

# WAM Capital Limited (WAM)

Listed Managed Investments
March 2012 Quarterly Review

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# **WAM Capital Limited (WAM)**

www.wamfunds.com.au

# Rating Novestment Grade Recommended Accommended Accom

#### LMI Type

Listed investment company

#### **Investment Area**

Australia

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price as at 28 May 2012	\$1.55
Market cap (\$M)	165.1
Shares on issue (M)	106.8
Shares traded (\$M p.a)	24.8
12-month L/H (\$)	1.30/1.65
Listing date	August 1999
Fees	
Management Fee (%)	1.00
Performance incentives (%)	20.0*

<sup>\*</sup>Outperformance of the All Ords Acc index or the amount of the increase in the value of the portfolio in the event the All Ords Acc index has fallen.

# **Pre-tax NTA Performance Analytics** (including dividends)

	All Ords Acc	
	1 Yr	3 Yr (p.a.)
Excess Per. (%)	5.61	6.31
TE (%)	9.28	7.54

Benchmark returns are purely pre-tax, whereas LIC returns incorporate realised capital gains tax and therefore understate portfolio performance to a degree.

%
0.0ff
6.87ff
5.79ff

Substantial Shareholders	%
Victor John Plummer	4.7
Interests associated with Geoff Wilson	3.3
As at 31 March	n 2012

#### COMPANY OVERVIEW

WAM was listed in August 1999 and is managed by Wilson Asset Management. WAM provides an actively managed fund that focuses on investing in a diversified portfolio of growth companies, primarily small-to-mid cap securities.

#### **INVESTMENT OBJECTIVE**

The investment objectives of the fund are to provide a growing stream of fully franked dividends, provide capital growth and preserve capital.

#### STYLE AND PROCESS

WAM predominantly invests in a diversified portfolio of growth companies. The manager uses a combination of two approaches to select investments:

(1) The Research Driven approach, which involves making investment decisions based on extensive research on the security. The manager looks for management strength, earnings growth potential, low earnings multiple, advantageous industry position, generation of free cash flow, appropriate return on equity and a catalyst for share price growth. The manager has over 800 meetings with management each year; and

(2) The Market Driven approach, which involves participating in IPO's, placements and takeover arbitrages aiming to take advantage of short-term relative arbitrage opportunities and mispricing in the market.

#### PORTFOLIO CHARACTERISTICS

WAM has a well-diversified portfolio, with the largest position being 2.6% (RKN). The portfolio focuses on small-to-mid cap stocks with the majority of investments being in companies outside the S&P/ASX 100. Given the company focuses on industrial stocks, the portfolio has very little exposure to the resource sector. The manager defaults to cash if acceptable investments cannot be identified. As such, prospective investors need to be aware that the portfolio may have large cash allocations. At March end, 36% of the portfolio was allocated to cash.

#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

WAM predominantly invests in small-to-mid cap stocks. The manager primarily maintains small positions in securities to minimise risk, however, there are no size restrictions on investments. We note that smaller cap stocks tend to entail a greater level of risk; however, the upside potential can be considerable. The manager has the ability to short sell stocks. We note, this has never been more than 10% of the portfolio. WAM underperformed the benchmark index by 2% over the March quarter, with the portfolio (pre-tax NTA plus dividends) increasing 7% compared to the benchmark index rise of 9%, however has outperformed the benchmark index by 5.6% over the 12-months to 31 March 2012 As at March-end 2012, WAM was trading at discount to pre-tax NTA of 1.6%, well below the average discount of 7.6%. The company has issued bonus options on a 1 for 1 basis. 106,819,954 were issued with the right to acquire fully paid ordinary shares at \$1.60 per share on or before 31 July 2013. The options are listed on the ASX and began normal trading on 4 May 2012.

