSR vs All Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

## WAM Leaders (WLE)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- Incorporated in May 2016, WAM Leaders is managed by Wilson Asset Management International (WAMI) Pty Ltd. WAMI also manages WAM, WAX, WMI, WAA, and WGB within the LIC space.
- WLE seeks to deliver a stream of fully franked dividends, provide capital growth over the medium-to-long term and preserve capital. The portfolio will predominately comprise of large cap companies within the S&P/ASX 200 Index.
- WLE employs a two-tiered investment process including research driven investing (fundamental bottom up approach) and a Market driven approach which seeks to take advantage of short-term relative arbitrage and mispricing opportunities.
- The total shareholder return for the year ending 30 Sept 2019 was 3.4% with pre-tax net asset backing increasing 10.2%. The active return (TSR) was -9.1%.

**Fig.136: WLE overview**

WLE Snapshot				Top Holdings			
Price (30 September 2019)	\$1.19			ARISTOCRAT LEISU	NEWCREST MINING		
Share price range (12 months)	\$1.02- \$1.21			BHP GROUP LTD	OIL SEARCH LTD		
Shares on issue (Mn)	785.1			BRAMBLES LTD	RAMSAY HEALTH		
Market capitalisation (\$Mn)	\$934			COMMONW BK AUSTR	RIO TINTO LTD		
Pre-tax asset backing*	\$1.27			CSL LTD	TRANSURBAN GROUP		
Post-tax asset backing*	\$1.25			DOWNER EDI LTD	TELSTRA CORP		
Premium/(Discount) to pre-tax NTA	-6.6%			FORTESCUE METALS	WESTPAC BANKING		
Premium/(Discount) to post-tax NTA	-5.0%			GOODMAN GROUP	WESFARMERS LTD		
Dividend yield	4.3%			MACQUARIE GROUP	WOOLWORTHS GROUP		
Dividend per share (cents)	5.2			NATL AUST BANK	WOODSIDE PETRO		
Franking	100%			<i>**listed in alphabetical order**</i>			
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WLE	3.4%	4.5%	na	NTA growth	10.2%	8.5%	na
Active return	-9.1%	-7.4%	na	Active return	-2.3%	-3.3%	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

**Fig.137: WLE TSR vs ASX200 Accum. Index**



Source: Bloomberg, EL&C Baillieu

## WAM Microcap (WMI)

[www.wilsonassetmanagement.com.au](http://www.wilsonassetmanagement.com.au)

- WMI (the company) listed in Jun-16 following a \$154m raise (max raise). WMI (at the time) was WAMI's fifth LIC, but the first specialised LIC focusing on listed ASX companies with a Market capitalisation of less than \$300m at the time of purchase.
- WMI seeks to provide investors exposure to undervalued growth companies identified using WAMI's research and Market driven investment process. When fully invested, the portfolio is expected to comprise between 20-60 securities, with average position weighting typically between 1-5% (a single position will be reviewed if it obtains a weight greater than 20%). There are no investment limits on industry sector or geography allocations. Short selling is permitted, however it will not exceed 50% of the value of the portfolio without prior board approval.
- The total shareholder return for the year ending 30 Sept 2019 was 0.4%, with pre-tax net asset backing increasing 7.6%. The active return (TSR) was -3.5%.

**Fig.138: WMI overview**

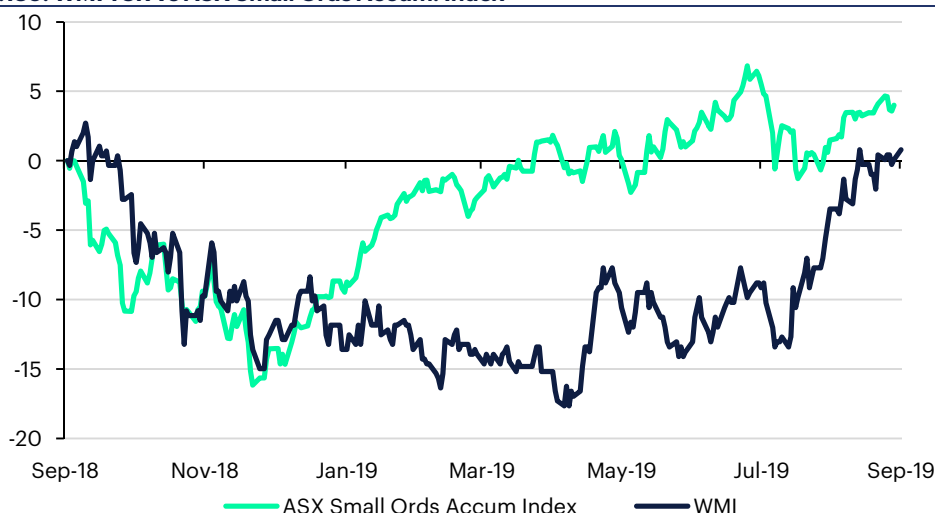
WMI Snapshot		Top Holdings		%
Price (30 September 2019)	\$1.42	AUSTRALIAN FINAN	ECOFIBRE LTD	
Share price range (12 months)	\$1.13- \$1.44	ALLIANCE AVIATIO	INFOMEDIA LTD	
Shares on issue (Mn)	141.4	BEACON LIGHT GRO	JOHNS LYNG GROUP	
Market capitalisation (\$Mn)	\$201	BSA LTD	MADER GROUP LTD	
Pre-tax asset backing*	\$1.43	CITY CHIC COLLEC	MYER HOLDINGS	
Post-tax asset backing*	\$1.38	CIRRUS NETWORKS	NAT VET CARE LTD	
Premium/(Discount) to pre-tax NTA	-0.7%	COUNTPLUS LTD	PROSPA GROUP LTD	
Premium/(Discount) to post-tax NTA	3.2%	DATA#3 LTD	PSC INSURANCE GR	
Dividend yield	4.4%	ECLIPX GROUP LTD	THINK CHILDCARE	
Dividend per share (cents)	6.3	ENERO GROUP LTD	TEMPLE & WEBSTER	
Franking	100%			
Management expense ratio	1.00%			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WMI	0.4%	na	na	NTA growth	7.6%	na	na
Active return	-3.5%	na	na	Active return	3.6%	na	na

Source: IRESS, Bloomberg, EL&C Baillieu, Company reports. Figures as at 30 Sept 2019. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

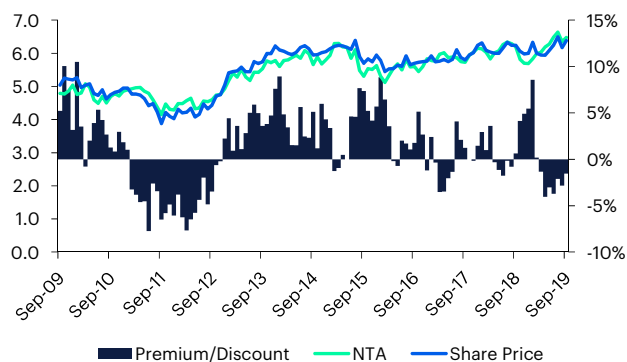
**Fig.139: WMI TSR vs ASX Small Ords Accum. Index**



Source: Bloomberg, EL&C Baillieu

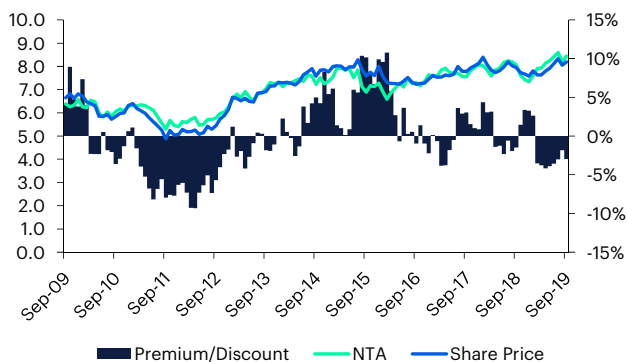
## Appendix – Historical Premium/Discounts for Selected LICs

**Fig.140: AFI**



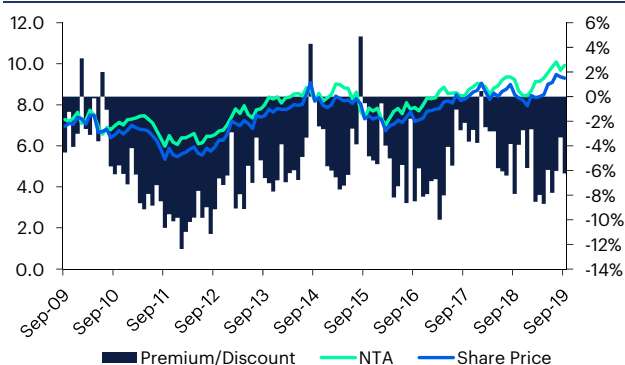
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.141: ARG**



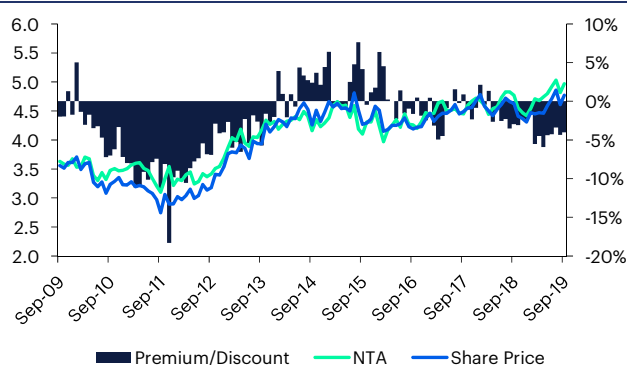
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.142: AUI**



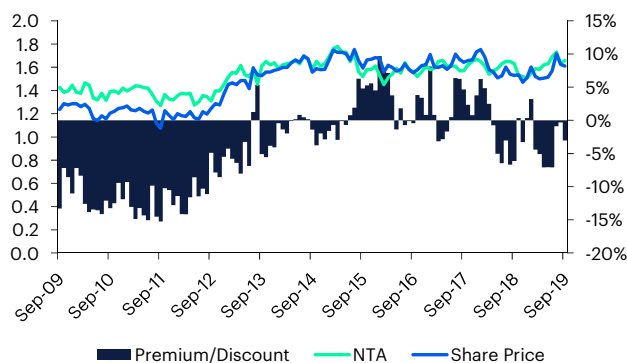
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.143: MLT**



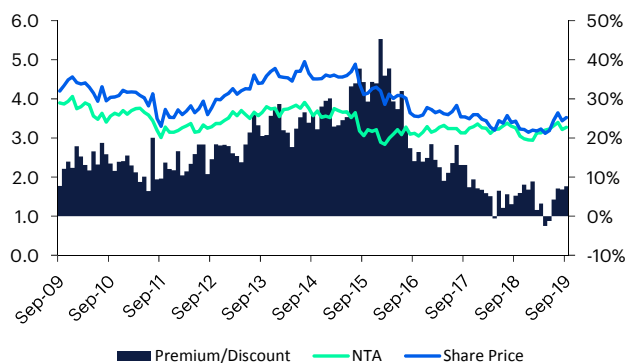
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.144: BKI**



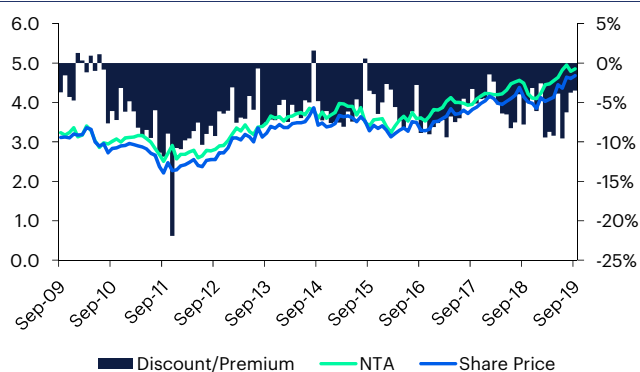
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.145: DJW**



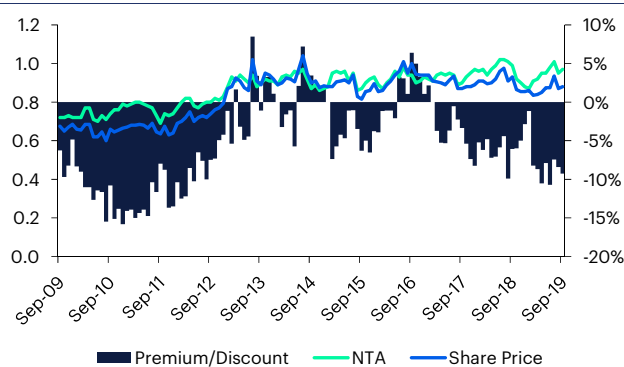
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.146: DUI**



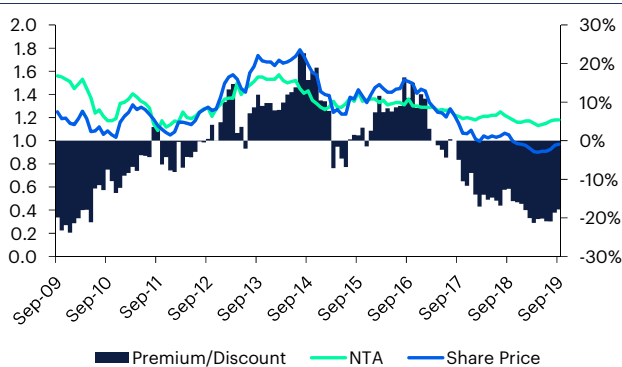
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.147: AMH**



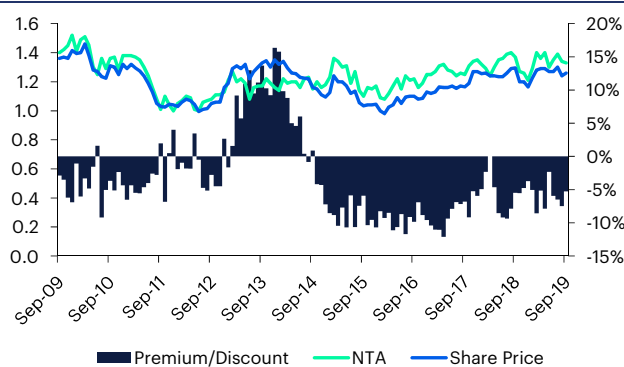
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.148: ALF**



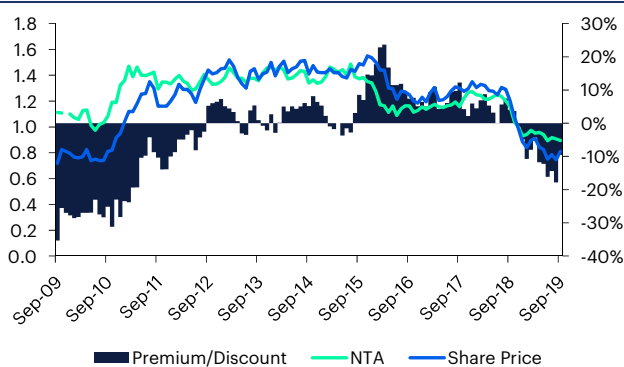
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.149: CLF**