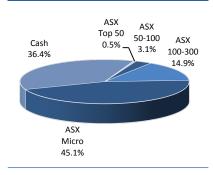
#### **SECTOR BREAKDOWN**

Sector	%
Energy	3.6
Materials	5.4
Industrials	24.3
Consumer Discretionary	17.3
Consumer Staples	2.7
Healthcare	2.8
Financials (ex Property)	31.8
Information Technology	6.2
Telecommunication Services	3.1
Utilities	2.8

#### **Asset Weighting**



#### **Size Weighting**



#### **KEY POSITIVE CONTRIBUTORS**

- Breville Group
- Ainsworth Game Technology
- McMillan Shakespeare

#### **KEY NEGATIVE CONTRIBUTORS**

- Signature Capital Investments
- Centrepoint Alliance
- QBE Insurance Group

#### **BOARD OF DIRECTORS**

Geoffrey Wilson Chairman (Executive)
Matthew Kidman Director (Non-Executive)
James Chirnside Director (Non-Executive)
Paul Jensen Director (Non-Executive)
Kate Thorley Company Secretary

#### **OTHER DATA**

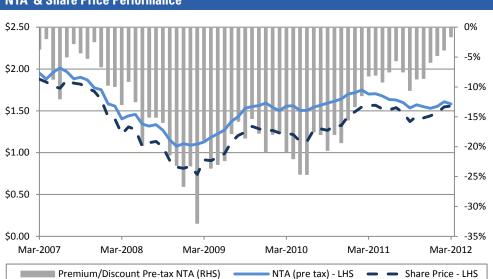
- ♦ **Options** 1 for 1 bonus issue of approx. 106,819,954 options to acquire fully paid ordinary shares exercisable at \$1.60 per option on or before 31 July 2013.
- Dividend policy The Board is committed to paying an increasing stream of fully franked dividends, provided the company has sufficient franking credits, and it is within prudent business practices.
- Capital management policy The Board manages the company's capital by regularly reviewing the most efficient manner by which the company employs its capital. Management believes in preservation of shareholder value. This will be achieved through the management of the level of distributions to shareholders, share and option issues as well as share buy-backs.
- ♦ LIC tax concessions No
- ◆ DRP available Yes

#### WAM'S PORTFOLIO (TOP 10) WEIGHTING

Code	Portfolio (%)	All Ords (%)
RKN	2.6	0.0
ELI	2.4	na
BRG	2.1	0.0
MMS	1.7	0.1
IBC	1.6	na
CCQ	1.6	na
COF	1.4	0.0
CBAPB	1.4	na
SKE	1.3	0.0
CTN	1.2	Na
	17.3	0.2

Source all figures: WAM/Independent Investment Research/IRESS. All data as at 31 March 2012 unless otherwise specified

#### NTA & Share Price Performance



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# WAM Research Limited (WAX)

Listed Managed Investments
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# **WAM Research Limited (WAX)**

www.wamfunds.com.au

#### Rating



#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia

#### **Investment Asset**

Listed companies and other

#### **Investment Sectors**

Diversified

Investment Profile	
Share price as at 28 May 2012	\$0.73
Market cap (\$M)	88.2
Shares on issue (M)	120.9
Shares traded (\$M p.a.)	17.8
12-month L/H (\$)	0.63/0.80
Listing date	Aug. 2003
Fees	
Management Fee (%)	1.0
Performance incentives (%)	20.0*

<sup>\*</sup>Outperformance of the All Ords Acc index or the amount of the increase in the value of the portfolio in the event the All Ords Acc index has fallen.

# **Pre-tax NTA Performance Analytics** (including dividends)

	All Ords Acc	
_	1 Yr	3 Yr (p.a.)
Excess Per. (%)	6.94	1.54
TE (%)	7.71	7.57

Benchmark returns are purely pre-tax, whereas LIC returns incorporate realised capital gains tax and therefore understate portfolio performance to a degree.