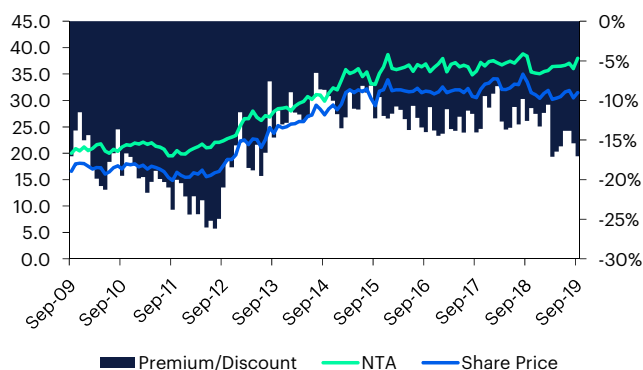
Source: Bloomberg, IRESS, EL&C Baillieu

**Fig.150: CDM**



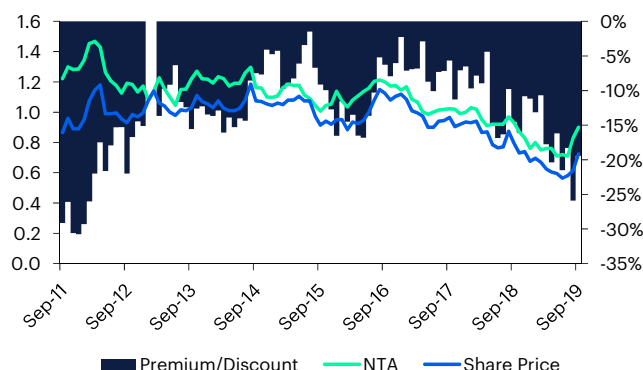
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.151: CIN



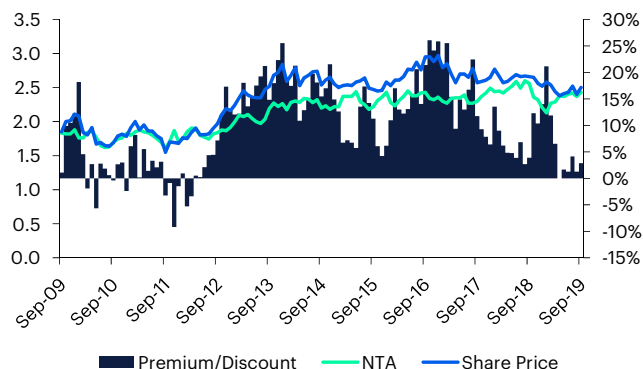
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.152: NSC



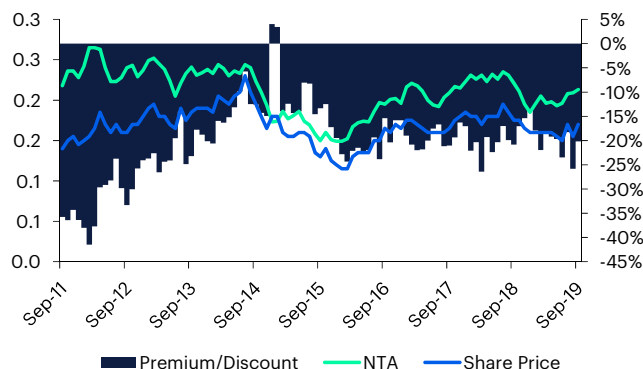
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.153: MIR



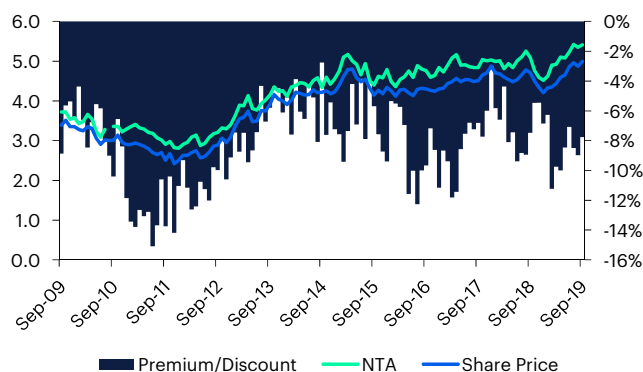
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.154: OZG



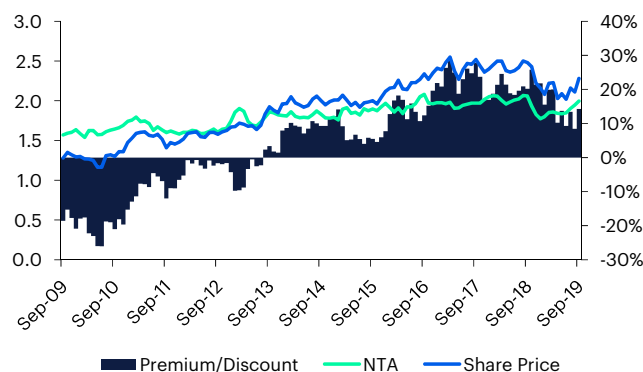
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.155: WHF



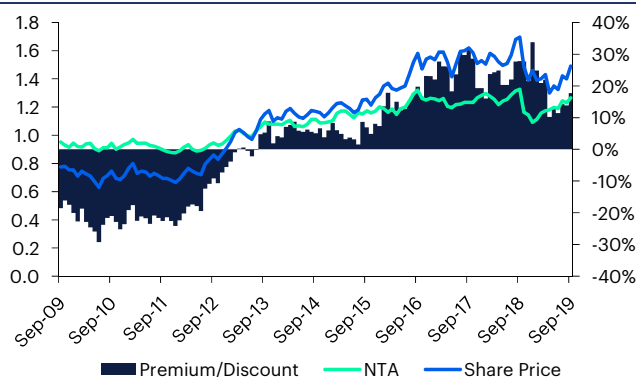
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.156: WAM



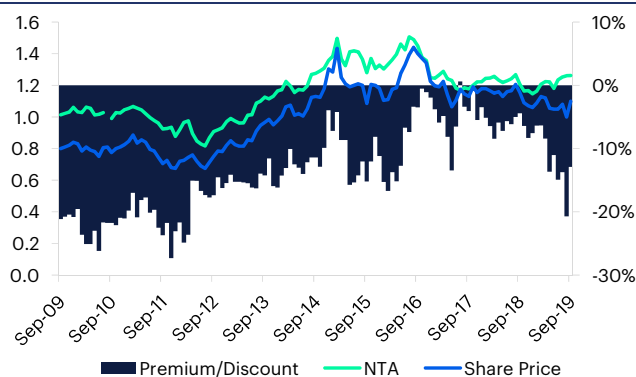
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.157: WAX



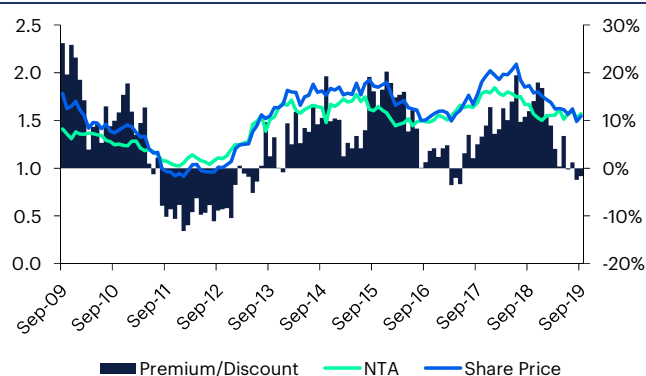
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.158: PIA