Dividend Yield	%
FY09	6.78ff
FY10	7.30ff
FY11	9.86ff

Substantial Shareholders	%
Interests associated with Geoff Wilson	4.7
Victor John Plummer	2.7
As at 31 March	n 2012

#### **COMPANY OVERVIEW**

WAX was listed in August 2003 under the name Wilson Investment Fund Limited (WIL). The portfolio is managed by Wilson Asset Management. The company invests predominantly in small to medium sized ASX-listed industrial companies.

#### **INVESTMENT OBJECTIVE**

The company aims to provide shareholders a steady stream of fully franked dividends and a high real rate of return, comprising both capital and income.

#### STYLE AND PROCESS

WAX's investment philosophy is to invest predominantly in industrial companies with an emphasis on companies that are under researched and mispriced. As such the company focuses on small-to-mid cap companies. The manager uses two investment approaches to identify opportunities: (1) The Research Driven approach, where the manager undertakes extensive research to identify attractive opportunities. The manager views contact with company management as critical to this process, with over 800 management meetings with management each year.; and (2) The Investment Driven approach, which seeks to identify companies that have a sustainable business model, track record of dividends, history of profits and positive free cash flow, acceptable financial strength and attractive return on equity.

#### PORTFOLIO CHARACTERISTICS

WAX aims to maintain a portfolio of between 30 and 50 securities. The manager focuses on small-to-mid cap stocks with 43.4% of investments being in companies outside the S&P/ASX 300. Given the company focuses on industrial stocks, the portfolio has very little, if any, exposure to the resource sector. The manager will hold cash if attractive investment opportunities cannot be identified. As at March end, the manager had cash holdings of 40%.

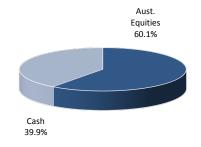
#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

WAX predominantly invests in small-to-mid cap industrial stocks. We note that smaller cap stocks tend to entail a greater level of risk; however, the upside potential can be considerable. The manager primarily maintains small positions in securities to minimise risk, however, there are no size restrictions on investments and as such the manager has the ability to take high conviction positions if they so desire. WAX's portfolio (pre-tax NTA plus dividends) outperformed the benchmark index by 0.8% over the March quarter, taking the outperformance of the benchmark index over the 12-months to 31 March 2012 to 6.9%. WAX was trading at a 13.2% discount to pre-tax NTA at March end.

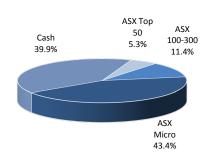
#### **SECTOR BREAKDOWN**

Sector	%
Materials	1.7
Industrials	24.1
Consumer Discretionary	29.2
Healthcare	2.5
Financials (ex Property)	27.9
Property	0.0
Information Technology	7.7
Telecommunication Services	5.7
Utilites	1.2

#### **Asset Weighting**



#### **Size Weighting**



#### **KEY POSITIVE CONTRIBUTORS**

- Breville Group
- Ainsworth Games Technology
- Coffey International

#### **KEY NEGATIVE CONTRIBUTORS**

- ♦ Centrepoint Alliance
- ♦ Reckon
- Mystate

#### **BOARD OF DIRECTORS**

Geoffrey Wilson	Chairman (Executive)
Matthew Kidman	Director (Non-Executive)
John Abernethy	Director (Non-Executive)
Julian Gosse	Director (Non-Executive)
Kate Thorley	Company Secretary

#### **OTHER DATA**

- Options None currently on offer.
- Dividend policy The Board is committed to paying an increasing stream of fully franked dividends, provided the company has sufficient franking credits, and it is within prudent business practices.
- Capital management policy The Board manages the company's capital by regularly reviewing the most efficient manner by which the company employs its capital.

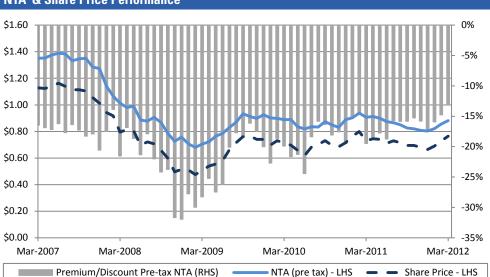
  Management believes in preservation of shareholder value. This will be achieved through the management of the level of distributions to shareholders, share and option issues as well as share buy-backs.
- ♦ **LIC tax concessions** Has the potential to pay LIC capital gains to investors.
- ◆ DRP available Yes

#### **WAX'S PORTFOLIO (TOP 10) WEIGHTING**

Code	Portfolio (%)	All Ords (%)
NAB	5.3	4.5
APE	4.5	0.0
BRG	3.5	0.0
MYS	3.1	0.0
MMS	3.1	0.1
RKN	2.9	0.0
COF	2.8	0.0
ARP	2.4	0.1
AMM	2.2	0.0
AAD	1.8	0.0
	31.6	4.9

Source all figures: WAX/Independent Investment Research/IRESS. All data as at 31 March 2012 unless otherwise specified

#### **NTA & Share Price Performance**



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# WAM Active Limited (WAA)

Listed Managed Investments
March 2012 Quarterly Review

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### **WAM Active Limited (WAA)**

www.wamfunds.com.au

# Rating Wyestment Grade Recommended Accommended Recommended Accommended Accomm

#### **LMI Type**

Listed investment company

#### **Investment Area**

Australia

#### **Investment Assets**

Listed companies and other

#### **Investment Sectors**

Diversified

Key Investment Information	
Price as at 28 May 2012	\$1.03
Market cap (\$M)	16.8
Shares on issue (M)	16.3
Shares traded (\$M p.a)	4.0
12-month L/H (\$)	0.97/1.16
Listing date	January 2008
Fees	
Management Fee (%)	1.00
Performance incentives (%)	20.0*

<sup>\*</sup>Outperformance over the high watermark. Paid annually.

## **Pre-tax NTA Performance Analytics** (including dividends)

	AII O	rds Acc
	1 Yr	3 Yr (p.a.)
Excess Per. (%)	7.49	1.70
TE (%)	11.26	9.37

Benchmark returns are purely pre-tax, whereas LIC returns incorporate realised capital gains tax and therefore understate portfolio performance to a degree.

Dividend Yield	%
FY09	0.00ff
FY10	5.13ff
FY11	6.83ff

Substantial Shareholders	%
Interests Associated with Geoff Wilson	13.1
Huntingfield Investments	10.2
As at 31 Marc	h 2012

#### **COMPANY OVERVIEW**

WAA is an actively managed absolute return fund that was listed in January 2008. The portfolio is managed by Wilson Asset Management. WAA aims to achieve a sound return with a low correlation to traditional markets.

#### INVESTMENT OBJECTIVE

The company has an absolute return focus and therefore aims to generate positive returns in both rising and falling markets. The manager seeks to deliver shareholders with a steady stream of fully franked dividends, and preserve the company's capital in both the short-and long-term.

#### STYLE AND PROCESS

WAA invests predominantly in ASX-listed securities. Given the objective of the company, the manager has the ability to short sell securities. The manager uses a 'Market Driven' approach to investing, in which it aims to take advantage of short-term relative arbitrage and mispricing in the market. The manager participates in IPO's, rights issues, placements, schemes of arrangement and looks for arbitrage opportunities and discount to asset plays, along with other market events viewed as favorably priced. The manager utilises stop-losses on all trading positions of 10%. The portfolio is actively managed and therefore portfolio turnover is high.

#### PORTFOLIO CHARACTERISTICS

The portfolio may hold between 10 and 100 investments and therefore the level of concentration will vary. There are no restrictions regarding the minimum or maximum investment in any individual stock or sector and as such the manager may take large positions in an individual security. The manager may hold up to 100% cash if attractive investment opportunities cannot be identified. At March quarter end, the manager had cash holdings of 41.6%.