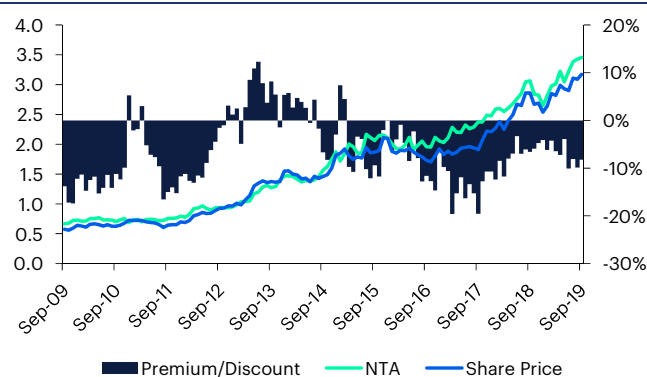
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.160: PMC



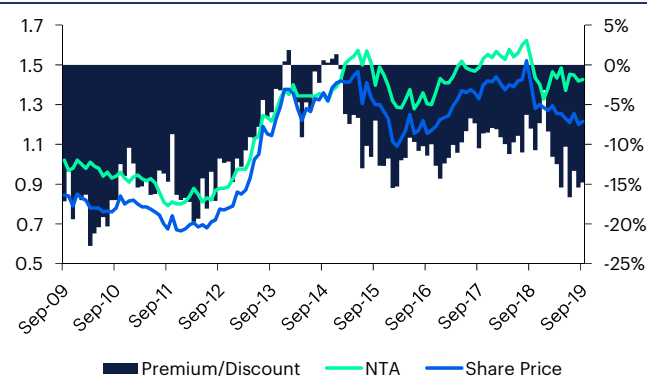
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.159: MFF



Source: Bloomberg, IRESS, EL&C Baillieu

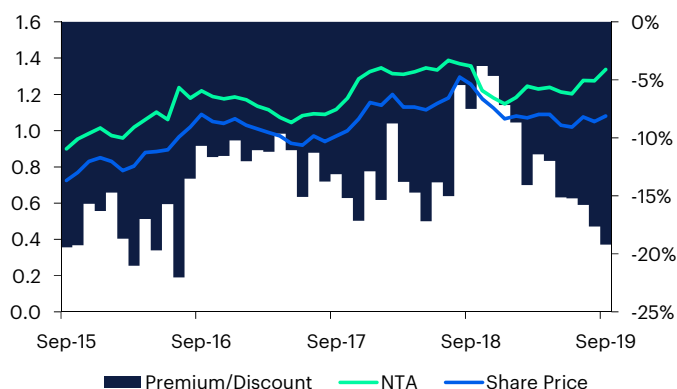
Fig.161: TGG



Source: Bloomberg, IRESS, EL&C Baillieu

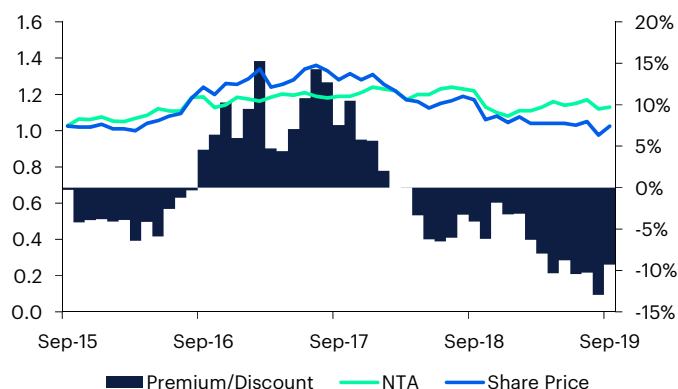


Fig.162: ACQ



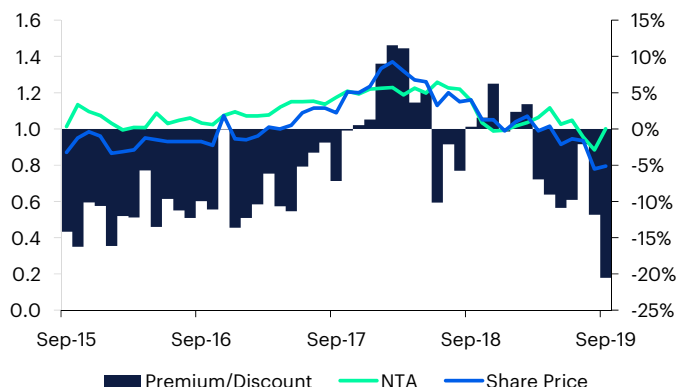
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.163: QVE



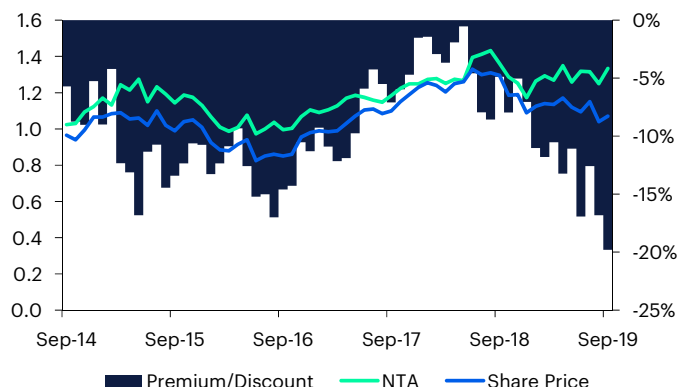
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.164: PAF



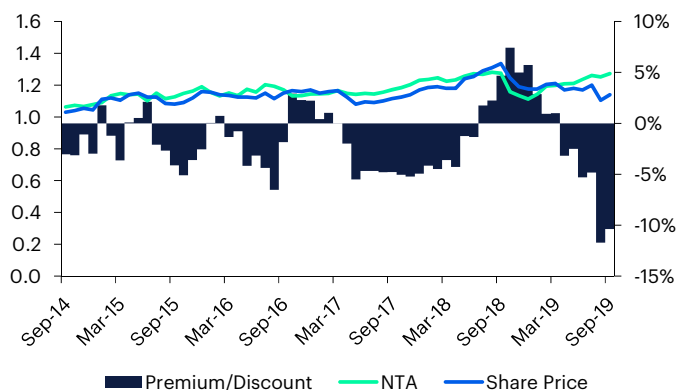
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.165: PGF



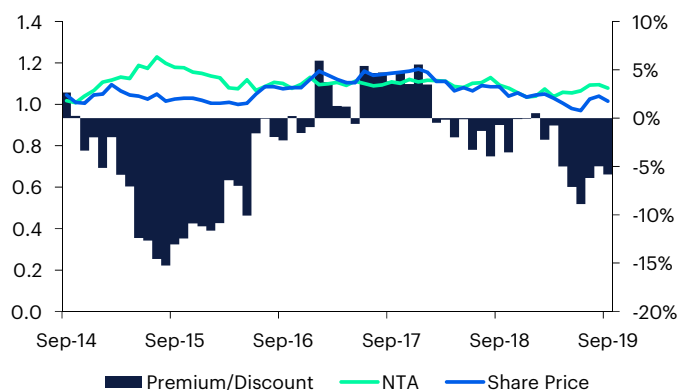
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.166: FGX



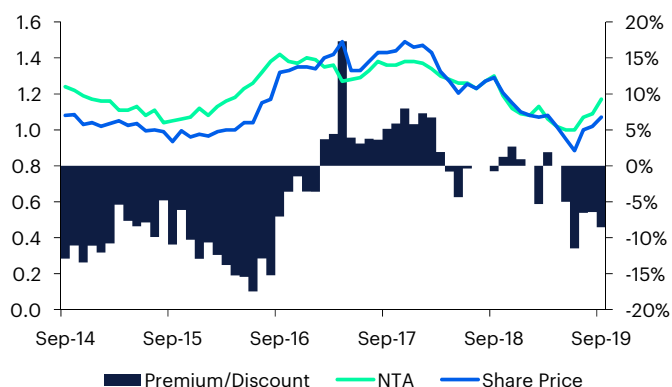
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.167: GVF



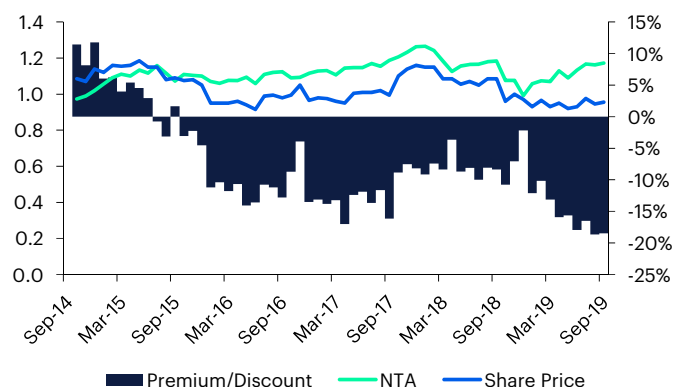
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.168: NCC



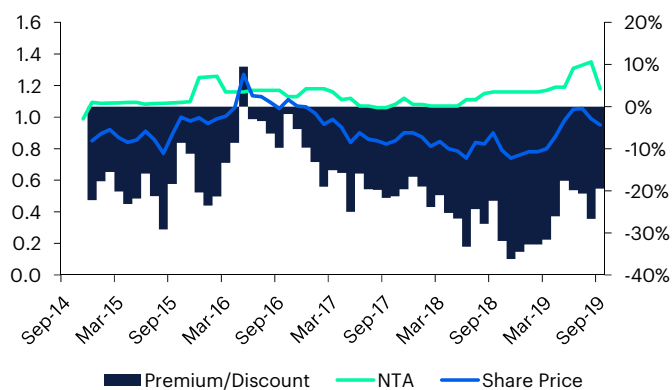
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.169: EGI



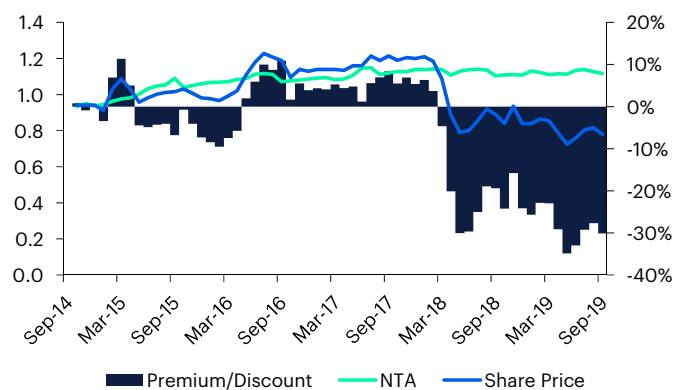
Source: Bloomberg, IRESS, EL&C Baillieu

Fig.170: BTI



Source: Bloomberg, IRESS, EL&C Baillieu

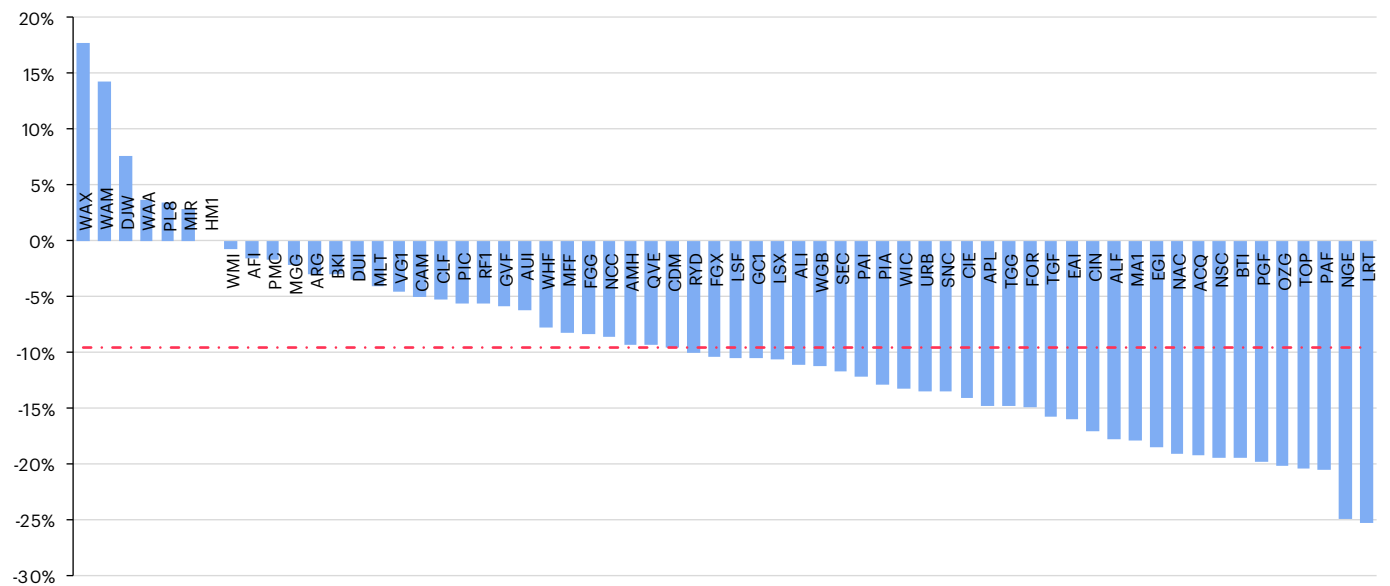
Fig.171: BAF



Source: Bloomberg, IRESS, EL&C Baillieu

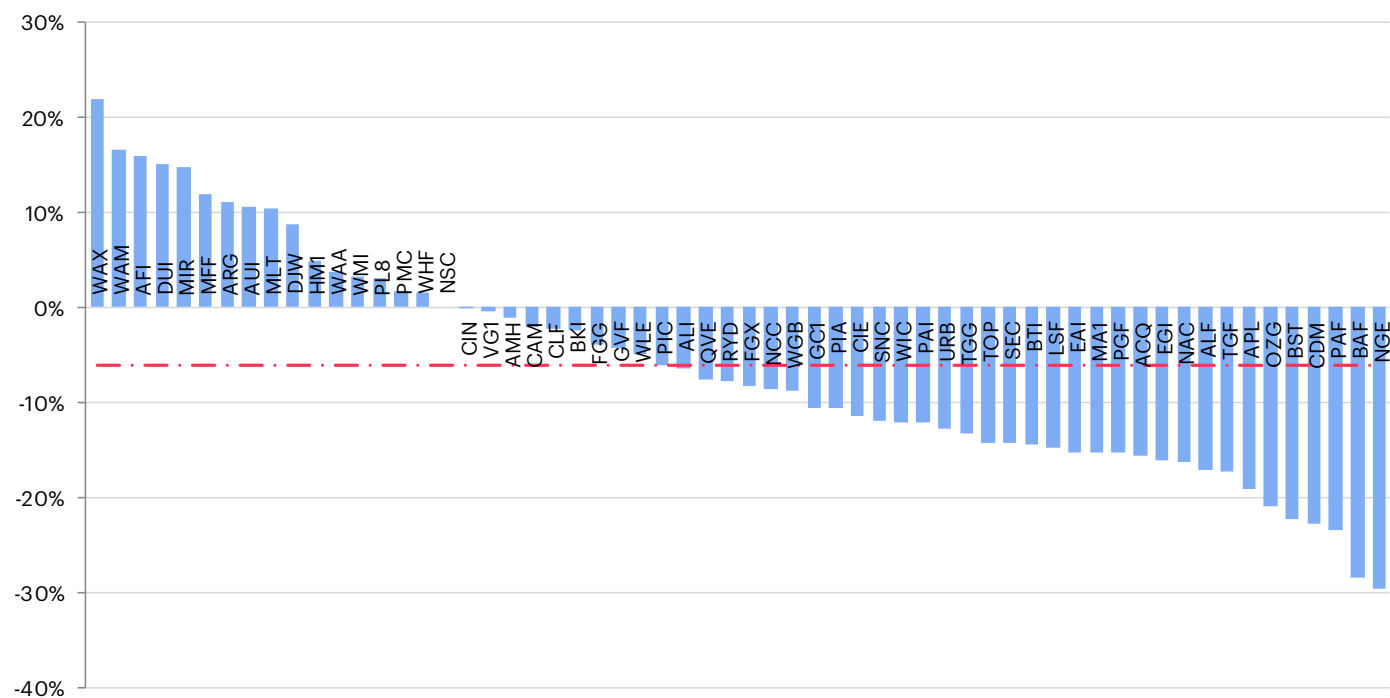
## Pre & post tax discount/premium to NTA