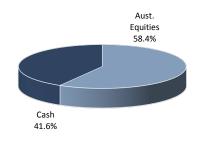
#### INDEPENDENT INVESTMENT RESEARCH COMMENTS

The absolute return nature of WAA means that it does not intend to mimic the returns of the market but generate positive returns despite the direction of the market, as is illustrated by the high tracking error. The company's strategy incorporates the use of short selling to generate returns. No more than 10% of the portfolio has been 'short' since inception. The portfolio holds high levels of cash, which will likely result in the outperformance of the portfolio when the market generates large negative returns. WAA's portfolio (pre-tax NTA plus dividends) underperformed the benchmark index by 4.6% over the March quarter; however, the portfolio has outperformed the benchmark index by 7.5% over the 12-months to 31 March 2012. The company took advantage of some investment opportunities over the March quarter, reducing the cash holdings from 61% to 42%, with the company reducing exposure to the financial sector and significantly increasing the portfolios exposure to the industrials sector. On 4 May 2012, the company announced a 1 for 1 bonus option issue. The options will have an exercise price of \$1.08 per share and an expiration date of 12 December 2013.

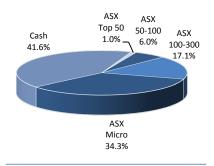
#### **SECTOR BREAKDOWN**

Sector	%
Energy	7.5
Materials	10.0
Industrials	29.7
Consumer Discretionary	9.9
Consumer Staples	3.5
Healthcare	4.9
Financials (ex Property)	29.5
Information Technology	0.4
Telecommunication Services	0.0
Utilities	4.6

#### **Asset Weighting**



#### **Size Weighting**



#### **KEY POSITIVE CONTRIBUTORS**

- Virgin Australia Holdings
- ♦ ING Real Estate
- Drillsearch Energy

#### **KEY NEGATIVE CONTRIBUTORS**

- Signature Capital Investments
- ♦ QBE Insurance Group
- Challenger

#### **BOARD OF DIRECTORS**

Geoffrey Wilson Chairman (Executive)

Matthew Kidman Director (Non-Executive)

John Abernethy Director (Non-Executive)

Ronald J. Walker Director (Non-Executive)

Kate Thorley Company Secretary

#### **OTHER DATA**

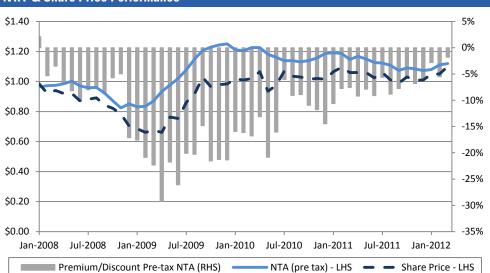
- ♦ **Options** 1 for 1 bonus issue to acquire fully paid ordinary shares exercisable at \$1.08 with expiration on or before 12 December 2013.
- Dividend policy The Board is committed to paying an increasing stream of fully franked dividends, provided the company has sufficient franking credits, and it is within prudent business practices.
- Capital management policy The Board manages the company's capital by regularly reviewing the most efficient manner by which the company employs its capital. Management believes in preservation of shareholder value. This will be achieved through the management of the level of distributions to shareholders, share and option issues as well as share buy-backs.
- ♦ LIC tax concessions No
- ♦ **DRP available** Yes

#### WAA'S PORTFOLIO (TOP 10) WEIGHTING

Code	Portfolio (%)	All Ords (%)
CCQ	2.9	na
ILF	2.3	na
EPX	2.2	0.0
AIX	2.1	0.1
SDG	2.1	0.0
GFF	2.0	0.1
EGP	2.0	0.2
BSL	2.0	0.1
CYG	1.9	na
VAH	1.8	0.1
	21.3	0.7

Source all figures: WAA/Independent Investment Research/IRESS. All data as at 31 March 2012 unless otherwise specified

#### **NTA & Share Price Performance**



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