**Fig.172: Premium/(Discount) to Pre-tax NTA**



Source: Bloomberg, Iress, EL&C Baillieu

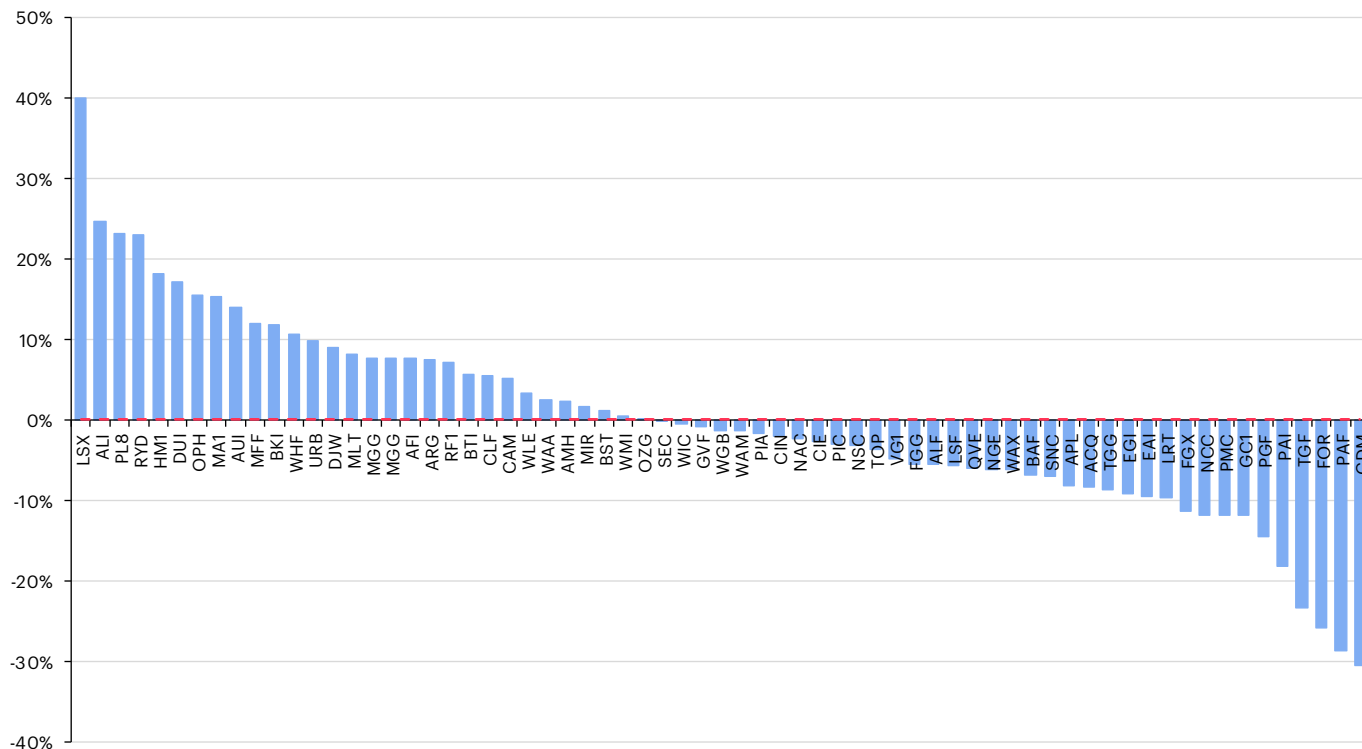
**Fig.173: Premium/(Discount) to Post-tax NTA**



Source: Bloomberg, Iress, EL&C Baillieu

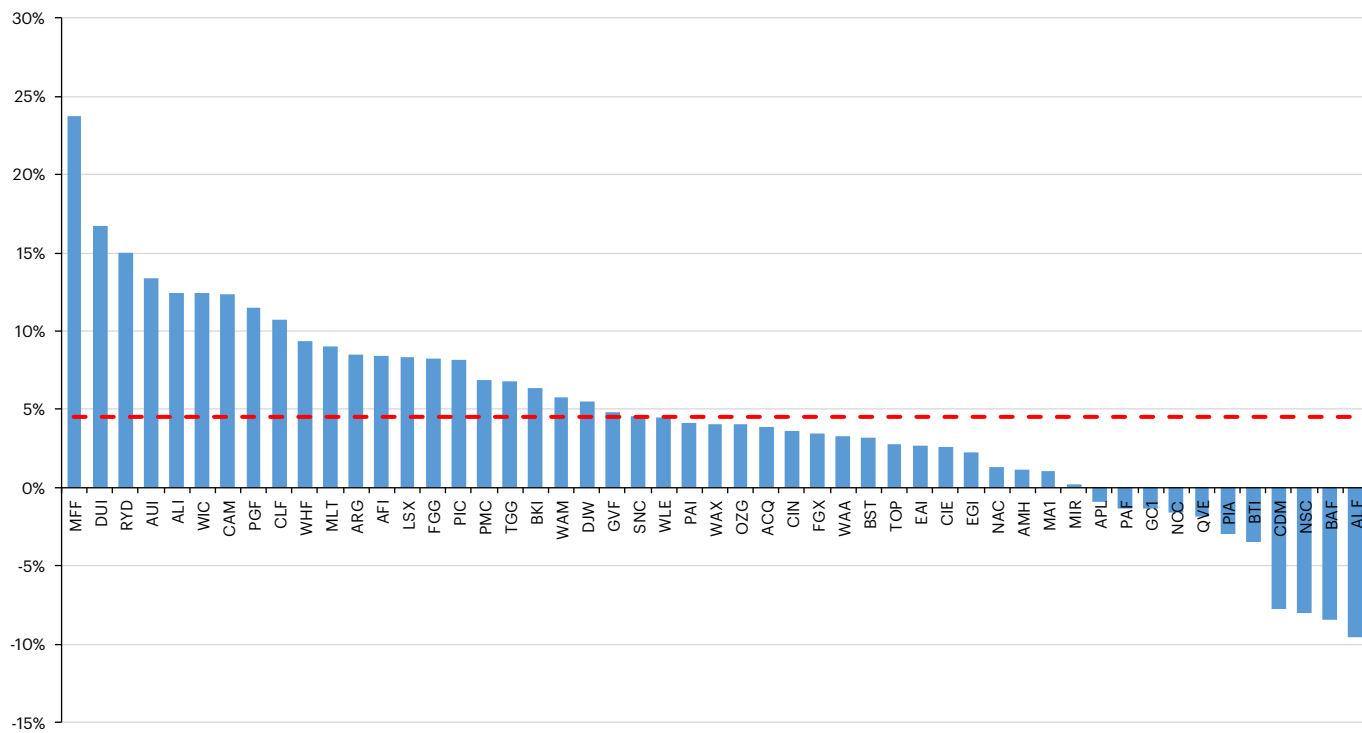
## 1, 3 and 5 year total shareholder return & NTA growth

**Fig.174: TSR compound annual growth rate - % over 12 months**



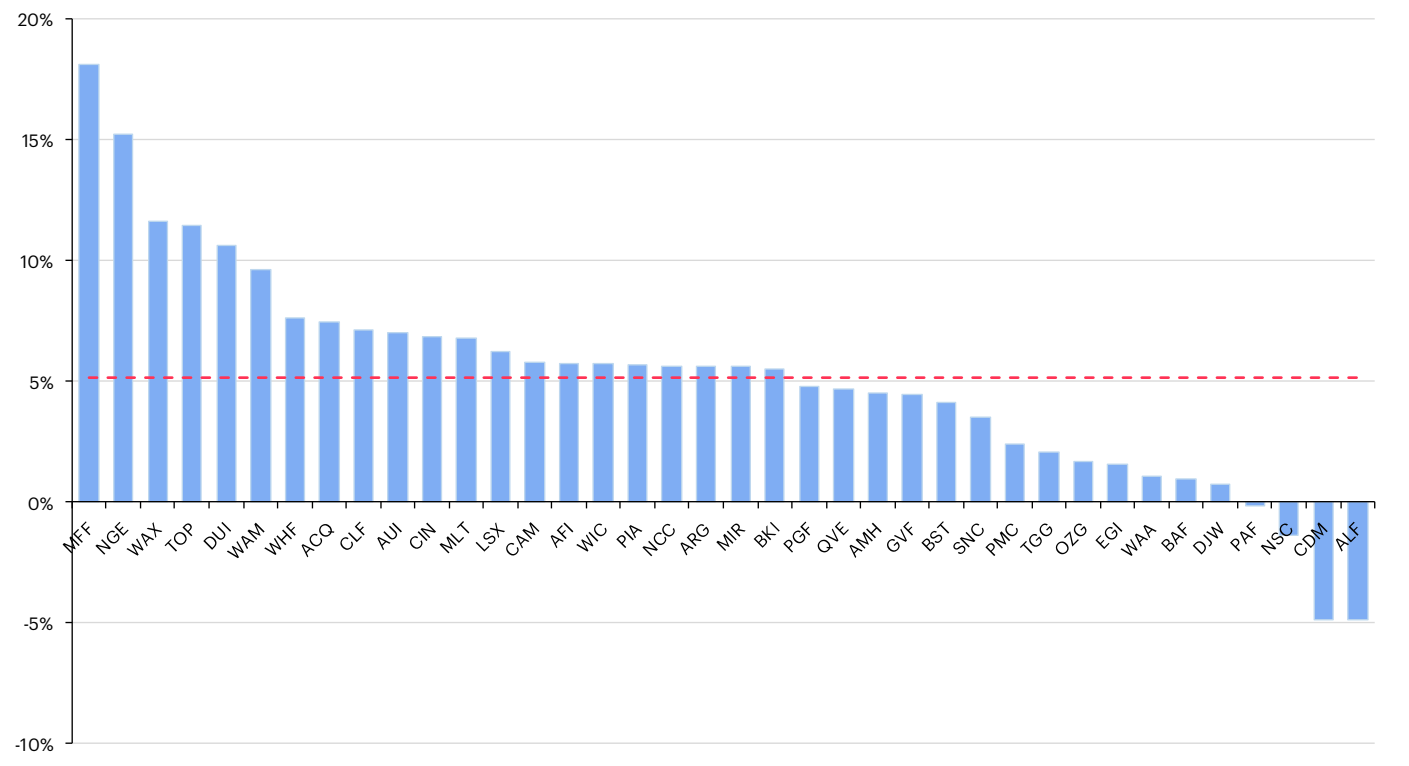
Source: Bloomberg, Iress, EL&C Baillieu

**Fig.175: TSR compound annual growth rate - % over 3 years**



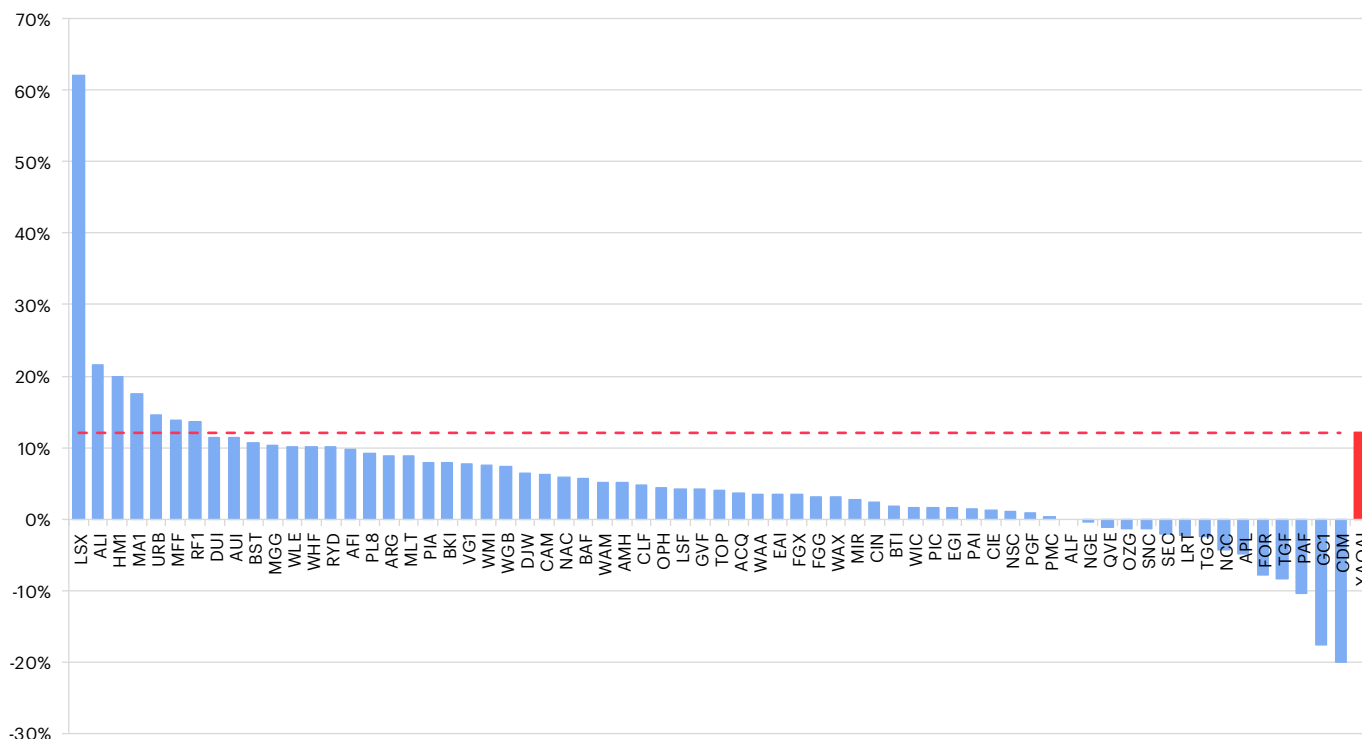
Source: Bloomberg, Iress, EL&C Baillieu

Fig.176: TSR compound annual growth rate – % over 5 years



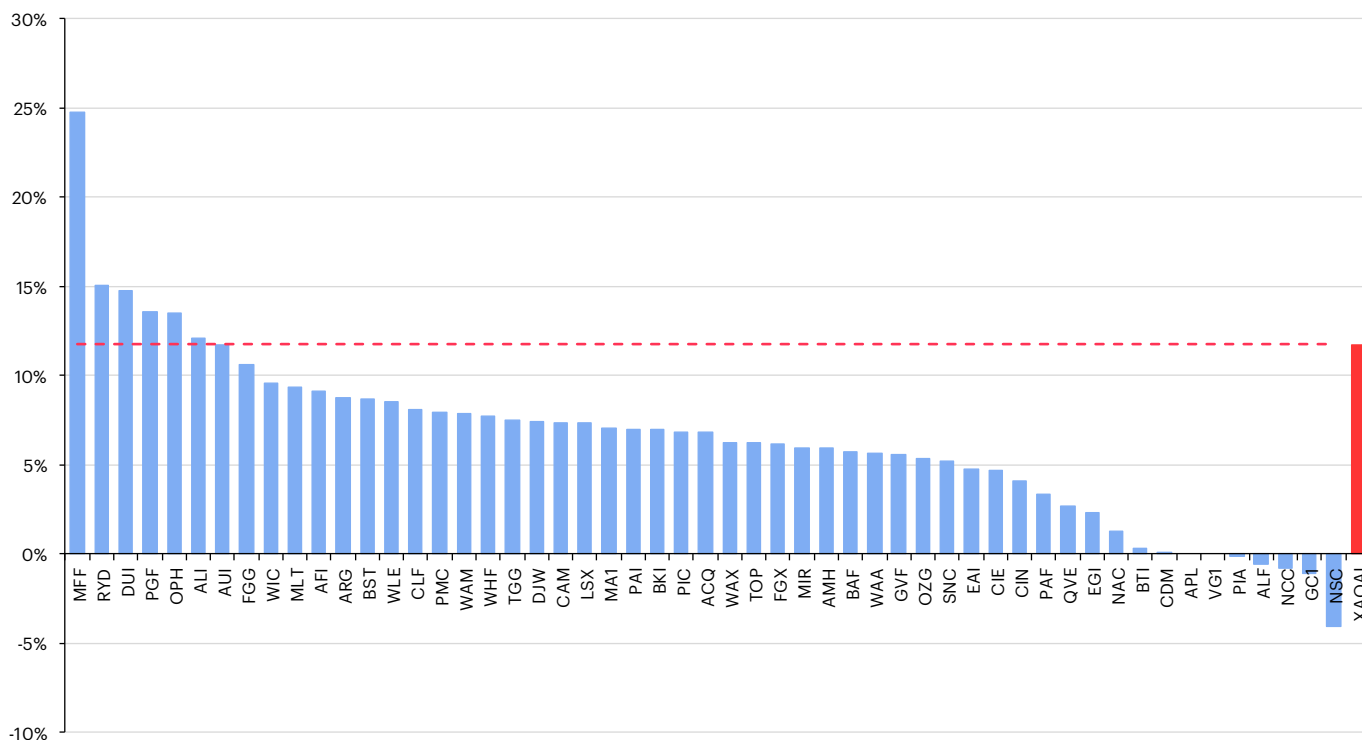
Source: Bloomberg, Iress, EL&C Baillieu

**Fig.177: CAGR NTA performance – % return over 12 months**



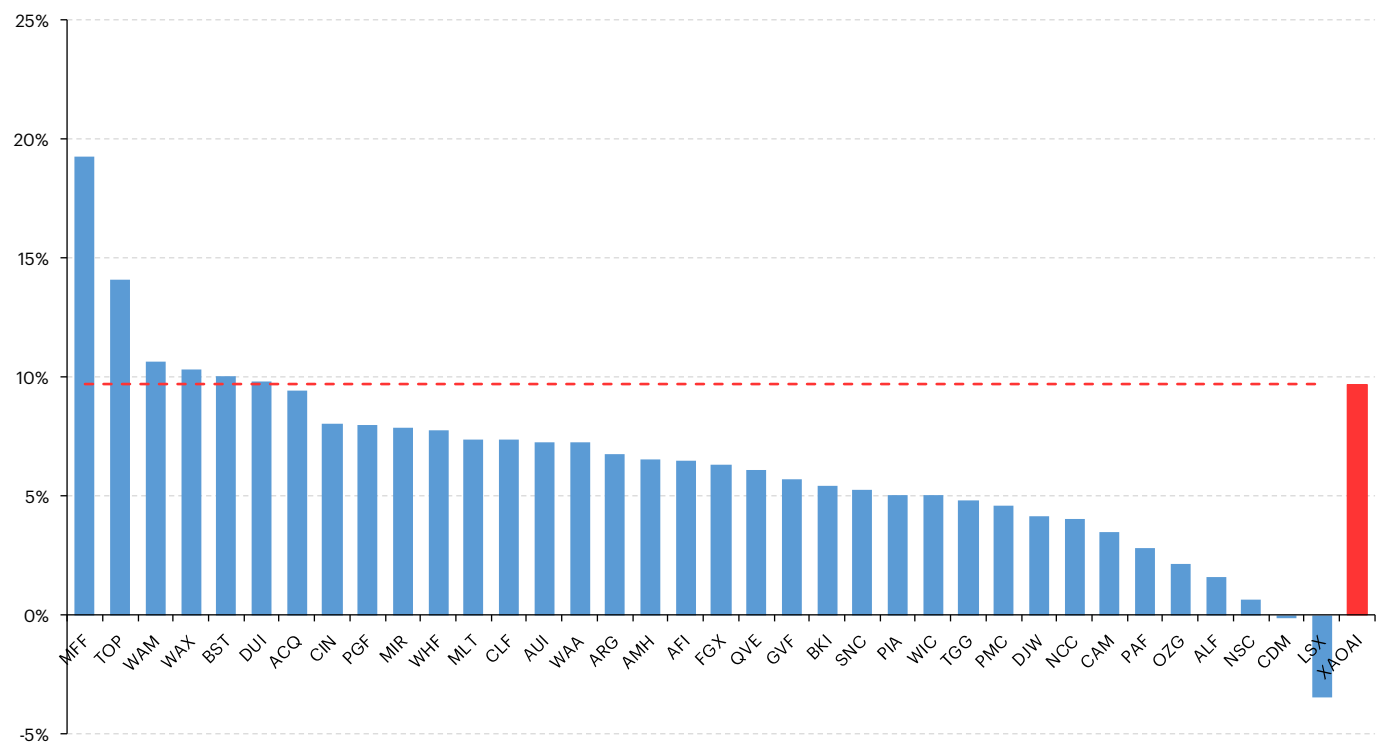
Source: Bloomberg, Iress, EL&C Baillieu

**Fig.178: CAGR NTA performance – % return over 3 years**



Source: Bloomberg, Iress, EL&C Baillieu

Fig.179: CAGR NTA performance – % return over 5 years



Source: Bloomberg, Iress, EL&C Baillieu

All chart data to 30 Sept 2019.

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**Buy:** The stock's total return is expected to increase by at least 10-15 percent from the current share price over the next 12 months.

**Hold:** The stock's total return is expected to trade within a range of  $\pm 10$ -15 percent from the current share price over the next 12 months.

**Sell:** The stock's total return is expected to decrease by at least 10-15 percent from the current share price over the next 12 months.

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